



*Creating Smiles,
Connecting Hearts*
with AEON Malaysia

AEON CO. (M) BHD.

1st Quarter FY2024 Results

15 May 2024

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1. Key Financial Highlights

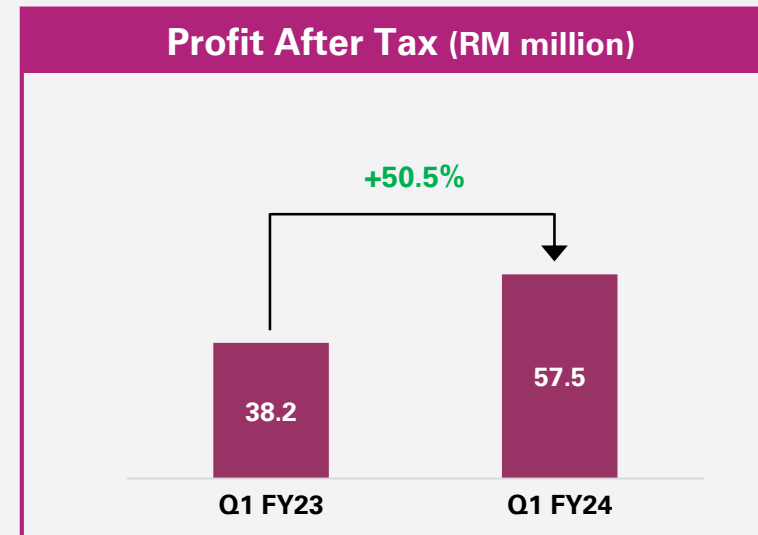
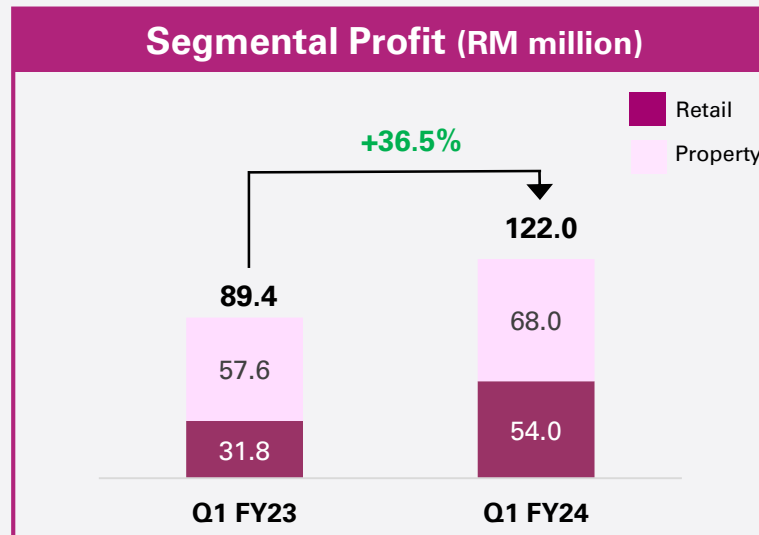
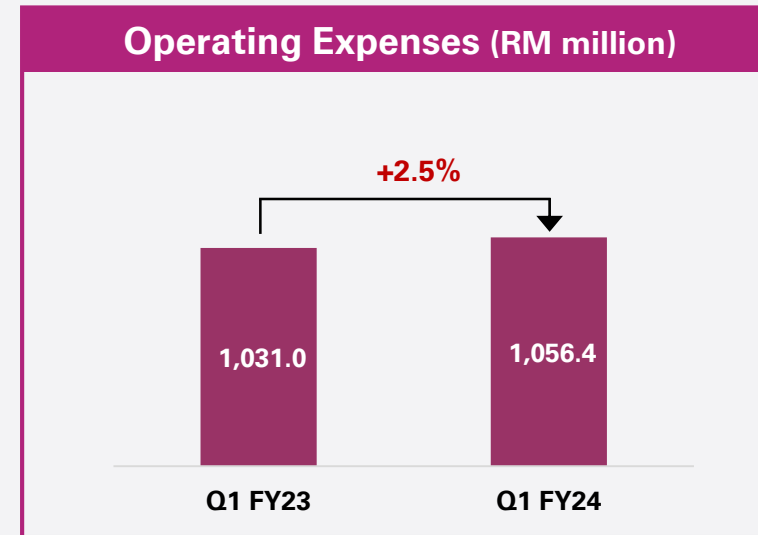
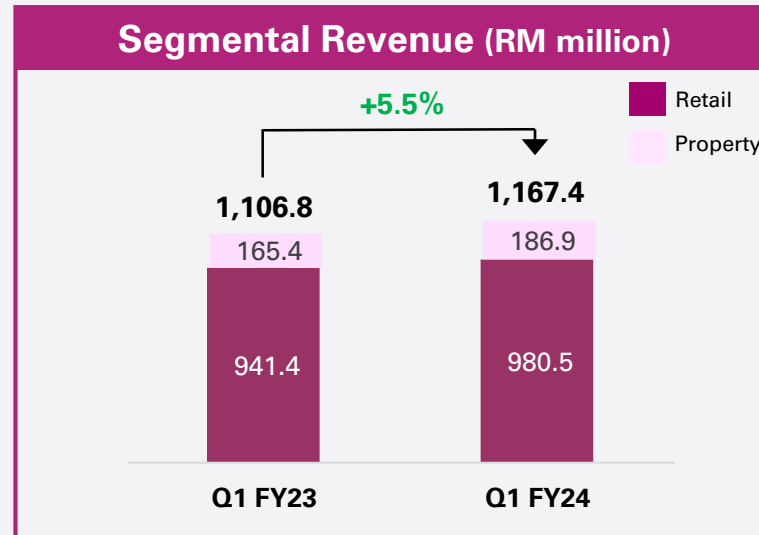
Financial Performance

