

Results Note RM1.43 @ 22 November 2022

"9M22 results were within expectations"

### Share price performance



|              | 1M   | 3M   | 12M  |
|--------------|------|------|------|
| Absolute (%) | -5.3 | -8.9 | -8.9 |
| Rel KLCI (%) | -4.8 | -5.8 | -3.3 |

|                   | BUY | HOLD | SELL |
|-------------------|-----|------|------|
| Consensus         | 8   | 4    | 1    |
| Source: Bloomberg |     |      |      |

#### **Stock Data**

| Sector                   | Construction   |
|--------------------------|----------------|
| Issued shares (m)        | 1,289.4        |
| Mkt cap (RMm)/(US\$m)    | 1,843.8/403.2  |
| Avg daily vol - 6mth (m) | 0.1            |
| 52-wk range (RM)         | 1.41-1.74      |
| Est free float           | 14.5%          |
| Stock Beta               | 0.79           |
| Net cash/(debt) (RMm)    | 326.6          |
| ROE (2022E)              | 17.9%          |
| Derivatives              | No             |
| Shariah Compliant        | Yes            |
| FTSE4Good                | No             |
| Constituent              |                |
| FBM EMAS (Top 200)       | No             |
| ESG Rank                 | 26.3 (n.a yoy) |

### **Key Shareholders**

| Sunway Holdings | 54.6% |
|-----------------|-------|
| Sungei Way Corp | 10.1% |
| EPF             | 9.2%  |
| ASN             | 6.0%  |

Source: Affin Hwang, Bloomberg, Bursa Malaysia, ESG Risk Rating Powered by Sustainalytics

# **Loong Chee Wei, CFA**



# Sunway Construction (SCGB MK)

**BUY (maintain)** 

Up/Downside: +35.6%

Price Target: RM1.94

Previous Target (Rating): RM1.94 (BUY)

# Stable earnings

- Sunway Construction (SunCon) reported strong core earnings growth of 85% yoy to RM98m in 9M22, mainly driven by higher revenue and profit margin. The results were within expectations
- ➤ SunCon secured RM882m of new contracts in 9M22 with active tender book of RM17.7bn. We cut FY22-24E core EPS by 1-5% assuming lower EBIT margins and delays in major new contract wins to late-2022
- SunCon remains a top sector BUY with unchanged 12-month target price (TP) of RM1.94, based on 10% discount to RNAV

#### Within expectations

SunCon's core net profit of RM98m (+85% yoy) in 9M22 comprised 74-75% of the full-year consensus forecast and our previous estimate of RM131-133m. Revenue jumped 50% yoy to RM1.65bn in 9M22 as progress billings accelerated for ongoing projects (operations were adversely impacted by the pandemic lockdowns in 9M21). PBT surged 109% yoy to RM128m in 9M22 due to higher profit margin for several projects near completion. Construction PBT jumped 104% yoy to RM122m in 9M22, while pre-cast concrete PBT jumped 359% yoy to RM5m due to higher revenue and lower costs. Construction PBT margin improved to 8.0% in 9M22 compared to 5.9% in 9M21.

#### High order book provides good earnings visibility

SunCon's high remaining order book of RM4.05bn at end-3Q22, equivalent to 2.3x its 2021 revenue, will sustain its construction activities and drive earnings growth going forward, in our opinion. However, it only secured RM882m of new contracts in 9M22, which lags its target of RM2bn and our assumption of RM2.5bn in 2022E. We gather that SunCon is close to securing certain private building projects worth over RM1bn and hence we have not changed of new contract wins assumption. We also expect better 4Q22 core earnings compared to RM25m (-34% qoq) in 3Q22 due to the finalisation of accounts for several major projects such as the TNB headquarters. We cut core EPS by 1-5% in FY22-24E to reflect slower progress billings due to delays in 2022 new contract wins and lower EBIT margins of 6-7% (stiffer competition for new contracts) for new contracts wins in FY22-24E. SunCon has active tenders worth RM17.7bn and prospects to win new contracts are good.

