

AEON CO. (M) BHD.

3rd Quarter FY2025 Results

19 November 2025

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1. Key Financial Highlights

Financial Performance



Revenue

Q3 FY2025

RM995.2m



Q3 FY2024

RM1,003.0m



Profit Before Tax

Q3 FY2025

RM18.6m



Margin: 1.9%

Q3 FY2024

RM25.9m | Margin: 2.6%



Profit After Tax

Q3 FY2025

RM14.6m



Margin: 1.5%

Q3 FY2024

RM18.8m | Margin: 1.9%



Net Assets

As at 30 Sept 2025

RM1,962.1m



As at 31 Dec 2024

RM1,937.1m



Borrowings

As at 30 Sept 2025

RM790.0m



As at 31 Dec 2024

RM620.0m

YTD FY2025

RM3,239.6m



YTD FY2024

RM3,191.3m

YTD FY2025

RM147.9m



Margin: 4.7%

YTD FY2024

RM166.2m | Margin: 5.2%

YTD FY2025

RM95.0m



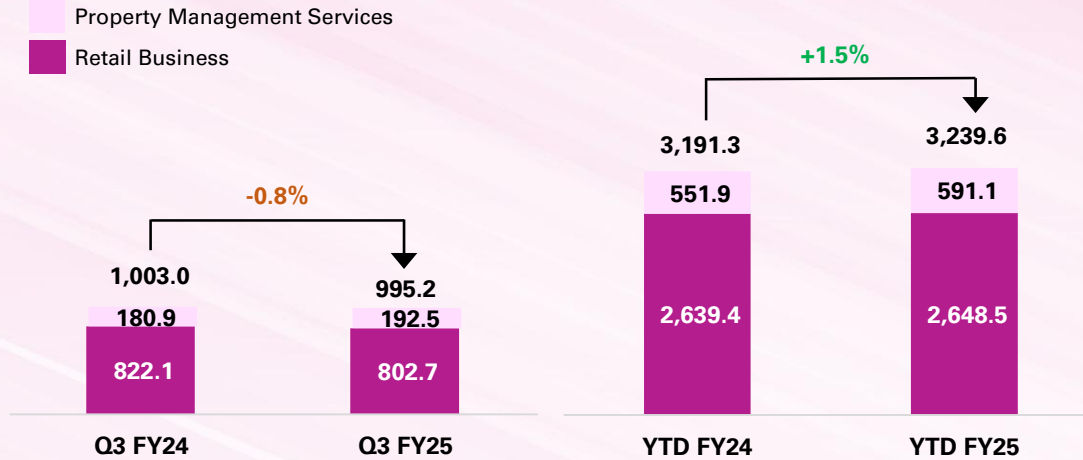
Margin: 2.9%

YTD FY2024

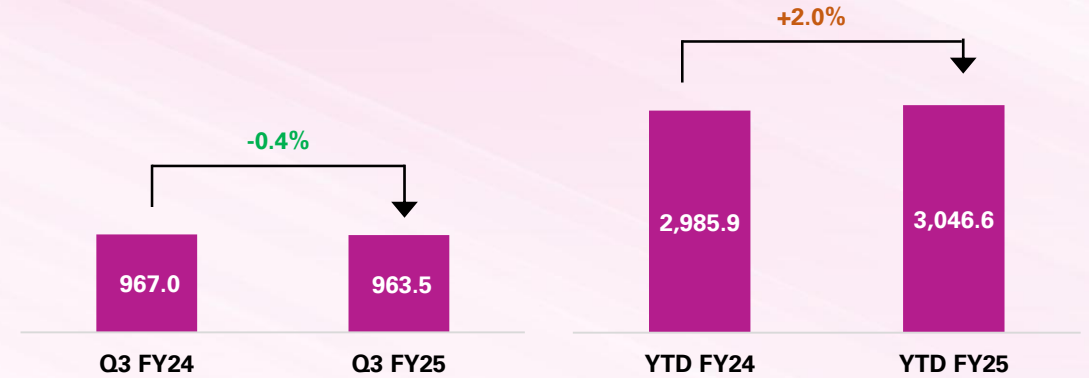
RM104.0m | Margin: 3.3%

1. Segmental Financial Performance

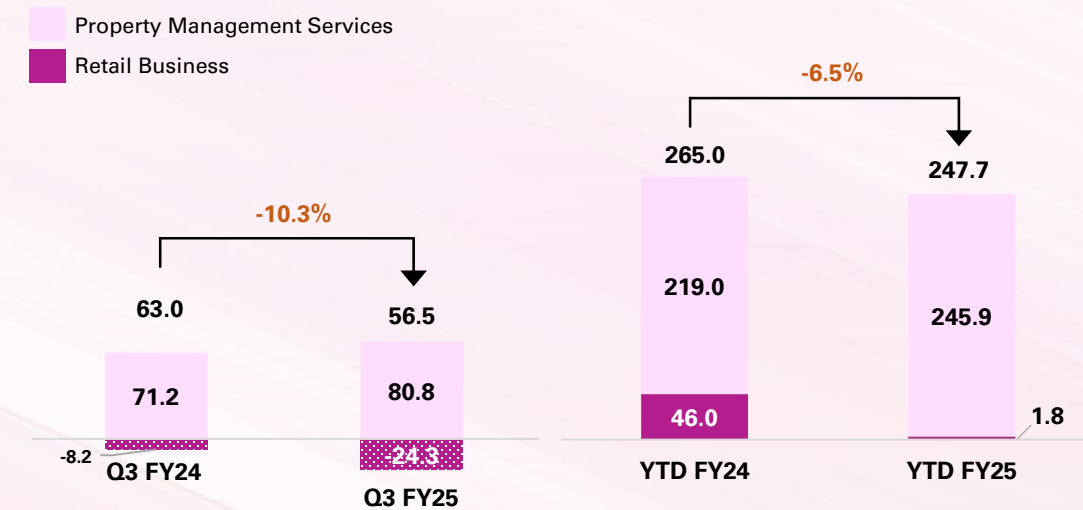
Segmental Revenue (RM million)



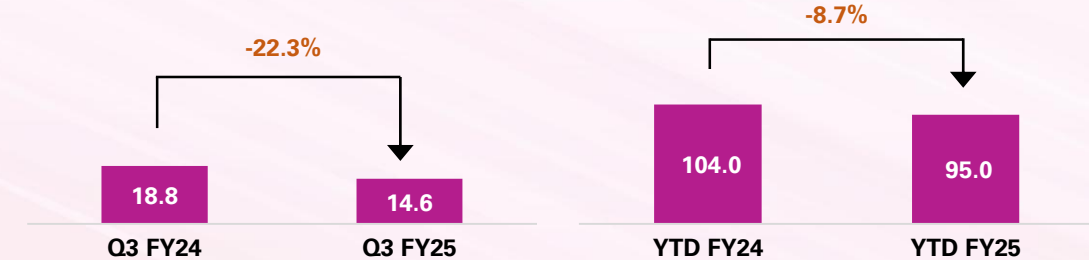
Operating Expenses (RM million)



Segmental Profit (RM million)