	Q1 FY2024 (RM million)	YoY
Revenue	1,167.4	▲ 5%
	<i>Q1 FY23: 1,106.8</i>	
Profit Before Tax	94.8	▲ 53%
	PBT Margin @ 8.1%	
	<i>Q1 FY23: 62.1</i>	
	<i>PBT Margin @ 5.6%</i>	
Profit After Tax	57.5	▲ 51%
	PAT Margin @ 4.9%	
	<i>Q1 FY23: 38.2</i>	
	<i>PAT Margin @ 3.5%</i>	

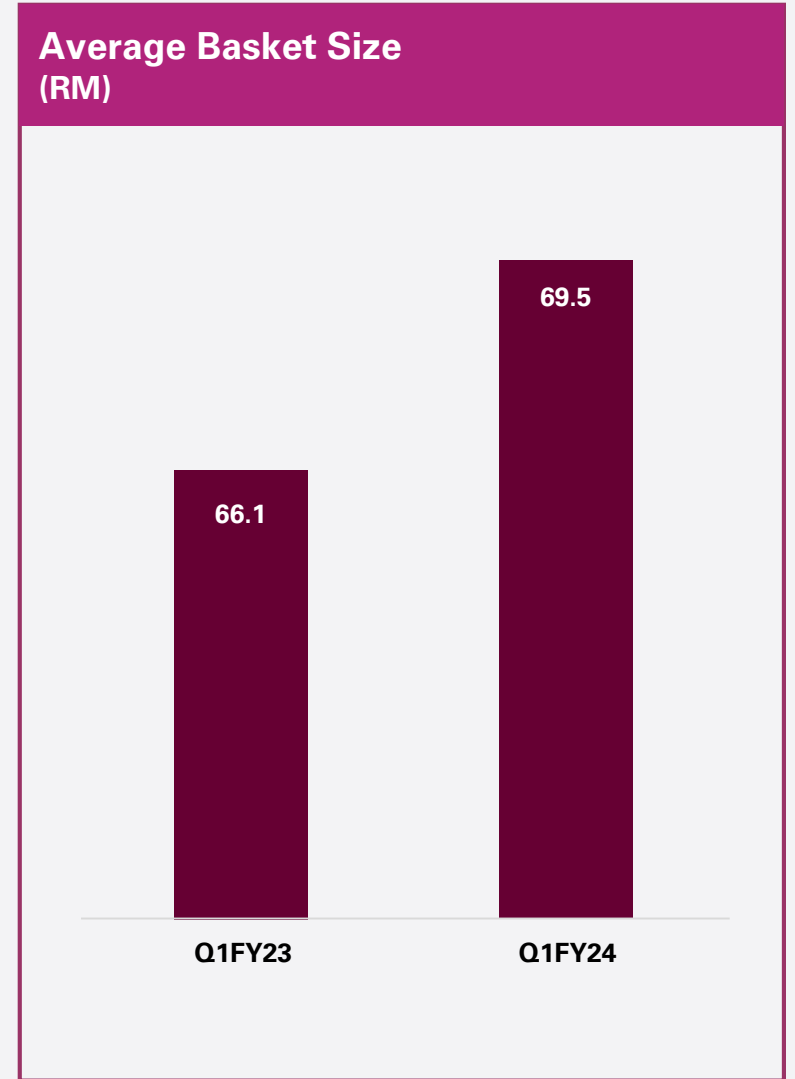
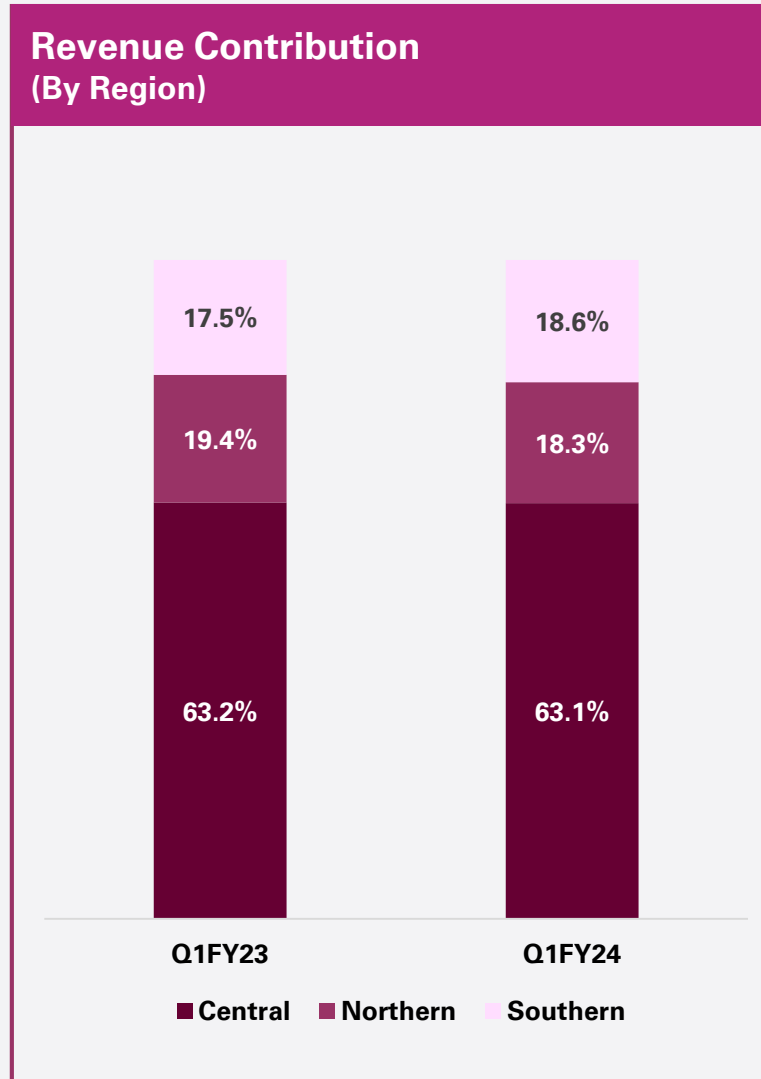
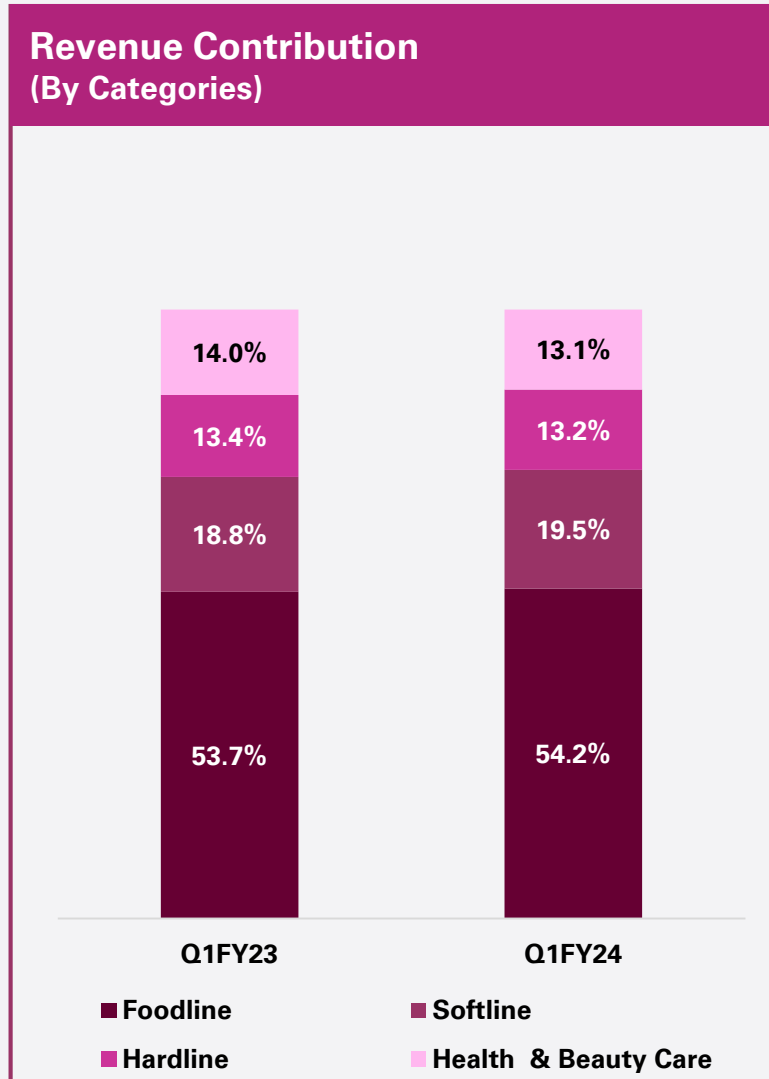
Financial Position as at 31 March 2024

