



2nd Quarter / H1 FY2023 Results

AEON Co (M) Bhd

August 2023



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① Key Financial highlights

H1 Financial Performance Snapshot

Revenue ▲ 2%

RM2,139.8 million

(H1 FY22: RM2,097.3m)

Profit before Tax ▼ 24%

RM111.2 million @ 5.2% PBT margin

(H1 FY22: RM147.1m @ 7.0% PBT margin)

Profit after Tax ▼ 9%

RM68.4 million @ 3.2% PAT margin

(H1 FY22: RM75.4m @ 3.6% PAT margin)

Financial Position as at 30 June 2023

Net Assets ▲ 0.3%

RM1,813.1 million

(As at Dec 2022: RM1,807.0m)

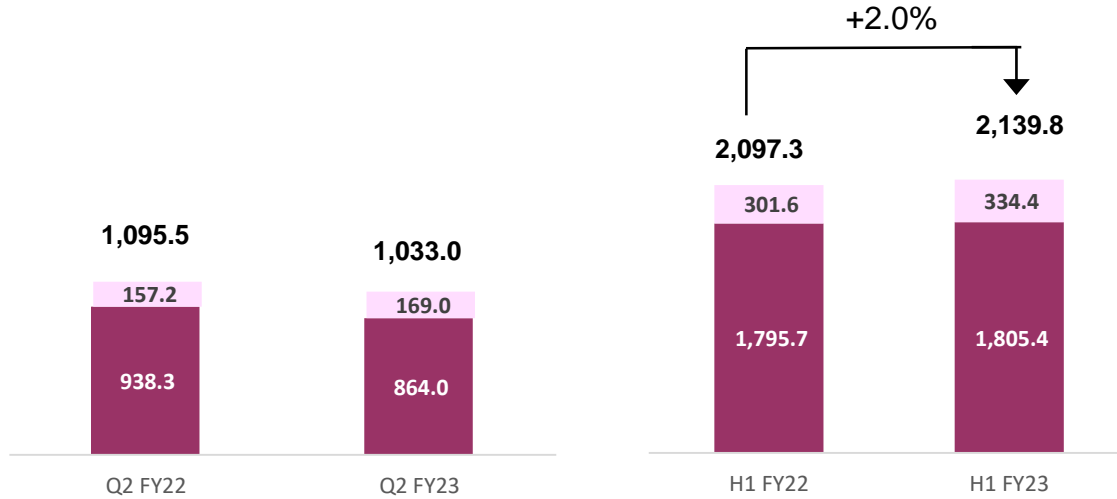
Total Borrowings ▼ 8%

RM458.9 million

(As 31 Dec 2022: RM497.8m)

① Segmental Financial Performance

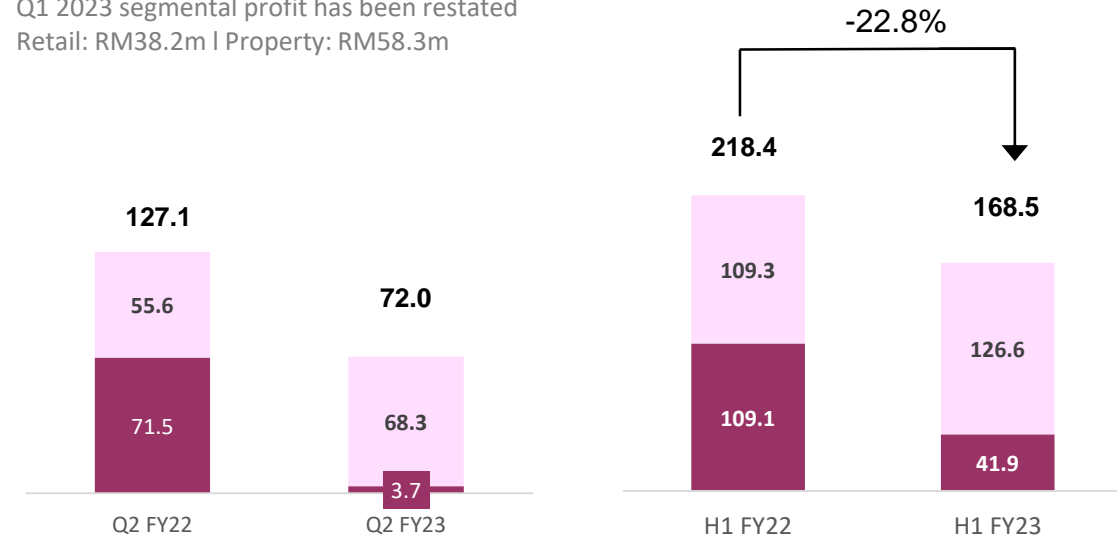
Segmental Revenue (RM million)