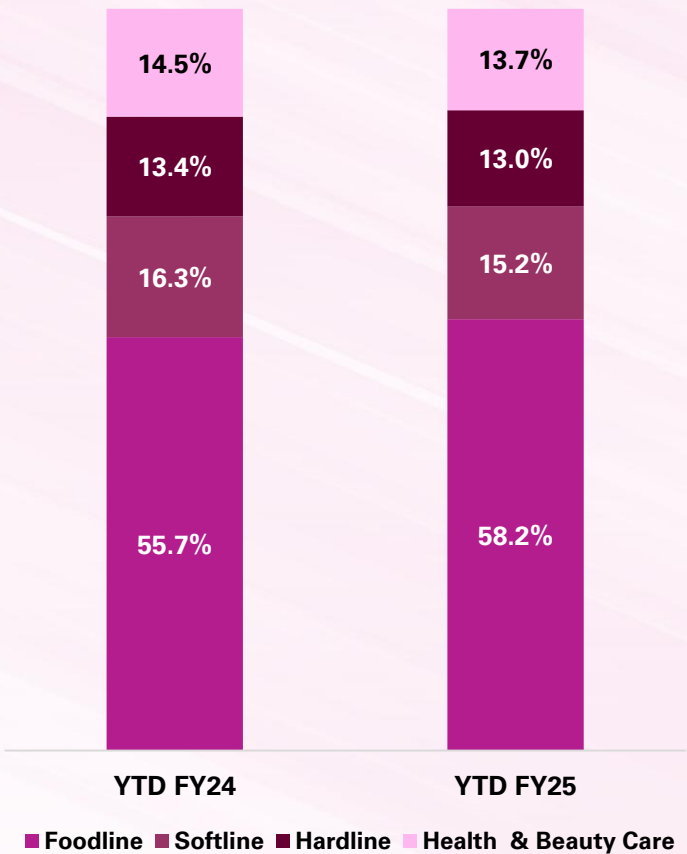
Profit After Tax (RM million)