	Q1 FY2024 (RM million)	YoY
Net Assets	1,922.9	▲ 3%
	<i>As at Dec 2023: 1,858.9</i>	
Total Borrowings	400.5	▼ 5%
	<i>As at Dec 2023: 420.0</i>	

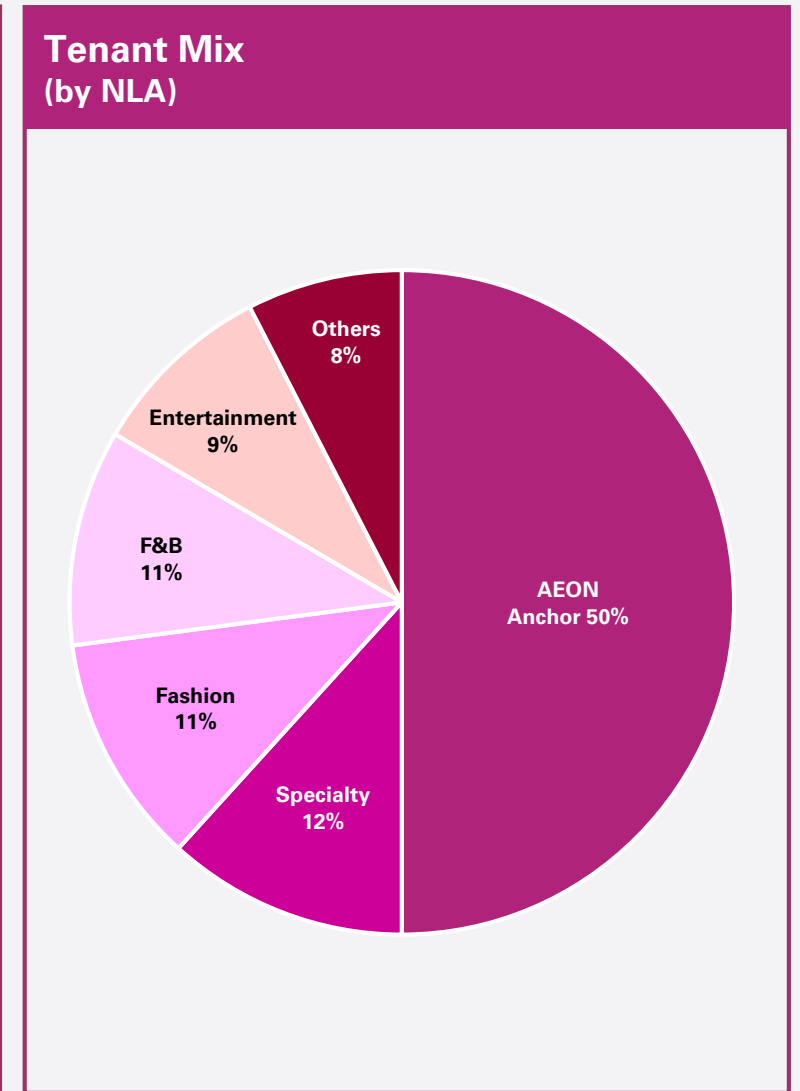
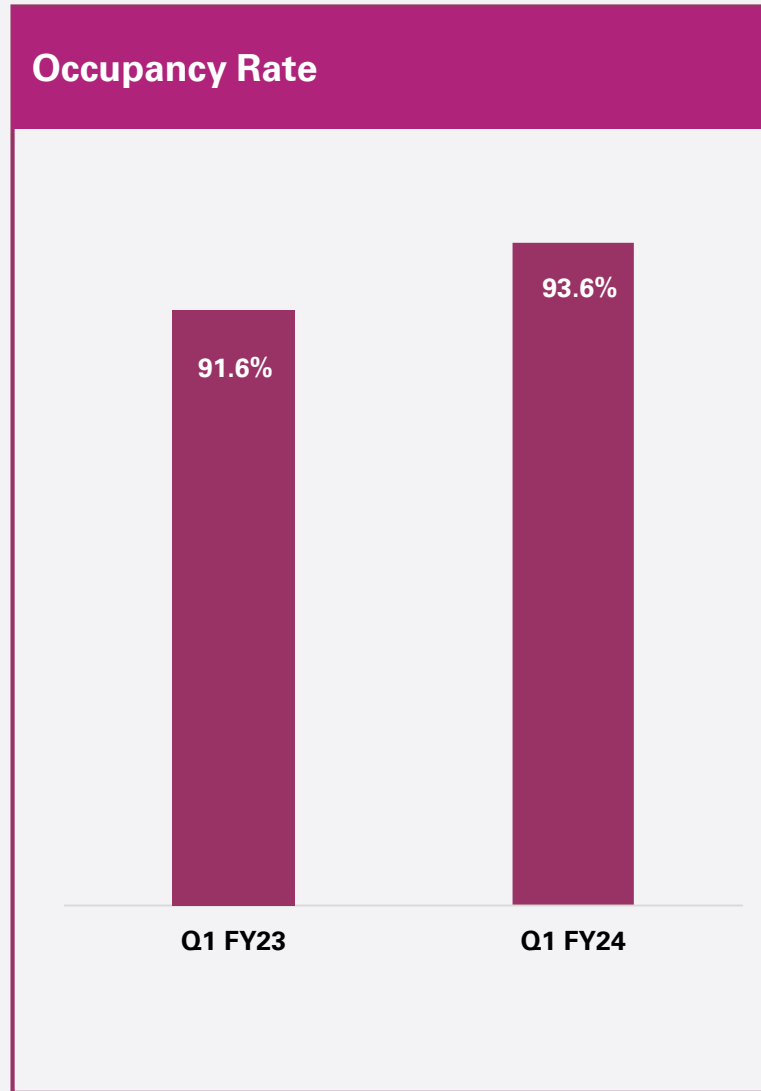
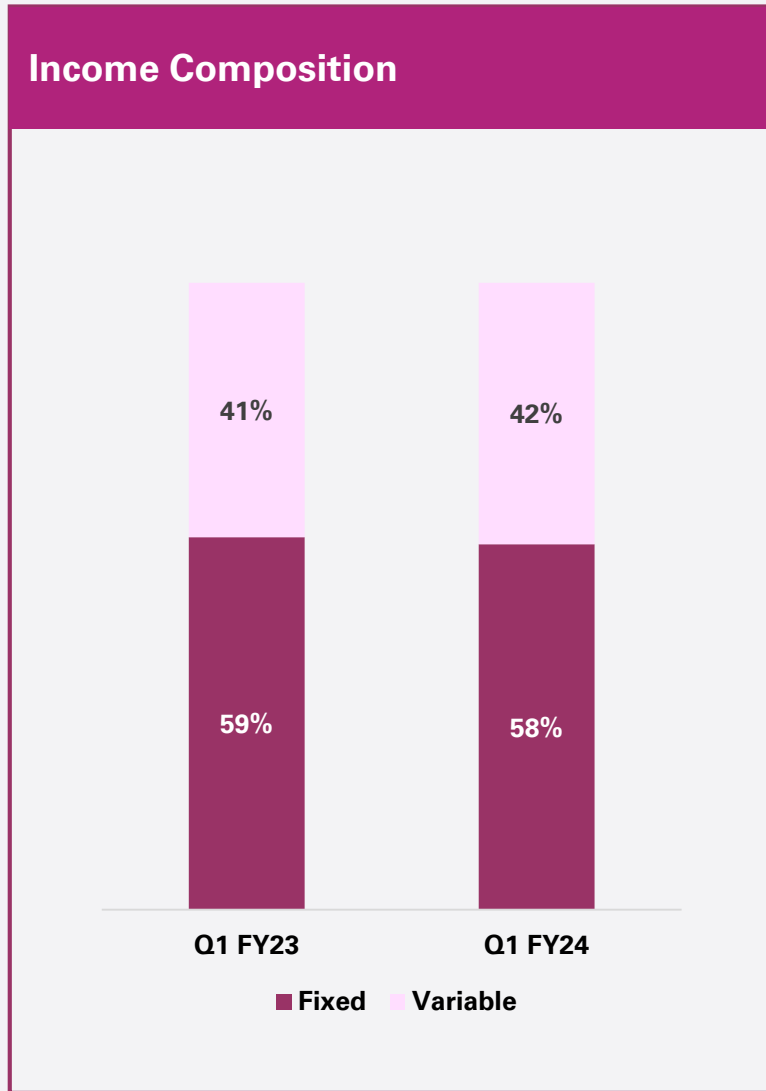
1. Segmental Financial Performance



