## Planting seeds for long term growth

## News

Risks

## Forecasts

## Rating

Valuation

- Hosts investor's briefing. MRCB held an investor's briefing yesterday which was hosted by its Executive Director, Mohd Imran Salim and CFO, Ann Wan Tee. The discussion was centred around: (i) the Cyberjaya City Centre (CCC) development; (ii) National Sports Complex redevelopment; (iii) management contract with Kwasa Utama; and (iv) PDP role for the LRT3.
- Landbanking heavily. MRCB's landbanking will require total funding of RM1.8bn which consists of: (i) RM817m for parcel MX-1 in Kwasa Damansara; (ii) RM499m for the redevelopment of the National Sports Complex Phase 1; (iii) RM270m for CCC; and (iv) RM259m for the German Embassy land.
- No cash call needed. Management shared that it will not be embarking on a cash call to fund these land acquisitions. Part of the funding requirements will be fulfilled via the injection of its current buildings into MRCB-Quill REIT. We gather that Shell Tower and Ascott Residence could be the next to be injected, potentially raising RM900m. Another option that MRCB is exploring is to set up a property development fund. Under this structure, external investors will be invited to take a stake in the fund which will then undertake the developments. Apart from having a stake in the fund, MRCB will also receive a fee for managing the fund's property developments.
- Unable to book construction profits. As part of the National Sports Complex privatisation agreement, MRCB will be required to: (i) refurbish the existing complex for RM499m; (ii) construct new facilities for RM1.1bn; and (ii) pay RM32m to the Government in return for 92.5 acres of land in Bukit Jalil. Management clarified that the refurbishment works will be carried out from now until Aug 2017 in time for the SEA Games while construction of the new facilities would only commence after that. Contrary to our earlier believe, MRCB will not be able to book in construction profits for the job as it is done in exchange for land.
- Execution is a key risk as these projects have a long gestation period before significantly contributing to earnings.
- Unchanged given minimal impact to near term earnings.


## BUY $(\leftarrow \rightarrow)$ TP: RM1.70

- Whilst still in its early days, we reckon that MRCB's new management is on the right path (albeit at a slow pace) to turn the company around. Expect more positive news flow in the coming months.
- With risk of a cash call reduced, we remove our $20 \%$ discount to SOP which raises our TP from RM1.36 to RM1.70. This implies an expensive FY15 P/E of $39.1 x$ but reduces to $25.7 x$ and $20.4 x$ for FY16-17 once its earnings recovery sets in.


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| KLCI | 1663.2 |
| :--- | ---: |
| Expected share price return | $14.9 \%$ |
| Expected dividend return | $0.7 \%$ |
| Expected total return | $15.6 \%$ |



Information

| Bloomberg Ticker |  | MRC MK |
| :--- | ---: | ---: |
| Bursa Code |  | 1651 |
| Issued Shares (m) |  | 1,787 |
| Market cap (RM m) |  | 2,644 |
| 3-mth avg. volume ('000) |  | 6,153 |
| SC Shariah Compliant |  |  |
|  | Yes |  |
| Price Performance | 1 M | 3 M |
| Absolute | 12 M |  |
| Relative | 22.3 | 48.0 |

## Major shareholders

| Employees Provident Fund | $38.4 \%$ |
| :--- | :--- |
| Gapurna | $16.7 \%$ |
| Lembaga Tabung Haji | $10.1 \%$ |