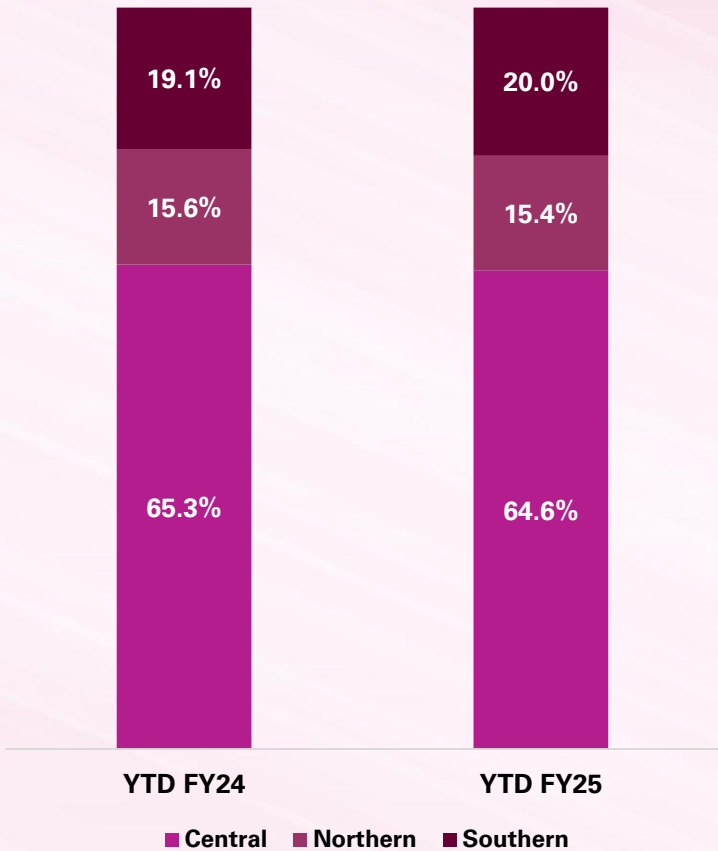
2. Business Highlights: Retail Business



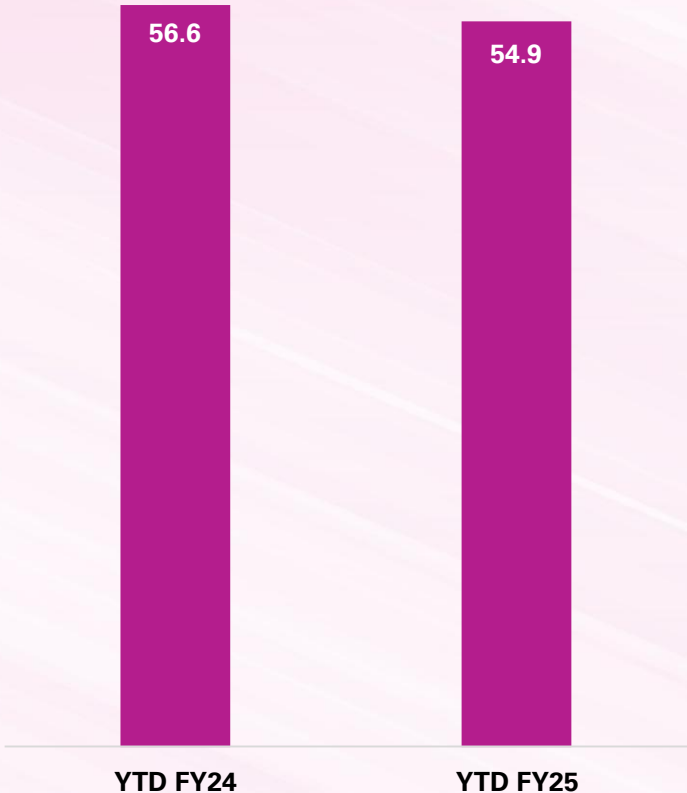
Revenue Contribution (By Categories)



Revenue Contribution (By Region)



Average Basket Size (RM)



2. Business Highlights: Property Management Services



Occupancy Rate



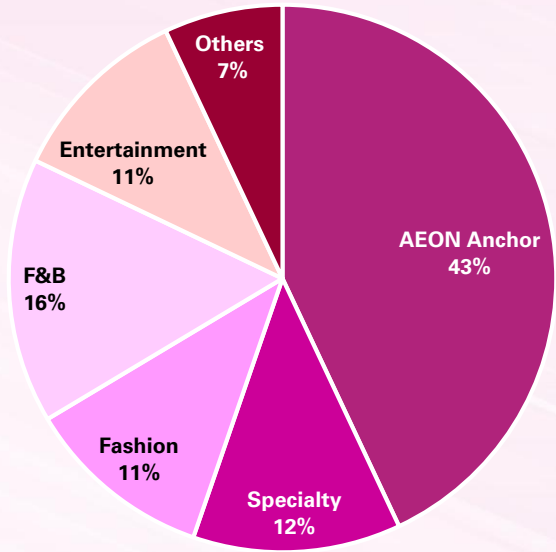
Tenant Sales



Car Count



Tenant Mix (by NLA)



3. Customer Engagement: Targeted Campaigns to Drive Foot Traffic



41 YEARS
AEON myAEON 2go

**EVERYDAY FRESH
EVERYDAY LOW PRICE**

Now until 31 October 2025

*T&C Apply



TIME OUT

BREAKING NEWS
OCTOBER 2025

**TIME OUT DAY
IS COMING
SOON!**

**Saturday
25 October 2025**

RM5 + **RM5**
e-voucher with every RM100 spent in a single receipt storewide*
REWARD VOUCHER* when you pay a minimum of RM80 in a single receipt using AEON Member Plus Visa Card or AEON Wallet*



41 YEARS

**It's Our 41st Anniversary!
Shop & Celebrate with Great Deals!**