2. Business Highlights: Retail



2. Business Highlights: Property Management Services



3. Customer Engagement Initiatives

40 Years Anniversary SPECIAL
Now until 31 January 2024

Chinese New Year SPECIAL
8x AEON Points
8 - 11 FEBRUARY 2024

HARI RAYA SPECIAL
6 - 14 April 2024

FREE DELIVERY + RM3 OFF with promo code **RAYA150** minimum spend of **RM150***

FREE DELIVERY + RM10 OFF with promo code **RAYA300** minimum spend of **RM300***

*Terms and conditions apply.

Dapatkan e-BAUCAR RM5 dengan setiap pembelian **RM100** dalam satu resit*
Eksklusif untuk Ahli AEON
28 - 31 Mac 2024
Hanya untuk 4 hari sahaja

EVERYDAY FRESH EVERYDAY LOW PRICE
Now until 30 April 2024

*T&C Apply

THURSDAY is better than Friday
AEON MEMBERS SPECIAL
04 JANUARY 2024

Pay with or to Enjoy 3x AEON POINTS

TIME OUT AEON MEMBER RUSH!
EVERY FIRST & LAST SATURDAY OF THE MONTH!
May to August 2024
*At participating stores only

Exclusively for AEON Members

FREE RM5+ GMS E-VOUCHER with every RM50 purchase in one receipt**

PAY WITH RM10 VOUCHER with min. RM50 payment in one receipt or get RM5 e-voucher per receipt**

**Terms and conditions apply.

ELECTRIFYING SAVINGS
28 - 31 March 2024
EXCLUSIVE FOR AEON MEMBERS

Get RM5 Voucher* with every RM100 spent in a single receipt on electrical items*
(Must be collected on the same day of purchase at Customer Service Counter or AE ON E-Receipt Shop Counter)

4 DAYS SPECIAL!
DOUBLE REWARDS EXTRA RM5 e-VOUCHER with every RM100 spent in a single receipt

*Terms and conditions apply.

3. Customer Engagement Initiatives



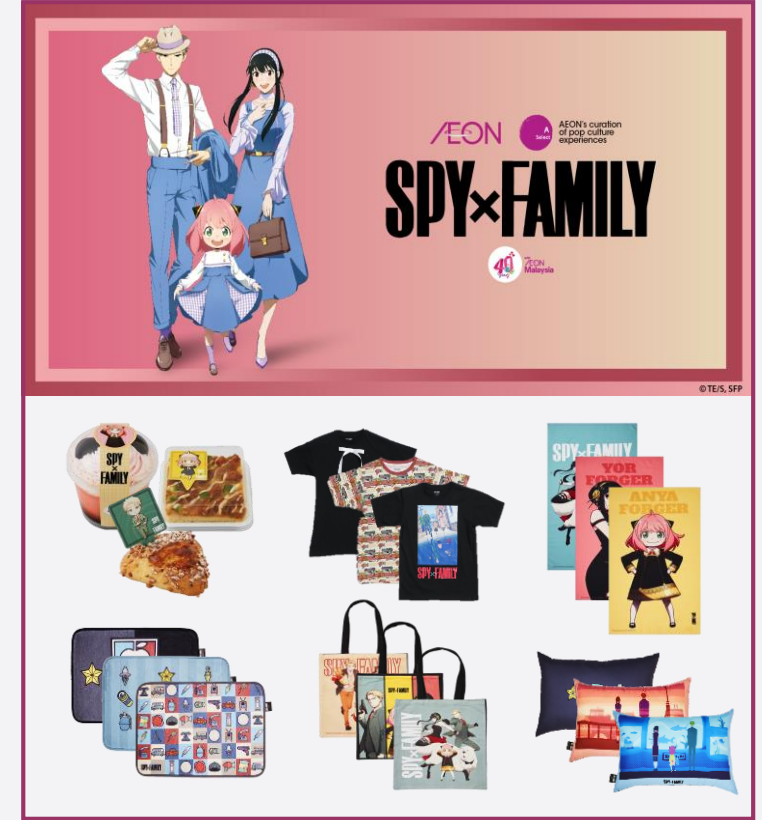
40th Anniversary Celebration

Rewarding our loyal customers and friends with an array of exciting festivities, promotions, and giveaways lined up throughout 2024 to commemorate this remarkable milestone