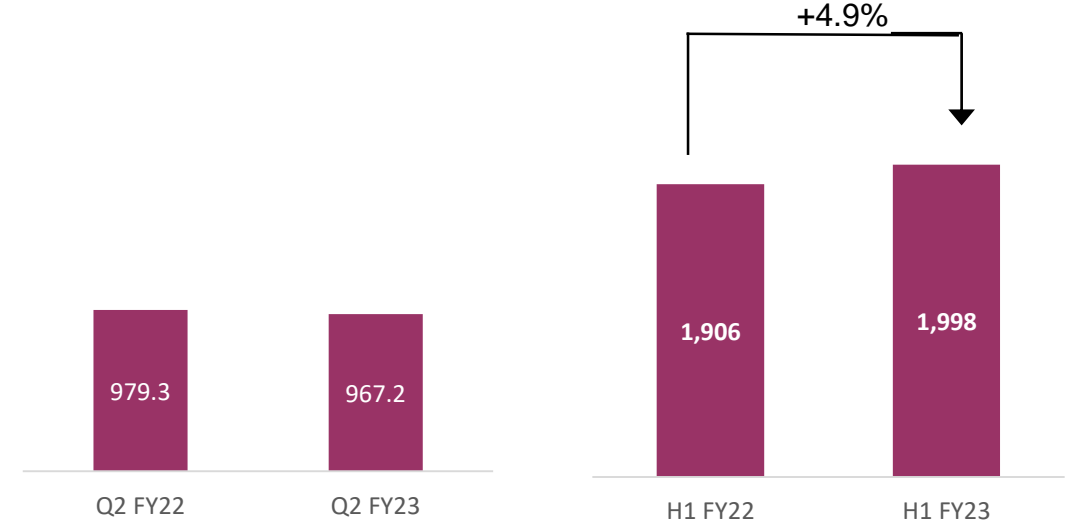
Segmental Profit (RM million)

Q1 2023 segmental profit has been restated
Retail: RM38.2m | Property: RM58.3m

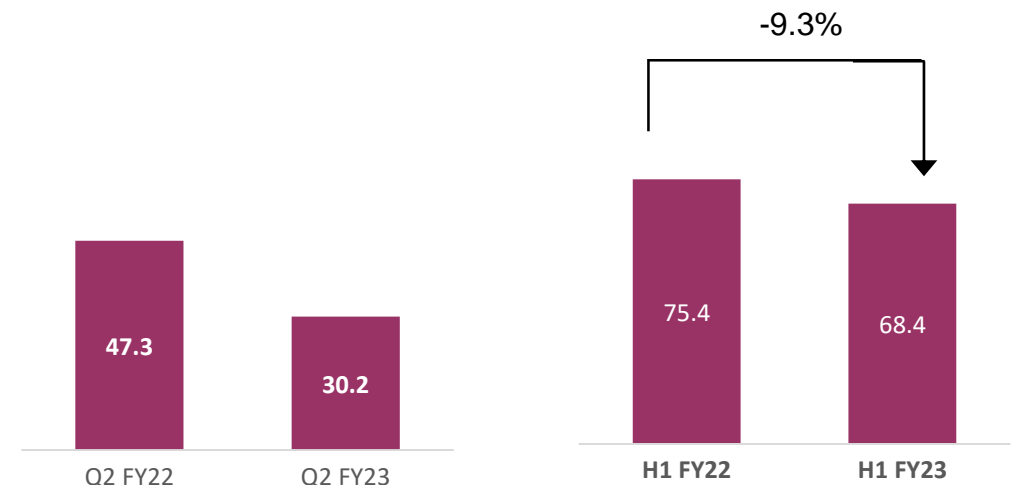
■ Retail ■ Property



OPEX (RM million)