Now until 2 November 2025

This promotion is only available at selected AEON stores.



AEON MALL **Ignite the Light**
HAPPY Deepavali 7 - 26 OCT 2025

**DEEPAVALI
Dance Performance**

Shah Alam	:12 Oct 2025 (2pm)
Rawang	:12 Oct 2025 (6pm)
Bukit Tinggi	:18 Oct 2025 (8pm)
Bukit Indah	:19 Oct 2025 (3pm)
Ipoh Station 18	:25 Oct 2025 (2pm)
Bukit Mertajam	:25 Oct 2025 (6pm)



中秋家节
Home Is Where The Heart Is

Until 6th October 2025

This promotion is only available at selected AEON stores.



**THURSDAY
is better than Friday**

**THURSDAY
is better than Friday**

Redeem! Mystery Blind Envelope
With any purchase above RM50 in a single receipt*

SCAN TO REDEEM



ELECTRIFYING SAVINGS

24 - 26 Oct 2025

EXCLUSIVELY FOR AEON MEMBERS

GET RM5 voucher
with every RM100 spent in a single receipt on electrical items*



myAEON 2go

TUESDAY HAPPY HOUR
2PM-10PM

10X AEON POINTS
with no minimum spend

Every Tuesday . Until 31 December 2025

*Terms and conditions apply.