Introducing the AEON J Cup Noodle

In conjunction with AEON's 40th Anniversary, we introduced the J Cup Noodle – AEON's first private brand economy cup noodle which was first introduced in Japan in 1974



Spy X Family Merchandise Collection

From cozy t-shirts featuring iconic Spy X Family characters to sleek pants adorned with subtle spy motifs, trendy tote bags, comfy pillows and a whole lot more, there is surely something for every fan to enjoy

4. New Store Opening: AEON Setia Alam



PREPAID

AEON Plus

4107 0988 8888 8888

MEMBER SINCE 88/88 GOOD THRU 88/88

VISA

c. 5,000

New AEON MEMBER Plus Sign Ups on Opening Week

The block features an image of an AEON Plus VISA Prepaid Card with a purple and white design. To the right, the text 'c. 5,000' is displayed in large purple font, followed by 'New AEON MEMBER Plus Sign Ups on Opening Week' in black.

5. Development Plans : Expanding Our Footprint in Malaysia

AEON Malls



28

AEON Malls

1 planned for FY25

AEON Stores



35

AEON Stores

1 planned for FY25

Specialty Stores



113

Specialty Stores

1 addition YTD FY24
More to come...

5. Development Plans : Ongoing and Upcoming Key Projects



Store Facelift at AEON Bandar Puchong



Mall and Store Facelift at AEON Ipoh Station 18



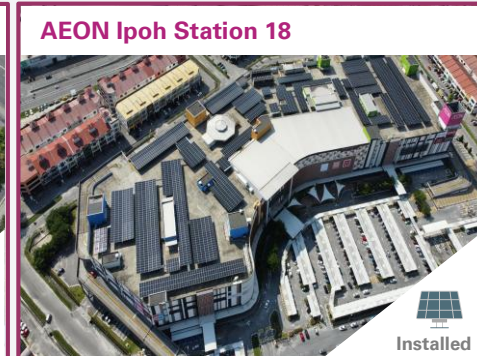
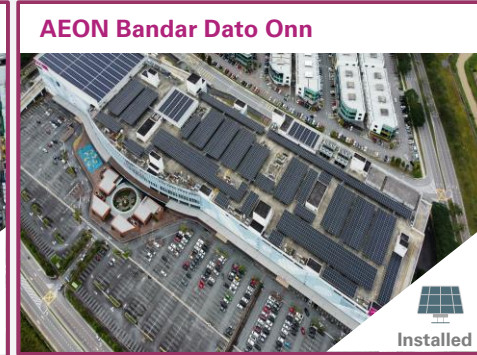
Mall Facelift of AEON Tebrau City



Store Facelift at AEON Bukit Indah

6. ESG: AEON Malls Equipped With Solar PV Panels

Progressively installing more Solar PV panels across AEON Malls...



*Rooftop completed, pending ground installation

More to come...

6. ESG: Sustainability Initiatives in FY2024



Renewable Energy & Energy Efficiency Initiatives

- Target to have additional 11 AEON malls equipped with solar PVs by end of 2024.
- Implement energy management system, ensuring a comprehensive approach to energy conservation.

EV Charging Stations

- Completed installation of charging infrastructure at 10 AEON malls, with plans for more EV chargers to be installed and operational in 2024.

Waste Management

- Group-wide waste management initiatives including PET bottle recycling awareness programme across 15 AEON malls in partnership with Coca-Cola, Hiroyuki Industries and Trash4Cash.
- Enhance existing organic waste composting system as part of the Circular Economy initiative by optimising the composting process in AEON Alpha Angle.

Biodiversity

- Expand Zero Plastic Bags initiative to launch new reusable bag made from recycled plastic bottles (rPET).
- Completed Malaysia-Japan Friendship Forest Project, handover to government in September 2024.

Governance

- Achieve ISO37001 Anti-Bribery Management System certification by the end of 2024
- Enhance ESG Disclosures

THANK YOU

www.aeonretail.com.my

AEON AEON MALL



myAEON 2go