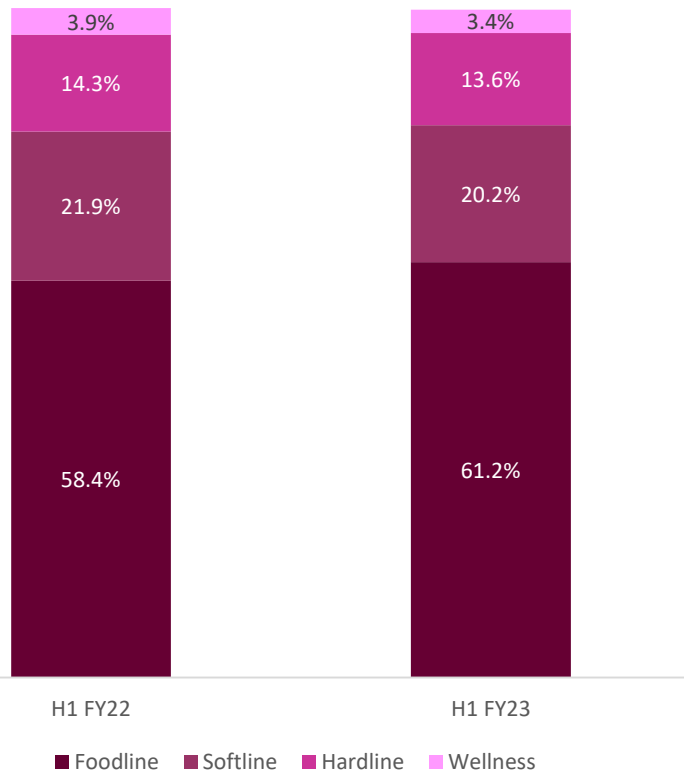


PAT (RM million)