3. Customer Engagement: Growing Private Brands

Supermarket



General Merchandise Store (Hardline)



General Merchandise Store (Softline)



Private Brands Account for

c.17%
of Retail Sales YTD

4. Expanding Our Footprint

AEON Malls



27

AEON Malls

1 planned for FY26

AEON Stores



34

AEON Stores

2 planned for FY26

Specialty Outlets

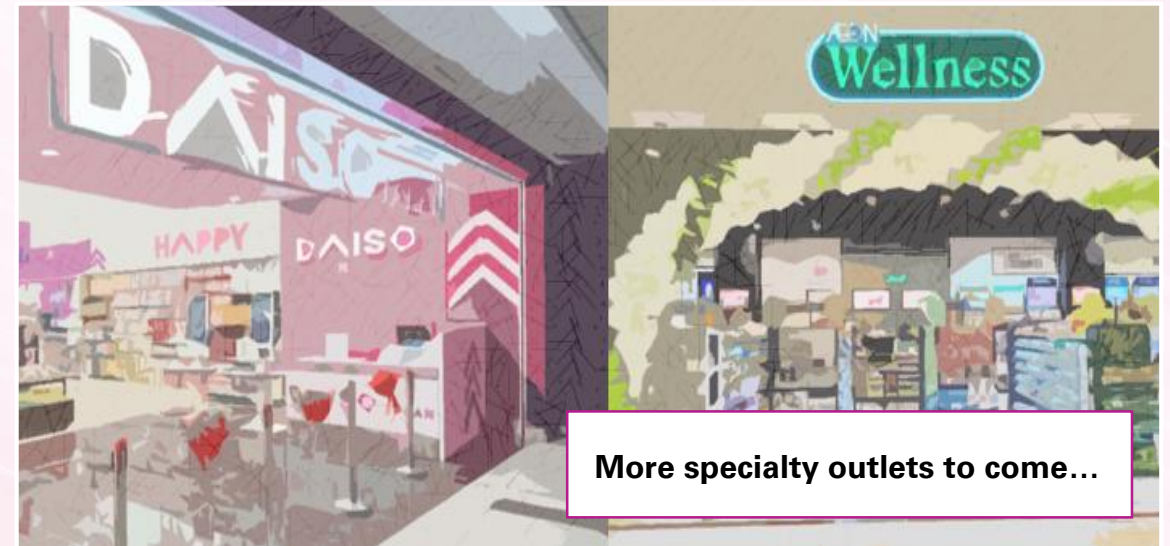


120

Specialty Outlets

3 addition YTD FY25
More to come ...

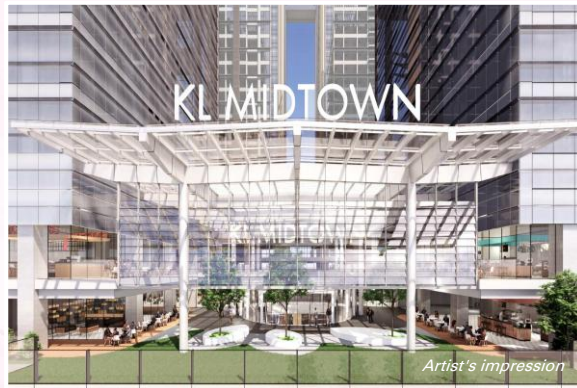
4. Expanding Our Footprint: New Specialty Outlets Now Open



