

**Incorporated in Malaysia** 

Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

# SUMMARY OF KEY FINANCIAL INFORMATION FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	INDIVIDUAI 31.12.2018 RM'000	2 QUARTER 31.12.2017 RM'000	CUMULATIV 31.12.2018 RM'000	7E QUARTER 31.12.2017 RM'000
1. Revenue	66,976	63,997	195,175	182,664
2. Profit before tax	35,475	29,987	97,841	87,300
3. Profit for the financial period	25,155	22,916	71,806	65,659
4. Profit attributable to ordinary equity holders of the Parent	25,155	22,916	71,806	65,659
5. Basic earnings per ordinary share (sen)	7.37	6.71	21.08	19.30
6. Proposed/Declared dividend per share (sen)	-	-	4.00	3.00
7. Net assets per share attributable	AS	AT END OF CURRENT QUARTER	AS AT	PRECEDING FINANCIAL YEAR END
to ordinary equity holders of the Parent (RM)		1.64		1.52
	INDIVIDUAI 31.12.2018 RM'000	2 QUARTER 31.12.2017 RM'000	CUMULATIV 31.12.2018 RM'000	TE QUARTER 31.12.2017 RM'000
8. Gross interest income	2,232	1,175	6,017	3,650
9. Gross interest expense	14	13	43	39



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### CONDENSED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDUAL 3 MONTH 31.12.2018 RM'000	-	9 MONTH 31.12.2018 RM'000	
Revenue	66,976	63,997	195,175	182,664
Other income Interest expense applicable to revenue Staff costs and directors' remuneration Depreciation of plant and equipment Other expenses Finance costs	4,102 (20,033) (5,545) (678) (9,333) (14)	1,668 (17,150) (4,966) (857) (12,692) (13)	11,627 (57,950) (16,389) (2,156) (32,423) (43)	8,675 (51,417) (16,530) (2,930) (33,123) (39)
Profit before tax	35,475	29,987	97,841	87,300
Taxation	(10,320)	(7,071)	(26,035)	(21,641)
Total comprehensive income for the financial period	25,155	22,916	71,806	65,659
Attributable to: Owners of the Parent	25,155	22,916	71,806	65,659
Earnings per ordinary share (sen):				
Basic	7.37	6.71	21.08	19.30
Diluted	7.35	6.70	21.03	19.24

The Condensed Statement of Comprehensive Income should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2018 and the accompanying explanatory notes attached to the interim financial report.



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Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

	AS AT 31.12.2018 RM'000	AS AT 31.03.2018 RM'000
ASSETS	IIII 000	1411 000
Non-Current Assets		
Plant and equipment	4,465	6,212
Goodwill on consolidation	47,333	47,333
Loans and receivables	1,442,710	1,384,993
Deferred tax assets	42,752	39,482
Total Non-Current Assets	1,537,260	1,478,020
Current Assets		
Loans and receivables	149,219	139,714
Trade receivables	3,995	3,795
Other receivables, deposits and prepaid expenses	41,720	40,045
Deposits with licensed financial institutions	260,773	169,581
Cash and bank balances Total Current Assets	34,518 490,225	27,635 380,770
TOTAL ASSETS	2,027,485	1,858,790
EQUITY AND LIABILITIES		
Equity attributable to owners of the Parent		
Share capital	49,505	44,676
Treasury shares	(18,456)	(13,353
Reserves	528,774	487,950
Total Equity	559,823	519,273
Non-Current Liabilities		
Payables	107	_
Hire-purchase payables	809	959
Borrowings	880,780	981,608
Deferred tax liabilities	239	325
Total Non-Current Liabilities	881,935	982,892
Current Liabilities		
Payables and accrued expenses	28,002	33,019
Hire-purchase payables	368	329
Borrowings	546,429	316,882
Tax liabilities	10,928	6,395
Total Current Liabilities	585,727	356,625
Total Liabilities	1,467,662	1,339,517
TOTAL EQUITY AND LIABILITIES	2,027,485	1,858,790
NET ASSETS PER SHARE (RM)	1.64	1.52

The Condensed Statement of Financial Position should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2018 and the accompanying explanatory notes attached to the interim financial report.