#### Remains a top sector BUY with unchanged TP of RM1.94

We expect core EPS to contract 10% yoy in 2022E due to the prosperity tax and high base in 2021, but rebound to a 16% yoy growth in 2023E. We reiterate our BUY call with unchanged 12-month TP of RM1.94, based on 10% discount to RNAV. Key downside risks: a slow roll-out of infrastructure projects and higher costs.

**Earnings & Valuation Summary** 

| Earnings & valuation Summary |                      |         |         |         |         |  |  |  |  |
|------------------------------|----------------------|---------|---------|---------|---------|--|--|--|--|
| FYE 31 Dec                   | 2020                 | 2021    | 2022E   | 2023E   | 2024E   |  |  |  |  |
| Revenue (RMm)                | 1,552.7              | 1,729.2 | 2,662.5 | 2,817.0 | 3,280.9 |  |  |  |  |
| EBITDA (RMm)                 | 143.1                | 198.9   | 190.9   | 214.8   | 218.5   |  |  |  |  |
| Pretax profit (RMm)          | 101.1                | 152.2   | 165.6   | 196.3   | 198.7   |  |  |  |  |
| Net profit (RMm)             | 72.8                 | 112.6   | 122.1   | 151.0   | 152.9   |  |  |  |  |
| EPS (sen)                    | 5.6                  | 8.7     | 9.5     | 11.7    | 11.8    |  |  |  |  |
| PER (x)                      | 25.4                 | 16.4    | 15.1    | 12.2    | 12.1    |  |  |  |  |
| Core net profit (RMm)        | 92.0                 | 144.6   | 130.3   | 151.0   | 152.9   |  |  |  |  |
| Core EPS (sen)               | 7.1                  | 11.2    | 10.1    | 11.7    | 11.8    |  |  |  |  |
| Core EPS growth (%)          | (31.0)               | 57.3    | (9.9)   | 15.9    | 1.2     |  |  |  |  |
| Core PER (x)                 | 20.1                 | 12.8    | 14.2    | 12.2    | 12.1    |  |  |  |  |
| Net DPS (sen)                | 4.0                  | 5.3     | 5.3     | 6.0     | 6.0     |  |  |  |  |
| Dividend Yield (%)           | 2.8                  | 3.7     | 3.7     | 4.2     | 4.2     |  |  |  |  |
| EV/EBITDA                    | 10.5                 | 7.0     | 7.8     | 6.5     | 6.7     |  |  |  |  |
| Chg in EPS (%)               |                      |         | -0.7    | -4.5    | -3.9    |  |  |  |  |
| Affin/Consensus (x)          |                      |         | 0.9     | 1.0     | 1.0     |  |  |  |  |
| Source: Company Bloomberg As | ffin Hwang forecasts | 2       |         |         |         |  |  |  |  |

Source: Company, Bloomberg, Affin Hwang forecasts



| Fig 1: | Resul | ts com | parison |
|--------|-------|--------|---------|
|--------|-------|--------|---------|