## Summary Earnings Table

| FYE Dec (RM m) | FY14 | FY15F | FY16F |  |
| :--- | ---: | ---: | ---: | ---: |
| RY17F |  |  |  |  |
| Revenue | 1,515 | 1,602 | 1,746 | 2,013 |
| EBITDA | 305 | 304 | 321 | 375 |
| EBIT | 279 | 275 | 290 | 342 |
| Proft Before Tax | 122 | 156 | 205 | 262 |
| Core PATAMI | 54 | 78 | 118 | 149 |
| vs Consensus (\%) |  | 107 | 101 | 115 |
| Core EPS (sen) | 3.0 | 4.4 | 6.6 | 8.3 |
| P/E (x) | 39.4 | 27.3 | 17.9 | 14.3 |
| Net DPS (sen) | 2.5 | 1.1 | 1.7 | 2.1 |
| Net DY (\%) | 2.1 | 0.9 | 1.4 | 1.8 |
| BV per share | 1.11 | 1.14 | 1.19 | 1.26 |
| P/B (x) | 1.1 | 1.0 | 1.0 | 0.9 |
| ROE (\%) | 2.9 | 3.9 | 5.7 | 6.8 |
| Net Gearing (\%) | 153 | 144 | 146 | 148 |

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Figure \#1 SOP valuation for MRCB

| Sum of Parts | RM m | $\begin{aligned} & \mathrm{PE}(\mathrm{x}) / \\ & \mathrm{WACC} \end{aligned}$ | Value to MRCB | FD Per Share |
| :---: | :---: | :---: | :---: | :---: |
| Construction - FY16 earnings | 51 | 15 | 769 | 0.33 |
| Property development - NPV of profits |  | 10\% | 1,708 | 0.72 |
| Property investment - Book value | 683 | 1.2 | 820 | 0.35 |
| Eastern Dispersal Link - FCFE |  | 10\% | 581 | 0.25 |
| Stake in MRCB-Quill REIT at RM1.34 TP | 886 | 31\% | 276 | 0.12 |
| Firm value |  |  | 4,154 | 1.76 |
| Add: Cash proceeds from warrants |  |  | 1,326 | 0.56 |
| Less: Net debt (ex Sukuk) |  |  | $(1,452)$ | (0.61) |
| Equity value |  |  | 4,028 | 1.70 |

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Figure \#2 Peer comparison

| Stock | Mkt Cap <br> (RM m) | Price <br> (RM) | Target <br> (RM) | Rating | FYE | P/E |  |  |  |  |  |  | PY/B | ROE (T1) | Yield <br> (T1) |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gamuda | 10,778 | 4.48 | 5.01 | BUY | July | 15.4 | 15.3 | 1.7 | 1.6 | $10.7 \%$ | $2.6 \%$ |  |  |  |  |
| IJM | 11,576 | 3.24 | 3.92 | BUY | Mar | 20.7 | 17.5 | 1.3 | 1.3 | $6.8 \%$ | $2.0 \%$ |  |  |  |  |
| WCT | 1,576 | 1.32 | 1.41 | HOLD | Dec | 21.4 | 11.8 | 0.7 | 0.7 | $3.3 \%$ | $1.9 \%$ |  |  |  |  |
| MRCB | 2,644 | 1.48 | 1.36 | BUY | Dec | 33.9 | 22.3 | 1.3 | 1.2 | $3.9 \%$ | $0.7 \%$ |  |  |  |  |
| Edgenta | 2,652 | 3.26 | 4.14 | BUY | Dec | 14.8 | 12.0 | 2.1 | 2.0 | $14.9 \%$ | $3.4 \%$ |  |  |  |  |
| SunCon | 1,655 | 1.28 | 1.35 | HOLD | Dec | 14.4 | 13.3 | 4.3 | 3.5 | $30.8 \%$ | $2.4 \%$ |  |  |  |  |
| Mudajaya | 608 | 1.13 | 0.99 | HOLD | Dec | 403.2 | 12.8 | 0.6 | 0.5 | $0.1 \%$ | $0.0 \%$ |  |  |  |  |
| Eversendai | 635 | 0.82 | 1.10 | BUY | Dec | 12.2 | 7.8 | 0.7 | 0.6 | $5.5 \%$ | $1.6 \%$ |  |  |  |  |
| Kimlun | 397 | 1.32 | 1.40 | HOLD | Dec | 7.8 | 7.6 | 0.9 | 0.8 | $12.1 \%$ | $2.6 \%$ |  |  |  |  |
| Hock Seng Lee | 1,039 | 1.89 | 1.75 | HOLD | Dec | 13.5 | 12.9 | 1.6 | 1.4 | $12.3 \%$ | $1.5 \%$ |  |  |  |  |
| Mitrajaya | 770 | 1.20 | 1.95 | BUY | Dec | 9.6 | 8.0 | 1.7 | 1.5 | $19.1 \%$ | $3.6 \%$ |  |  |  |  |
| SCable | 542 | 1.71 | 2.57 | BUY | Dec | 12.4 | 9.9 | 1.6 | 1.5 | $14.0 \%$ | $2.4 \%$ |  |  |  |  |
| Average |  |  |  |  |  | 48.3 | $\mathbf{1 2 . 6}$ | $\mathbf{1 . 5}$ | $\mathbf{1 . 4}$ |  |  |  |  |  |  |