#### CONDENSED STATEMENT OF CHANGES IN EQUITY

			•	Res	serves -	<b></b>		
	Share Capital RM'000	Treasury Shares RM'000	Share Premium RM'000	Capital Redemption Reserve RM'000	Employees' Share Scheme RM'000	Retained Earnings RM'000	Total Reserves RM'000	Total RM'000
As at 1 April 2017	38,064	(13,353)	72,592	30,903	2,127	311,028	416,650	441,361
Total comprehensive income	-	-	-	-		65,659	65,659	65,659
Transactions with owners								
Dividends	-	-	-	-	-	(20,488)	(20,488)	(20,488)
Share options granted under Employees' Share Scheme ("ESS")	-	-	-	-	3,107	-	3,107	3,107
Issuance of shares pursuant to ESS exercised	6,085	-	-	-	(1,548)	1,548	-	6,085
Cancellation of share options	-	-	-	-	(20)	20	-	-
Total transactions with owners	6,085	-	-	-	1,539	(18,920)	(17,381)	(11,296)
As at 31 December 2017	44,149	(13,353)	72,592	30,903	3,666	357,767	464,928	495,724
As at 1 April 2018	44,676	(13,353)	72,592	30,903	3,476	380,979	487,950	519,273
Effects of adopting MFRS 9	-	-	-	-	-	(6,146)	(6,146)	(6,146)
Restated as at 1 April 2018	44,676	(13,353)	72,592	30,903	3,476	374,833	481,804	513,127
Total comprehensive income	-	-	-	-	-	71,806	71,806	71,806
Transaction with owners								
Dividends	-	-	-	-	-	(27,306)	(27,306)	(27,306)
Share options granted under ESS	-	-	-	-	2,470	-	2,470	2,470
Issuance of shares pursuant to ESS exercised	4,829	-	-	-	(1,094)	1,094	-	4,829
Cancellation of share options	-	-	-	-	(258)	258	-	-
Shares repurchased	-	(5,103)	-	-	-	-	-	(5,103)
Total transaction with owners	4,829	(5,103)	-	-	1,118	(25,954)	(24,836)	(25,110)
As at 31 December 2018	49,505	(18,456)	72,592	30,903	4,594	420,685	528,774	559,823

The Condensed Statement of Changes in Equity should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2018 and the accompanying explanatory notes attached to the interim financial report.



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## CONDENSED STATEMENT OF CASH FLOWS

	CUMULATIVE QUARTER 31.12.2018 RM'000	CUMULATIVE QUARTER 31.12.2017 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	97,841	87,300
Adjustments for:		
Allowance for impairment loss on receivables, net	17,539	21,906
Share options granted	2,470	3,107
Depreciation of plant and equipment	2,156	2,930
Finance costs	43	39
Plant and equipment written off	-	22
Interest income from deposits with licensed financial		
institutions	(6,017)	(3,650)
Net gain on disposal of plant and equipment	(92)	(141)
Operating profit before working capital changes	113,940	111,513
Increase in working capital:		
Loans and receivables	(92,971)	(108,001)
Trade receivables	(77)	(224)
Other receivables, deposits and prepaid expenses	(1,618)	(3,034)
Increase/(Decrease) in working capital:		
Payables and accrued expenses	3,789	(612)
Cash generated from/(used in) operations	23,063	(358)
Taxes paid	(22,885)	(22,550)
Taxes refunded	35	334
Net cash generated from/(used in) operating activities	213	(22,574)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest income from deposits with licensed financial		
institutions	6,017	3,650
Net proceeds from disposal of plant and equipment	92	168
Additions to plant and equipment	(640)	(4,048)
Net cash generated from/(used in) investing activities	5,469	(230)

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### CONDENSED STATEMENT OF CASH FLOWS (CONT'D)

	CUMULATIVE QUARTER 31.12.2018 RM'000	CUMULATIVE QUARTER 31.12.2017 RM'000
CASH FLOWS FROM FINANCING ACTIVITIES		
Drawdown of revolving credits	286,800	432,300
Drawdown of term loans	120,000	-
Proceeds from issuance of shares	4,829	6,085
Drawdown of other borrowings	2,870	2,037
Issuance of Sukuk Murabahah ("Sukuk")	-	160,000
Repayment of revolving credits	(205,800)	(400,800)
(Placements)/Withdrawal of deposits, cash and bank balances, n		
- assigned in favour of the trustees	(106,299)	(77,867)
- pledged to licensed financial institutions	960	8,577
Repayment of term loans	(81,310)	(171,171)
Dividends paid	(27,306)	(10,228)
Shares repurchased	(5,103)	-
Repayment of other borrowings	(2,286)	(2,100)
Repayment of hire-purchase payables	(258)	(267)
Finance costs paid	(43)	(39)
Net cash used in financing activities	(12,946)	(53,473)
Net change in cash and cash equivalents	(7,264)	(76,277)
·	, ,	,
Cash and cash equivalents at beginning of financial period	14,204	85,834
Cash and cash equivalents at end of financial period	6,940	9,557
CASH AND CASH EQUIVALENTS AS AT END OF FINE FOLLOWING:	NANCIAL PERIOD	COMPRISE THE
Deposits with licensed financial institutions	260,773	141,437
Cash and bank balances	34,518	10,875
	295,291	152,312
Less: Deposits, cash and bank balances	<b>,-</b>	<b>-</b> ,
- assigned in favour of the trustees	(250,691)	(122,729)
- pledged to licensed financial institutions	(37,660)	(20,026)
breaked to meaned imminist institutions	6,940	9,557
	<u> </u>	7,331

The Condensed Statement of Cash Flows should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2018 and the accompanying explanatory notes attached to the interim financial report.



Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 1 BASIS OF PREPARATION

The interim financial report is unaudited and has been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 (Interim Financial Reporting) issued by the Malaysian Accounting Standards Board and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. The interim financial report also complies with IAS 34 (Interim Financial Reporting) issued by the International Accounting Standards Board. The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 March 2018.

#### 2 CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the annual audited financial statements for the financial year ended 31 March 2018, except for the adoption of the following standards, amendments to published standards and interpretation to existing standards which are effective for the financial period commencing 1 April 2018:

MFRS 9 Financial Instruments

MFRS 15 Revenue from Contracts with Customers

Amendments to:

MFRS 2 Share-based Payment - Classification and Measurement of Share-based Payment

**Transactions** 

Clarifications to:

MFRS 15 Revenue from Contracts with Customers



# Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 2 CHANGES IN SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

The adoption of the above standards and amendments does not give rise to any material financial effects to the Group other than the effects and changes as disclosed below:

#### (a) MFRS 9, Financial Instruments ("MFRS 9")

MFRS 9 replaces MFRS 139 and introduces new requirements for classification and measurement of financial instruments, impairment and disclosure requirements. Retrospective application is required, but restatement of comparative information is not compulsory.

#### (i) Classification and measurement of financial instruments:

MFRS 9 requires financial assets to be classified into three measurement categories: amortised cost, fair value through other comprehensive income and fair value through profit and loss. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instruments.

For financial liabilities, the standard retains most of the MFRS 139 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is to be recorded in other comprehensive income rather than profit or loss, unless this creates an accounting mismatch.

The application of the classification and measurement requirements is not expected to have any impact on the financial instruments, other than reclassification of certain financial assets of the Group.



# Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 2 CHANGES IN SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (a) MFRS 9 (Cont'd)

## (ii) Impairment:

For loans and receivables, MFRS 9 requirements are based on changes in the expected credit loss ("ECL") at each reporting date to reflect the changes in credit risk since initial recognition as opposed to an incurred credit loss model under MFRS 139. Accordingly, the ECL allowances which is more forward looking under MFRS 9 is expected to be higher and more volatile than MFRS 139.

For trade receivables, the Group applies the simplified approach under MFRS 9 which requires expected lifetime losses to be recognised from initial recognition.

Upon initial adoption of MFRS 9 on 1 April 2018, an adjustment of RM6.1 million was made to the opening retained earnings of the Group, thereby decreasing the equity and net assets of the Group.

The Group applies a three-stage approach to measure ECL on financial assets measured at amortised cost. Financial assets migrate through the following three stages based on the change in credit quality since initial recognition:

#### - Stage 1: 12-months ECL - not credit impaired

For financial assets where there have not been a significant increase in credit risk since initial recognition and that are not credit impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12 months is recognised.



# Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 2 CHANGES IN SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (a) MFRS 9 (Cont'd)

#### (ii) Impairment (Cont'd):

- Stage 2: Lifetime ECL - not credit impaired

For financial assets where there have been a significant increase in credit risk since initial recognition but that are not credit impaired and not originated credit-impaired financial assets, a lifetime ECL is recognised.

- Stage 3: Lifetime ECL - credit impaired

Financial assets are assessed as credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred. For financial assets that have become credit impaired but not originated credit-impaired financial assets, a lifetime ECL is recognised and interest revenue is calculated by applying the effective interest rate to the amortised cost (net of provision) rather than the gross carrying amount.

#### (iii) Disclosure:

MFRS 9 requires more extensive disclosures and therefore will change the nature and extent of the financial instruments' disclosures of the Group.



# Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

## NOTES TO THE INTERIM FINANCIAL REPORT

### 2 CHANGES IN SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (a) MFRS 9 (Cont'd)

As at 1 April 2018, there were no changes to the classification and measurement of financial assets and liabilities except for the following:

	Original measurement	
	category under	category under
Financial assets	MFRS 139	MFRS 9
Loans and receivables	Loans and receivables	Amortised cost
Trade receivables	Loans and receivables	Amortised cost

The following table summarises the financial effects as at 1 April 2018:

		Reclassification		Restated
	As at	and		as at
	1 April 2018	remeasurement	Impairment	1 April 2018
	RM'000	RM'000	RM'000	RM'000
Effects on:				
Loans and receivables	1,524,707	-	(8,019)	1,516,688
Trade receivables	3,795	-	(68)	3,727
Deferred tax assets	39,482	-	1,941	41,423
Effects on:				
Retained earnings	380,979		(6,146)	374,833



Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

# 3 AUDITORS' REPORT ON PRECEDING ANNUAL AUDITED FINANCIAL STATEMENTS

The auditors' report on the preceding annual audited financial statements was not subject to any qualification.