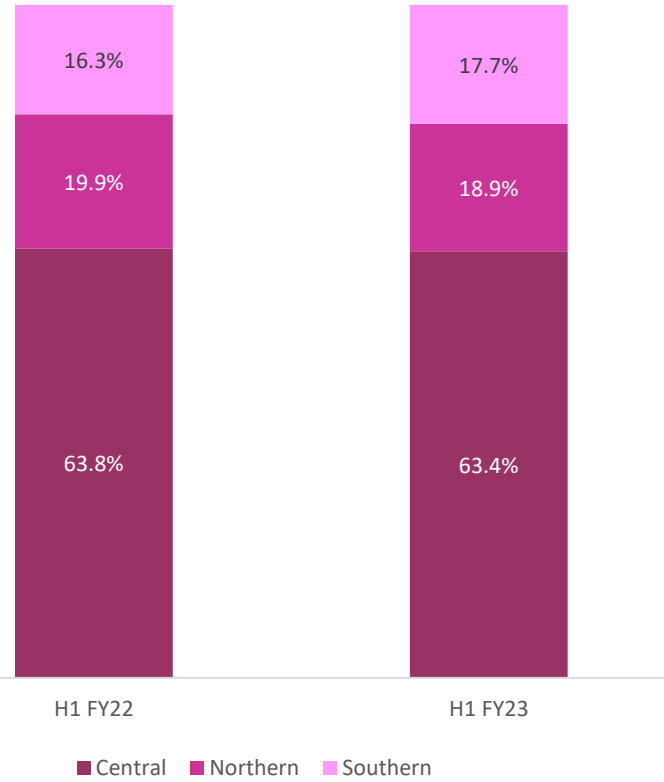


② Retail Business Highlights

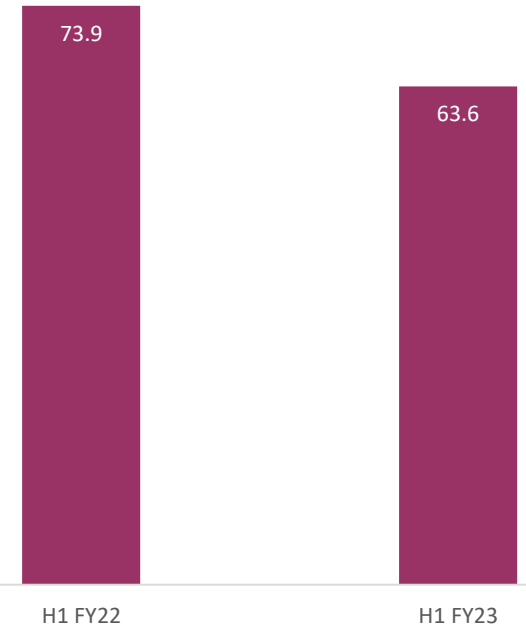
Revenue Contribution by Categories



Revenue Contribution by Region

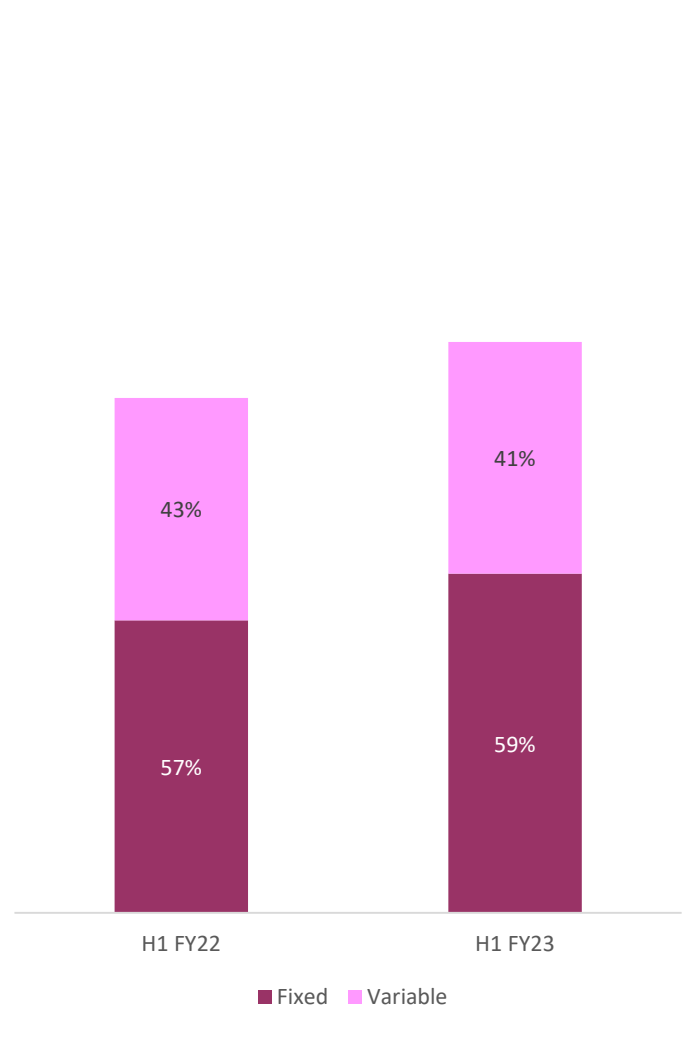


Average Basket Size (RM)