HLIB estimates
Note: T 1 refers to most immediate forecast year, T 2 refers to the year after T 1

## Financial Projections for MRCB

| Balance Sheet |  |  |  |  |  | Income Statement |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FYE Dec (RM m) | FY13 | FY14 | FY15F | FY16F | FY17F | FYE Dec (RM m) | FY13 | FY14 | FY15F | FY16F | FY17F |
| Cash | 603 | 661 | 749 | 551 | 339 | Revenue | 941 | 1,515 | 1,602 | 1,746 | 2,013 |
| Receivables | 1,182 | 1,326 | 1,328 | 1,446 | 1,666 | EBITDA | 28 | 305 | 304 | 321 | 375 |
| Inventories | 8 | 43 | 22 | 24 | 28 | EBIT | 11 | 279 | 275 | 290 | 342 |
| PPE | 38 | 229 | 222 | 215 | 207 | Net finance cost | (124) | (133) | (146) | (146) | (145) |
| Investment properies | 857 | 813 | 854 | 895 | 936 | Associates \& JV | 5 | (24) | 28 | 61 | 65 |
| Others | 3,914 | 3,971 | 3,987 | 4,209 | 4,452 | Profit before tax | (108) | 122 | 156 | 205 | 262 |
| Assets | 6,603 | 7,042 | 7,163 | 7,341 | 7,629 | Tax | (12) | (53) | (32) | (36) | (49) |
|  | - | - | - | - | - | Net profit | (121) | 69 | 124 | 169 | 213 |
| Debts | 3,510 | 3,691 | 3,700 | 3,674 | 3,654 | Discontinued ops | 5 | 16 | - | - | - |
| Payables | 1,021 | 1,115 | 1,145 | 1,256 | 1,446 | Minority interest | 9 | (31) | (46) | (51) | (64) |
| Others | 335 | 172 | 172 | 172 | 172 | PATMI (core) | (107) | 54 | 78 | 118 | 149 |
| Liabilities | 4,866 | 4,977 | 5,017 | 5,102 | 5,272 | Exceptionals | (2) | 99 |  |  |  |
|  | - | - | - | - | - | PATMI (reported) | (109) | 153 | 78 | 118 | 149 |
| Shareholder's equity | 1,675 | 1,985 | 2,044 | 2,133 | 2,244 |  |  |  |  |  |  |
| Minority interest | 61 | 79 | 102 | 107 | 112 | Valuation \& Ratios |  |  |  |  |  |
| Equity | 1,737 | 2,065 | 2,146 | 2,239 | 2,356 | FYE Dec (RM m) | FY13 | FY14 | FY15F | FY16F | FY17F |
|  |  |  |  |  |  | Core EPS (sen) | (6.0) | 3.0 | 4.4 | 6.6 | 8.3 |
| Cash Flow Statement |  |  |  |  |  | P/E (x) | n.m. | 39.4 | 27.3 | 17.9 | 14.3 |
| FYE Dec (RM m) | FY13 | FY14 | FY15F | FY16F | FY17F | EV/EBITDA (x) | 166.4 | 15.5 | 15.5 | 14.7 | 12.6 |
| Proft before taxation | (108) | 122 | 156 | 205 | 262 | DPS (sen) | 0.9 | 2.5 | 1.1 | 1.7 | 2.1 |
| Depreciation \& amorisation | 17 | 26 | 30 | 31 | 33 | Dividend yield | 0.8\% | 2.1\% | 0.9\% | 1.4\% | 1.8\% |
| Changes in working capital | 908 | (605) | 48 | (9) | (33) | BVPS (RM) | 0.94 | 1.11 | 1.14 | 1.19 | 1.26 |
| Taxation | (12) | (53) | (32) | (36) | (49) | P/B (x) | 1.3 | 1.1 | 1.0 | 1.0 | 0.9 |
| Others | (762) | 332 | - | - | - |  |  |  |  |  |  |
| CFO | 43 | (178) | 202 | 191 | 212 | EBITDA margin | 3.0\% | 20.2\% | 19.0\% | 18.4\% | 18.6\% |