#### 4 SEASONAL OR CYCLICAL FACTORS

The Group's operations were not significantly affected by any seasonal or cyclical factors.

#### 5 UNUSUAL ITEMS

There were no unusual items for the current quarter and financial period.

#### **6 CHANGES IN ESTIMATES**

There were no changes in estimates that have a material effect for the current quarter and financial period.



## Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 7 DEBT AND EQUITY SECURITIES

There were no issuance, repurchase and repayment of debt and equity securities for the financial period except for the following:

- (a) ESS and issuance of shares pursuant to ESS exercised
  - (i) the Company granted 8,516,000 options to its eligible employees of the Group at an option price of RM1.37 per share in accordance with the Bylaws of the ESS; and
  - (ii) the total number of issued shares of the Company was increased from 355,994,636 to 359,487,036 by way of the issuance of 3,492,400 new ordinary shares pursuant to share options exercised.

#### (b) Treasury shares

During the financial period ended 31 December 2018, the Company repurchased 3,731,800 of its issued ordinary shares from the open market. The total consideration paid of RM5,103,486 (including transaction costs) was financed by internally generated funds and the shares repurchased were held as treasury shares. The Company has the right to cancel, resell and/or distribute the treasury shares as dividends and/or transfer the treasury shares for the purpose of an ESS or as purchase consideration at a later date.

None of the treasury shares repurchased have been sold, cancelled or transferred during the financial period.

As at 31 December 2018, the number of ordinary shares in issue after new ordinary shares issued and deducting the treasury shares is 341,782,511 shares.



## **Interim Financial Report** for 3<sup>rd</sup> Quarter Ended 31 December 2018

## NOTES TO THE INTERIM FINANCIAL REPORT

## 8

DIVIDENDS		
	31.12.2018 RM'000	31.12.2017 RM'000
Recognised during the financial period:		
- Final dividend for 2017:		
3.00 sen per ordinary share under single-tier		
system, paid on 20 September 2017 to		
shareholders whose names appeared in the		10.220
record of depositors on 7 September 2017	-	10,228
- Interim dividend for 2018:		
3.00 sen per ordinary share under single-tier		
system, paid on 30 January 2018 to		
shareholders whose names appeared in the		
record of depositors on 17 January 2018	-	10,260
- Final dividend for 2018:		
4.00 sen per ordinary share under single-tier		
system, paid on 4 October 2018 to		
shareholders whose names appeared in the		
record of depositors on 18 September 2018	13,659	-
- Interim dividend for 2019:		
4.00 sen per ordinary share under single-tier		
system, paid on 13 December 2018 to		
shareholders whose names appeared in the		
record of depositors on 29 November 2018	13,647	-
	27,306	20,488



# Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

## NOTES TO THE INTERIM FINANCIAL REPORT

## 9 SEGMENT INFORMATION

Segmental revenue and results for the financial period were as follows:

	Investment				
		Holding,			
	N	<b>M</b> anagement			
	Consumer	Services &			
	Financing	Others	Group		
	RM'000	RM'000	RM'000		
Segment Revenue					
Total revenue	194,693	802	195,495		
Inter-segment revenue	-	(320)	(320)		
External revenue	194,693	482	195,175		
Segment Results					
Segment results	98,912	(1,028)	97,884		
Finance costs	(43)	-	(43)		
Profit/(loss) before tax	98,869	(1,028)	97,841		
Taxation	(25,563)	(472)	(26,035)		
Profit/(loss) for the financial period	73,306	(1,500)	71,806		
Interest income including interest income from					
deposits with licensed financial institutions	179,673	405	180,078		
		_			
Interest expense applicable to revenue	57,945	5	57,950		
Segment assets	2,027,626	(141)	2,027,485		
Segment liabilities	1,466,225	1,437	1,467,662		



Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 10 PROFIT BEFORE TAX

	INDIVIDUAL QUARTER 31.12.2018 RM'000	CUMULATIVE QUARTER 31.12.2018 RM'000
Interest income including interest income from		
deposits with licensed financial institutions	62,268	180,078
Allowance for impairment loss on receivables, net	3,877	17,539
Gain on foreign exchange, net:		
- Realised	2	3
- Unrealised	-	-

There were no exceptional items, amortisation, inventories written down and written off, allowance for impairment loss on investment properties, gain or loss on disposal of quoted or unquoted investments or properties and gain or loss on derivatives for the current quarter and financial period.