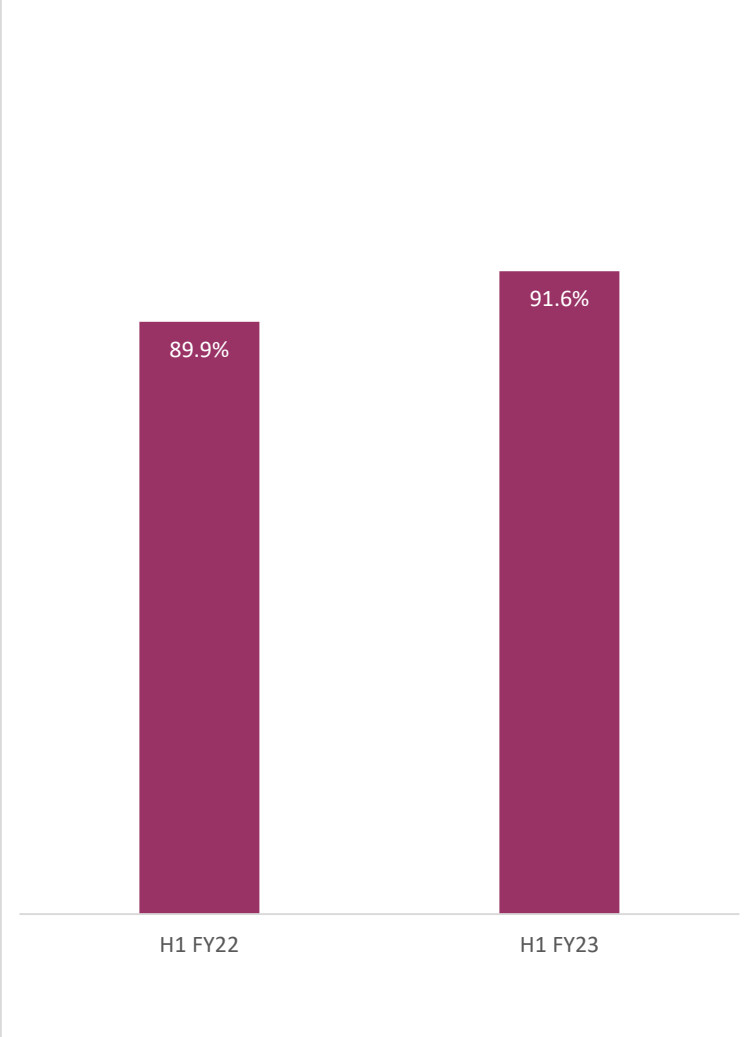


② Property Management Services Business Highlights

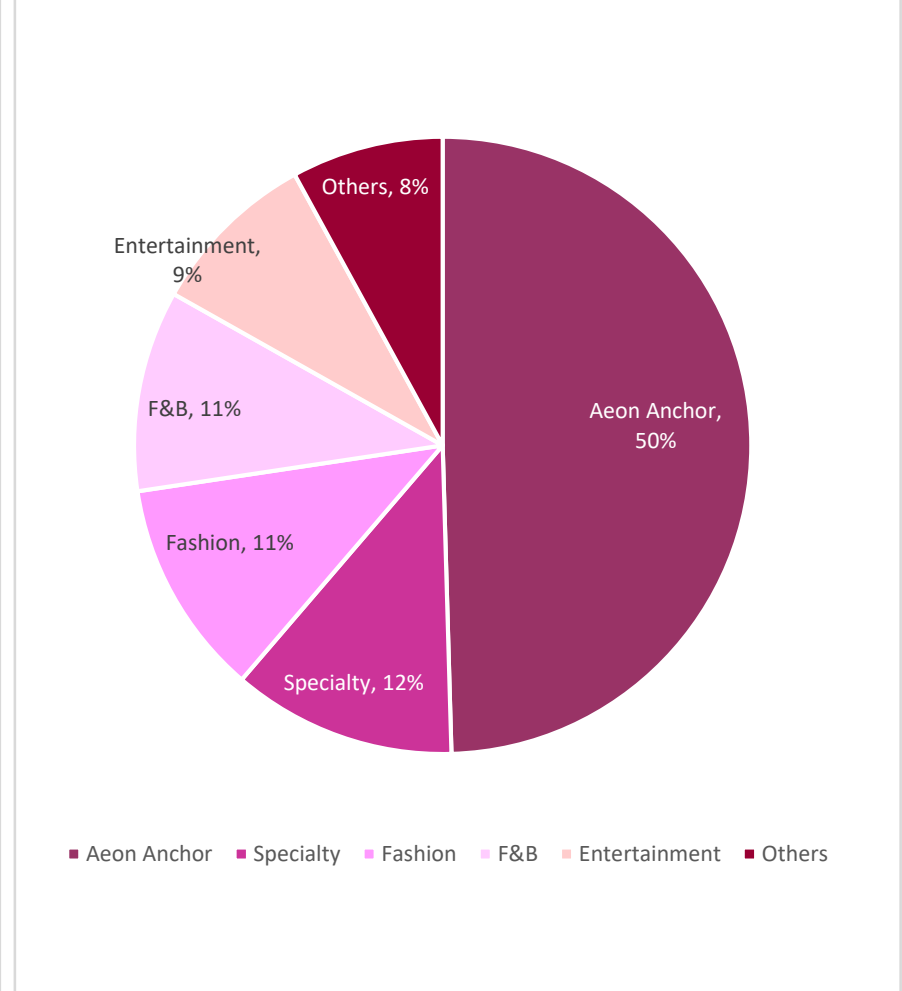
Income Composition



Occupancy Rate



Tenant Mix at H1 FY23 (by NLA)



③ Q2 FY2023 Key Engagement Events



AEON MaxValu
THURSDAY
 is better than Friday
 AEON MEMBERS SPECIAL

3 X AEON POINTS
 + 5% cashback

3 POINTS TO CASHBACK
 SUPERFRESH Happy Hour
 ALL-DAY Flat Price

Click here to learn more
 *Terms & Conditions Apply

AEON **6/6** **MaxValu** myAEON 2go

EVERYDAY FRESH
EVERYDAY LOW PRICE

Bringing you maximum savings!