|  |  |  |  |  |  | EBIT margin | 1.2\% | 18.4\% | 17.1\% | 16.6\% | 17.0\% |
| Net capex | 167 | (66) | (65) | (65) | (65) | PBT margin | -11.5\% | 8.0\% | 9.7\% | 11.8\% | 13.0\% |
| Others | (464) | 82 | (13) | (278) | (310) | Net margin | -11.4\% | 3.6\% | 4.9\% | 6.8\% | 7.4\% |
| CFI | (297) | 15 | (78) | (343) | (375) |  |  |  |  |  |  |
|  | - | - | - | - | - | ROE | -6.9\% | 2.9\% | 3.9\% | 5.7\% | 6.8\% |
| Changes in borrowings | 186 | 180 | 9 | (26) | (19) | ROA | -1.7\% | 0.8\% | 1.1\% | 1.6\% | 2.0\% |
| Issuance of shares | 377 | 185 | - | - | - | Net gearing | 173.5\% | 152.6\% | 144.4\% | 146.4\% | 147.7\% |
| Dividends paid | (17) | (17) | (45) | (19) | (30) |  |  |  |  |  |  |
| Others | (381) | (187) | - | - | - | Assumptions |  |  |  |  |  |
| CFF | 165 | 162 | (35) | (46) | (49) | FYE Dec (RM m) | FY13 | FY14 | FY15F | FY16F | FY17F |
|  |  |  |  |  |  | Contracts secured | n.a. | n.a. | 500 | 800 | 800 |
| Net cash flow | (89) | (0) | 88 | (198) | (211) | Property sales | n.a. | n.a. | 700 | 800 | 800 |
| Forex | - | - | - | - | - |  |  |  |  |  |  |
| Others | 49 | 58 | - | - | - |  |  |  |  |  |  |
| Beginning cash | 644 | 603 | 661 | 749 | 551 |  |  |  |  |  |  |
| Ending cash | 603 | 661 | 749 | 551 | 339 |  |  |  |  |  |  |

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## Equity rating definitions

| BUY | Positive recommendation of stock under coverage. Expected absolute return of more than $+10 \%$ over 12 -months, with low risk of sustained downside. |
| :--- | :--- |
| TRADING BUY | Positive recommendation of stock notunder coverage. Expected absolute return of more than $+10 \%$ over 6 -months. Situational or arbitrage trading opportunity. |
| HOLD | Neutral recommendation of stock under coverage. Expected absolute return between $-10 \%$ and $+10 \%$ over 12 -months, with low risk of sustained dow nside. |
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| SELL | Negative recommendation of stock under coverage. High risk of negative absolute return of more than -10\% over 12-months. |
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## Industry rating definitions

OVERWEIGHT The sector, based on weighted market capitalization, is expected to have absolute return of more than $+5 \%$ over 12 -months.
NEUTRAL The sector, based on weighted market capitalization, is expected to have absolute return betw een $-5 \%$ and $+5 \%$ over 12 -months.
UNDERWEIGHT The sector, based on weighted market capitalization, is expected to have absolute return of less than $-5 \%$ over 12 -months.