#### 11 MATERIAL EVENTS SUBSEQUENT TO THE END OF THE INTERIM PERIOD

As at the date of this announcement, there were no material events subsequent to the end of the interim period that affect the results of the Group.

#### 12 CHANGES IN THE COMPOSITION OF THE GROUP

On 19 December 2018, the Company announced the incorporation of a wholly-owned subsidiary, RCE Credit Pte. Ltd., a company incorporated in Singapore with an issued and paid-up share capital of SGD1.00 comprising one (1) ordinary share. The intended principal activity of RCE Credit Pte. Ltd is investment holding.

The incorporation has no material financial effect to the Group.



# Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 13 REVIEW OF PERFORMANCE

	INDI	INDIVIDUAL QUARTER				ULATIVE (	QUARTER	
	31.12.2018	31.12.2017	Variance		31.12.2018 3	31.12.2017	Variance	
	RM'000	RM'000	RM'000	<b>%</b>	RM'000	RM'000	RM'000	%
Revenue	66,976	63,997	2,979	4.7	195,175	182,664	12,511	6.8
Profit before tax	35,475	29,987	5,488	18.3	97,841	87,300	10,541	12.1
Profit for the								
financial period	25,155	22,916	2,239	9.8	71,806	65,659	6,147	9.4
Profit attributable to ordinary equity								
holders of the Parent	25,155	22,916	2,239	9.8	71,806	65,659	6,147	9.4

For the third quarter ended 31 December 2018, the Group posted a higher revenue of RM67.0 million as compared to RM64.0 million in the corresponding quarter. This was mainly contributed by higher interest income backed by expanded loan base and steady growth of quality loans portfolio from its consumer financing segment.

Pre-tax profit of the Group was RM35.5 million, representing RM5.5 million or 18.3% higher than the corresponding quarter. This was contributed by lower allowance for impairment loss on receivables.

Following the above, the Group's post-tax profit improved from RM22.9 million in the corresponding quarter to RM25.2 million in current quarter.

For the nine months ended 31 December 2018, the Group continued to record a higher pre-tax profit of RM97.8 million as compared to RM87.3 million in the corresponding period. The increase was primarily due to higher net interest income of RM9.2 million.

Accordingly, the Group also registered higher post-tax profit of RM71.8 million as compared to RM65.7 million in the corresponding period.



Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 13 REVIEW OF PERFORMANCE (CONT'D)

The performance of the respective operating business segments for the financial period ended 31 December 2018 as compared to corresponding period was as follows:

#### Consumer financing segment

Pre-tax profit for this segment was RM98.9 million, representing an increase of 14.3% as compared to RM86.5 million in the corresponding period. This was mainly contributed by RM9.4 million higher net interest income, supported by the quality loan base amounting to RM1.7 billion.

#### Investment holding, management services and others segment

This segment recorded a pre-tax loss of RM1.0 million in the current financial period as compared to a pre-tax profit of RM0.8 in the corresponding period, which took into account of a RM1.4 million net write back of allowance for impairment loss on receivables in relation to a factoring business.



Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

# 14 MATERIAL CHANGE IN RESULTS OF CURRENT QUARTER COMPARED WITH PRECEDING QUARTER

		INDIVIDUAL QUARTER			
	31.12.2018	30.09.2018	Varian	ce	
	RM'000	RM'000	RM'000	%	
Revenue	66,976	64,964	2,012	3.1	
Profit before tax	35,475	31,256	4,219	13.5	
Profit for the financial period	25,155	23,452	1,703	7.3	
Profit attributable to ordinary					
equity holders of the Parent	25,155	23,452	1,703	7.3	

The Group recorded a higher revenue of RM67.0 million in the current quarter as compared to RM65.0 million in the preceding quarter, primarily contributed by higher net interest income from its consumer financing segment, supported by a steady growth of its quality loan portfolio as at 31 December 2018 of RM1.7 billion.

Meanwhile, the Group continue to record double-digit growth of 13.5% in its pre-tax profit from RM31.3 million in the preceding quarter to RM35.5 million in the current quarter. This was mainly due to lower impairment loss by RM3.5 million and higher net interest income by RM1.8 million, offset with higher operating expenses.

#### 15 CURRENT YEAR PROSPECTS

As a Group, we advocate responsible lending practices as we deliver quality financial services, complemented by our fast processing turnaround time. Our risk-based pricing and robust credit scoring model continue to fortify efforts in managing profitability and portfolio health, echoing our stance on safeguarding loans portfolio quality.

We continue to improve the operational efficiency through the application of innovative technologies and practices, keeping us abreast and relevant in an evolving business landscape.