AEON
TIME OUT
 AEON MEMBER RUSH

Terms & Conditions apply

③ Ongoing TOPVALU Promotion and Collaboration



③ Q3 FY2023 Upcoming Key Engagement Events



③ Ongoing Enhancement

*Upgrading Maxvalu
(Sunway Velocity)*



*Upgrading AEON Delicatessen
and La Boheme*



*Rejuvenating AEON Melaka and
Cheras Selatan*



③ Upcoming New Development

AEON Malaysia is expanding Horizons - New Stores Coming Soon in the next 2-3 years

Expanding cinema fleet



Expanding Specialty stores



Opening new stores



Opening new shopping mall



④ Sustainability initiatives in H1 FY2023

Zero Plastic Bag

Say no to plastic bags
#AEONResponsible

From 1st January 2023 onwards

Recycling Fantastic Campaign

RECYCLING Fantastic

Empty PET bottles only!

RECYCLE YOUR BOTTLES & EARN AEON POINTS! +FREE COKE

WEIGHT	REWARDS	
	POINTS	1 BOTTLE COKE
below 300g	×	×
300g – 499g	×	✓
500g – 749g	100 points	✓
750g – 999g	200 points	✓
Above 1.000g	300 points	✓

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AEON Malaysia Japan Friendship Forest Program



The AEON Malaysia Japan Friendship forest program were divided in three phases where it was done in 2014, 2019 and 2023.

Collaboration with Forest Research Institute Malaysia (FRIM), the trees are planted at their research institute in Bidor, Perak.

Phase 1

Total trees planted = 8,000

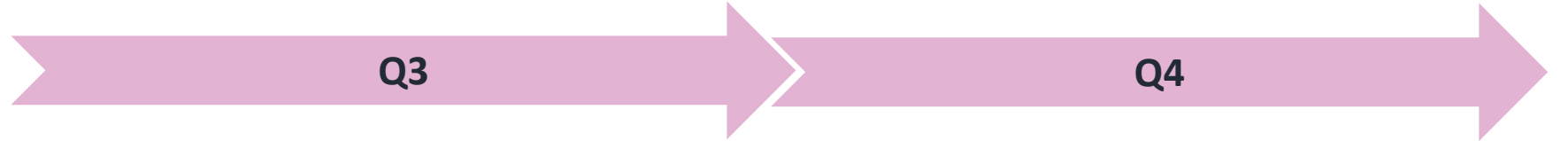
Phase 2

Total trees planted = 10,000

Phase 3

Total trees planted = 12,000

④ Ongoing Sustainability Initiatives



1. Energy Efficiency & Renewable Energy

- Installation of solar PV on our malls and expected to be completed by end FY2024
- Installation of EV charging infrastructure across AEON shopping malls nationwide
- Energy efficiency initiatives through energy management system

2. Waste Management

- Zero-Plastic bags initiative – to expand to other sections (produce, perishable items, bakery)
- PET Bottles Recycling Program – extension of pilot project implemented in Johor with Coca-Cola and Hiroyuki Industries
- The Lost Food Project initiative
- Exploring an integrated waste management system as part of Circular Economy initiative.

3. ESG Performance

- Engagement with Bursa Malaysia on FTSE4Good Assessment 2023.
- Review & update ESG disclosures via AEON website.



4. Foster Sustainable Business Partnership

- Sustainable supply chain program

Adopted United Nations Sustainable Development Goals (SDGs)

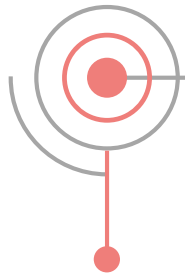


5 40th Anniversary



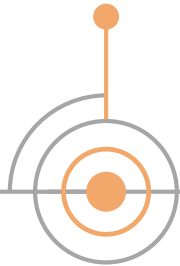
JAYA JUSCO
20th Anniversary

1984

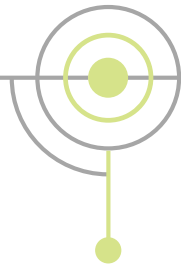


JAYA JUSCO Sdn Bhd
established

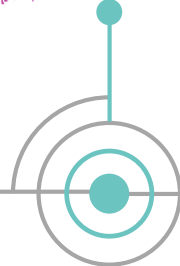
2004



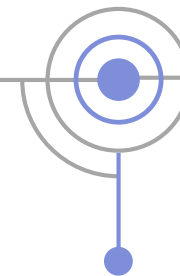
2009



2014



2019



2024



THANK YOU

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