4. Expanding Our Footprint: Opening Soon



5. Development Plans: AEON Mall KL MIDTOWN



5. Development Plans: AEON Mall Expansion Plans



5. Development Plans: FY2025 Mall and Store Renovations



5. Development Plans: AEON Bandaraya Melaka Reopened



5. Development Plans: AEON Shah Alam Reopened



6. ESG: Reducing Carbon Footprint

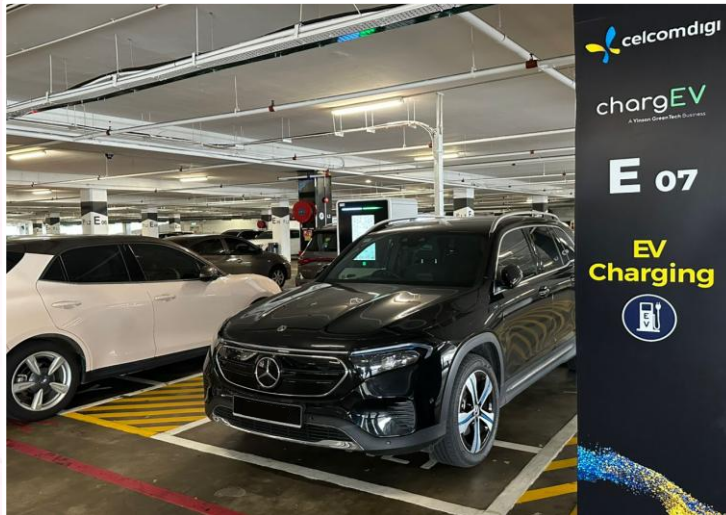


12
**Malls with
energised Solar PV**

2 malls awaiting
energisation & 2 malls
commenced installations



29%
**Renewable energy
contribution**
(as at Q3 FY2025)



64
**EV charging bays
across 18 Malls**

... and continue
expanding to other
malls



13%
**Waste diverted
from Landfill**
(vs 11% in FY2024)

Target: To achieve 15%
by 2030

6. ESG: Initiatives & Achievements



AEON Charity Run 2025

RM500,000 raised and contributed to 5 government hospitals



Firefly Habitat Reforestation Tree-Planting Project

100 trees planted at Kuala Selangor riverside in collaboration with FRIM



World Cleanup Day 2025

Strategic Partner for Hari Cuci Malaysia 2025



The Edge ESG Awards 2025

Most Improved ESG Performance over 3 Years



National Energy Awards 2025

Green Energy Stewardship Gold Award

6. ESG: #AEONResponsible Suppliers Program

Engaging more AEON suppliers to drive common ESG goals



02 December 2024

Launch of **#AEONResponsible Suppliers Program**



12 September 2025

Breakfast Talk Series 1

- Supplier's Role in AEON's Sustainability Journey
- ESG Maturity Assessment



23 October 2025

Virtual ESG Dialogue

- CSI Climate Assessment Workshop
- Calculating Scope 1 and 2 emissions



7 November 2025

Breakfast Talk Series 2

- Carbon Footprint vs Profit Margin
- Peer Insights Sharing
- Decarbonisation Solutions
- Green Financing



8 December 2025

#AEONResponsible Suppliers Forum

- Responsible Suppliers Recognition Ceremony
- Peer Insights Sharing
- Supply Chain Scaling

#AEONResponsible Suppliers Program

YTD Engagement

45

Companies

122

Participants

6. ESG: Sustainability initiatives in FY2025

Q4 FY2025

E

Sustainable Economics

- #AEONResponsible Suppliers Program: Final program in December.
- Promote sustainable practices for tenants at AEON Malls through recycling programs and waste management optimisation.

E

Environmentally Focused

- Expand solar PV installations.
- Energy management system planning across 27 AEON Malls according to Energy Efficiency and Conservation Act 2024.
- Continue waste management initiatives across AEON Malls and Stores.
- 3-year tree planting programme and Firefly Habitat Restoration Tree-Planting Project at Kuala Selangor.

S

Empowering People

- Continue to promote Diversity, Equity & Inclusivity in workplace.
- Community engagement and development through various programme.
- Stakeholder engagements (AEON People, Industry & Regulators).

G

Efficiency and Integrity

- Enhance sustainability disclosures & align with regulatory requirements, i.e. IFRS S2, National Sustainability Reporting Framework (NSRF).
- To achieve ISO37001 certification by end of 2025.

THANK YOU

www.aeongroupmalaysia.com

AEON

AEON MALL



DAISO

myAEON 2go