As we continue to meet our customers' expectations in a challenging market environment, the Group is on track to end the financial year ending 31 March 2019 with another profitable year.



Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

### NOTES TO THE INTERIM FINANCIAL REPORT

#### 16 PROFIT FORECAST

There were no profit forecast prepared or profit guarantee made by the Group.

#### 17 TAXATION

	INDIVIDUAL	<b>CUMULATIVE</b>
	QUARTER	QUARTER
	31.12.2018	31.12.2018
	RM'000	RM'000
Taxation:		
Current period	9,364	26,295
Under provision in prior year	1,155	1,155
	10,519	27,450
Deferred taxation:		
Current period	(205)	(1,421)
Under provision in prior year	6	6
	(199)	(1,415)
	10,320	26,035

The effective tax rate of the Group in the current quarter and financial period is higher than the statutory tax rate due to non-deductibility of certain expenses for taxation purposes.

#### 18 STATUS OF CORPORATE PROPOSAL

There was no corporate proposal announced or pending completion as at the date of this report.



# Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

## NOTES TO THE INTERIM FINANCIAL REPORT

### 19 LOANS AND RECEIVABLES

	31.12.2018 RM'000
Loans and receivables, gross	1,720,341
Less: Allowance for impairment	(128,412)
Loans and receivables, net	1,591,929
Amount receivable within one year	(149,219)
Non-current portion	1,442,710
The profile of loans and receivables of the Group is as follows	:
	31.12.2018
	RM'000
Performing	1,338,206
1 to 150 days past due but performing	310,949
Non-performing	71,186
-	1,720,341



### Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 19 LOANS AND RECEIVABLES (CONT'D)

Loans and receivables that are performing

Loans and receivables that are performing are neither past due nor impaired, are newly disbursed and/or having months-in-arrear less than a month.

None of these have been renegotiated during the financial period.

Loans and receivables that are past due but performing

All loans and receivables that are past due but performing are loans that are under the salary deduction scheme and subject to administrative/technical delay due to logistic considerations.

Loans and receivables that are non-performing

The Group's loans and receivables that are non-performing are as follows:

	31.12.2018 RM'000
Loans and receivables, non-performing	71,186
Less: Allowance for impairment	(71,186)
	<del>_</del>

There are no loans and receivables arising from transaction with related parties during the financial period.



# Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

## NOTES TO THE INTERIM FINANCIAL REPORT

### 19 LOANS AND RECEIVABLES (CONT'D)

Movement in allowance for impairment:

	Stage 1 RM'000	Stage 2 RM'000	Stage 3 RM'000	Collective assessment RM'000	Individual assessment RM'000	Total RM'000
Balance as at 1 April 2018	-	-	-	52,003	66,679	118,682
Restated for adoption of MFRS 9	46,904	5,099	66,679	(52,003)	(66,679)	-
Effects of adopting MFRS 9	4,022	3,997	-	-	-	8,019
Restated as at 1 April 2018 Changes in the ECL:	50,926	9,096	66,679	-	-	126,701
- Transfer to stage 1	910	(2,710)	(5,431)	_	_	(7,231)
- Transfer to stage 2	(609)	3,692	(3,837)	_	_	(754)
- Transfer to stage 3	(1,180)	(1,927)	34,079	-	_	30,972
Net adjustment of allowance for						_
impairment	(879)	(945)	24,811	-	-	22,987
New financial assets originated or						
purchased	5,500	-	-	-	-	5,500
Financial assets derecognised	(491)	(72)	(1,055)	-	-	(1,618)
Changes in risk parameters	(4,057)	(1,852)	(3,230)	-	-	(9,139)
Written off		-	(16,019)	-	-	(16,019)
Balance as at 31 December 2018	50,999	6,227	71,186	-	-	128,412



Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

## NOTES TO THE INTERIM FINANCIAL REPORT

#### 20 GROUP BORROWINGS AND DEBT SECURITIES

Total borrowings and debt securities (all denominated in Ringgit Malaysia) of the Group are as follows:

Short Term Term RM'000         Long Term AM'000         Total RM'000           At amortised cost         Secured: - Sukuk 110,256 665,461 775,717 - Term loans 125,372 215,319 340,691 - Revolving credits 310,218 - 310,218 545,846 880,780 1,426,626         - 310,218 545,846 880,780 1,426,626           Unsecured: - Bankers' acceptances 583 - 583 546,429 880,780 1,427,209         - S83 546,429 880,780 1,427,209           As amortised cost Secured: - Sukuk 66,671 Term Term Term Total RM'000 RM'000 RM'000         RM'000           At amortised cost Secured: - Sukuk 6,671 585,599 592,270 - Term loans 178,631 164,191 342,822 - Revolving credits 303,260 - 303,260 - 488,562 749,790 1,238,352           Unsecured: - Unsecured: - Bankers' acceptances 548 - 548		← As	at 31.12.201	.8>	
RM'000         RM'000 <th colspan<="" th=""><th></th><th>Short</th><th>Long</th><th></th></th>	<th></th> <th>Short</th> <th>Long</th> <th></th>		Short	Long	
At amortised cost           Secured:		Term	Term	Total	
Secured:           - Sukuk         110,256         665,461         775,717           - Term loans         125,372         215,319         340,691           - Revolving credits         310,218         -         310,218           545,846         880,780         1,426,626           Unsecured:         - Bankers' acceptances         583         -         583           546,429         880,780         1,427,209           As at 31.12.2017		RM'000	RM'000	RM'000	
- Sukuk 110,256 665,461 775,717 - Term loans 125,372 215,319 340,691 - Revolving credits 310,218 - 310,218  545,846 880,780 1,426,626  Unsecured: - Bankers' acceptances 583 - 583  546,429 880,780 1,427,209   - As at 31.12.2017 → Short Long Term Term Term Total RM'000 RM'000 RM'000  At amortised cost  Secured: - Sukuk 6,671 585,599 592,270 - Term loans 178,631 164,191 342,822 - Revolving credits 303,260 - 303,260  - Revolving credits 303,260 - 303,260  Unsecured:	At amortised cost				
- Term loans	Secured:				
Revolving credits	- Sukuk	110,256	665,461	775,717	
Unsecured: - Bankers' acceptances  - Bankers' acceptances  - As at 31.12.2017 - Short Long Term Term Term Total RM'000 RM'000 RM'000  At amortised cost Secured: - Sukuk 6,671 585,599 592,270 - Term loans 178,631 164,191 342,822 - Revolving credits  - Sukuk 303,260 - 303,260 - 488,562 749,790 1,238,352  Unsecured:	- Term loans	125,372	215,319	340,691	
Unsecured: - Bankers' acceptances  583 - 583  546,429 880,780 1,427,209   - As at 31.12.2017>  Short Long Term Term Term Total RM'000 RM'000 RM'000  At amortised cost  Secured: - Sukuk 6,671 585,599 592,270 - Term loans 178,631 164,191 342,822 - Revolving credits 303,260 - 303,260  488,562 749,790 1,238,352  Unsecured:	- Revolving credits	310,218	-	310,218	
- Bankers' acceptances		545,846	880,780	1,426,626	
- Bankers' acceptances	Unsecured:				
546,429   880,780   1,427,209		583	_	583	
Short Term Term RM'000         Long Term Total RM'000           At amortised cost         8           Secured:         9           - Sukuk         6,671         585,599         592,270           - Term loans         178,631         164,191         342,822           - Revolving credits         303,260         -         303,260           488,562         749,790         1,238,352   Unsecured:	Zumiora mocepumora		880,780		
Short Term Term RM'000         Long Term Total RM'000           At amortised cost         8           Secured:         9           - Sukuk         6,671         585,599         592,270           - Term loans         178,631         164,191         342,822           - Revolving credits         303,260         -         303,260           488,562         749,790         1,238,352   Unsecured:					
At amortised cost         Secured:           - Sukuk         6,671         585,599         592,270           - Term loans         178,631         164,191         342,822           - Revolving credits         303,260         -         303,260           Unsecured:         Unsecured:         488,562         749,790         1,238,352			at 31.12.201	7>	
At amortised cost       Secured:         - Sukuk       6,671       585,599       592,270         - Term loans       178,631       164,191       342,822         - Revolving credits       303,260       -       303,260         488,562       749,790       1,238,352			C		
At amortised cost         Secured:       - Sukuk       6,671       585,599       592,270         - Term loans       178,631       164,191       342,822         - Revolving credits       303,260       -       303,260         488,562       749,790       1,238,352    Unsecured:		Term	Term	Total	
Secured:         - Sukuk       6,671       585,599       592,270         - Term loans       178,631       164,191       342,822         - Revolving credits       303,260       -       303,260         488,562       749,790       1,238,352    Unsecured:					
- Sukuk 6,671 585,599 592,270 - Term loans 178,631 164,191 342,822 - Revolving credits 303,260 - 303,260 488,562 749,790 1,238,352  Unsecured:		RM'000	RM'000	RM'000	
- Term loans 178,631 164,191 342,822 303,260 - 303,260 488,562 749,790 1,238,352  Unsecured:	At amortised cost	RM'000	RM'000	RM'000	
- Revolving credits 303,260 - 303,260 488,562 749,790 1,238,352 Unsecured:		RM'000	RM'000	RM'000	
488,562 749,790 1,238,352 Unsecured:	Secured:				
Unsecured:	Secured: - Sukuk	6,671	585,599	592,270	
	Secured: - Sukuk - Term loans	6,671 178,631	585,599	592,270 342,822	
	Secured: - Sukuk - Term loans	6,671 178,631 303,260	585,599 164,191 -	592,270 342,822 303,260	
l e e e e e e e e e e e e e e e e e e e	Secured: - Sukuk - Term loans - Revolving credits	6,671 178,631 303,260	585,599 164,191 -	592,270 342,822 303,260	
489,110 749,790 1,238,900	Secured: - Sukuk - Term loans - Revolving credits  Unsecured:	6,671 178,631 303,260 488,562	585,599 164,191 -	592,270 342,822 303,260 1,238,352	



Interim Financial Report for 3<sup>rd</sup> Ouarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 20 GROUP BORROWINGS AND DEBT SECURITIES (CONT'D)

The weighted average interest rate of the Group borrowing categories as at 31 December 2018 ranges from 5.2% to 6.3% (31.12.2017: 4.9% to 6.0%) per annum.

The Group borrowings consist of:

	31.12.2018 RM'000	31.12.2017 RM'000
Fixed rate	794,611	740,269
Floating rate	632,598	498,631
	1,427,209	1,238,900

As at 31 December 2018, the Group borrowings stood at RM1.4 billion, an increased of RM188.3 million as compared to RM1.2 billion a year ago. This mainly comprised of additional one tranche of Sukuk issued amounting to RM180.0 million. Accordingly, the entire five Sukuk issuances amounting to RM770.0 million, represented 54.0% of its total facilities drawn as at 31 December 2018.

The proceeds from the Sukuk issuances were previously utilised for working capital purposes and repayment of short term borrowings.



Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 21 CAPITAL COMMITMENTS

31.12.2018 RM'000

Capital expenditure in respect of plant and equipment not provided for:

Approved and contracted for

4,840

#### 22 CHANGES IN CONTINGENT LIABILITIES AND ASSETS

There were no changes in contingent liabilities and assets since the last financial year ended 31 March 2018.

#### 23 DERIVATIVES AND FAIR VALUE CHANGES OF FINANCIAL LIABILITIES

- (a) There were no derivatives as at 31 December 2018.
- (b) There were no fair value gain/(loss) on fair value changes of financial liabilities as all financial liabilities were measured at amortised cost.

#### 24 CHANGES IN MATERIAL LITIGATION

There were no pending material litigation for the Group as at the date of this report.



Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### 25 EARNINGS PER SHARE ("EPS")

INDIVIDUAL CUMULATIVE
QUARTER QUARTER
31.12.2018 31.12.2017 31.12.2018 31.12.2017

#### (a) Basic EPS:

Profit for the period attributable to					
ordinary equity holders of the Parent	(RM'000)	25,155	22,916	71,806	65,659
Weighted average number of ordinary					
shares in issue	(unit'000)	341,348	341,510	340,603	340,289
Basic EPS	(sen)	7.37	6.71	21.08	19.30

Basic EPS for the current quarter and financial period are calculated by dividing the net profit attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares in issue during the financial period.

The computation of the weighted average number of ordinary shares in issue is net of treasury shares.



Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

### NOTES TO THE INTERIM FINANCIAL REPORT

**25 EPS (CONT'D)** 

INDIVIDUAL CUMULATIVE
QUARTER QUARTER
31.12.2018 31.12.2017 31.12.2018 31.12.2017

#### (b) Diluted EPS:

Profit for the period attributable to ordinary equity holders of the					
Parent	(RM'000)	25,155	22,916	71,806	65,659
Weighted average number of ordinary shares in issue	(unit'000)	341,348	341,510	340,603	340,289
Effects of dilution of ESS	(unit'000)	1,029	745	900	1,019
Adjusted weighted average number of ordinary shares in issue	(unit'000)	342,377	342,255	341,503	341,308
III ISSUE	(unit 000)	312,311	312,233	311,303	311,300
Diluted EPS	(sen)	7.35	6.70	21.03	19.24

Diluted EPS are calculated by dividing the net profit attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares adjusted for dilutive effects of ESS.



Interim Financial Report for 3<sup>rd</sup> Quarter Ended 31 December 2018

### NOTES TO THE INTERIM FINANCIAL REPORT

#### **26 FAIR VALUE OF FINANCIAL INSTRUMENTS**

The carrying amount of financial assets and liabilities of the Group for the financial period approximate their fair values except for the following:

	31.12.	2018
	Carrying amount RM'000	Fair value RM'000
Financial assets Loans and receivables	1,591,929	1,616,459
<b>Financial liabilities</b> Borrowings - Sukuk	775,717	816,662

BY ORDER OF THE BOARD JOHNSON YAP CHOON SENG Company Secretary 26 February 2019