| FYE 31 Dec (RMm)           | 3Q21                 | 2Q22                 | 3Q22                 | QoQ<br>% chq           | YoY<br>% chq          | 9M21               | 9M22                   | YoY<br>% chq           | 9M22 Comment   |
|----------------------------|----------------------|----------------------|----------------------|------------------------|-----------------------|--------------------|------------------------|------------------------|--|
| Revenue                    | 272.1                | 557.9                | 469.3                | (15.9)                 | 72.5                  | 1,102.5            | 1,651.8                | 49.8                   | Higher construction (+49% yoy) and precast concrete (+60% yoy) revenue.                      |
| Op costs                   | (237.8)              | (504.1)              | (424.5)              | (15.8)                 | 78.6                  | (1,022.2)          | (1,503.2)              | 47.1                   | Higher building material and labour costs.   |
| EBITDA                     | 34.3                 | 53.8                 | 44.7                 | (16.8)                 | 30.3                  | 80.3               | 148.6                  | 84.9                   |  |
| EBITDA margin (%)          | 12.6                 | 9.6                  | 9.5                  | (0.1ppt)               | (3.1ppt)              | 7.3                | 9.0                    | 1.7ppt                 | Higher profit margin in 9M22 after recalibration for some projects that are near completion. |
| Depn and amort <b>EBIT</b> | (6.9)<br><b>27.4</b> | (6.1)<br><b>47.6</b> | (5.8)<br><b>38.9</b> | (4.5)<br><b>(18.4)</b> | (15.2)<br><b>41.7</b> | (20.8) <b>59.6</b> | (18.2)<br><b>130.4</b> | (12.6)<br><b>118.9</b> | ·  |
| EBIT margin (%)            | 10.1                 | 8.5                  | 8.3                  | (3.0ppt)               | (17.8ppt)             | 5.4                | 7.9                    | 46.1ppt                |  |
| Interest income            | 1.0                  | 3.2                  | 4.1                  | 28.1                   | 315.7                 | 3.1                | 9.5                    | 204.6                  | Higher returns on cash despite lower cash balance.   |
| Interest expense           | (0.9)                | (3.2)                | (3.2)                | 1.4                    | 249.5                 | (3.5)              | (7.6)                  | 115.7                  |  |
| Associates                 | 2.4                  | 0.6                  | (0.1)                | (120.5)                | NA                    | 7.1                | 3.7                    | (48.3)                 |  |
| Forex gain (losses)        | (0.2)                | 0.3                  | 0.9                  | `190.6                 | NA                    | (0.3)              | 1.2                    | ` <i>NA</i> ´          |  |
| Exceptional items          | (5.2)                | (5.6)                | (2.9)                | (48.2)                 | (43.6)                | (4.7)              | (9.4)                  | 98.0                   | Mainly impairment losses for receivables.  |
| Pretax profit              | 24.5                 | 43.0                 | 37.6                 | (12.5)                 | 53.6                  | 61.2               | 127.8                  | 108.6                  | Higher construction (+104% yoy) and precast concrete (+359% yoy) earnings.                   |
| Tax                        | (5.0)                | (9.3)                | (13.6)               | 46.0                   | 175.1                 | (15.5)             | (34.5)                 | 123.0                  | ) - ),g  |
| Tax rate (%)               | 22.4                 | 22.1                 | 36.2                 | 14.1ppt                | 13.7ppt               | 28.6               | 27.8                   | (0.8ppt)               |  |
| Minority interests         | (0.2)                | (1.3)                | (1.2)                | (6.5)                  | 457.8                 | 2.1                | (3.7)                  | NA                     |  |
| Net profit                 | 19.3                 | 32.3                 | 22.7                 | (29.7)                 | 17.7                  | 47.9               | 89.5                   | 87.1                   | Within expectations.   |
| Core net profit            | 24.7                 | 37.6                 | 24.7                 | (34.3)                 | 0.1                   | 52.9               | 97.7                   | 84.9                   | Within expectations. Exclude one-off items.  |
| EPS (sen)                  | 1.5                  | 2.5                  | 1.8                  | (29.9)                 | 17.3                  | 3.7                | 7.0                    | 87.3                   |  |

Source: Affin Hwang, Company

Fig 2: Segmental revenue breakdown

| Segment          | 3Q21  | 2Q22  | 3Q22  | QoQ    | YoY   | 9M21    | 9M22    | YoY   |
|------------------|-------|-------|-------|--------|-------|---------|---------|-------|
|                  |       |       |       | % chg  | % chg |         |         | % chg |
| Construction     | 255.8 | 523.0 | 418.9 | (19.9) | 63.8  | 1,026.3 | 1,529.7 | 49.0  |
| Precast concrete | 16.3  | 34.9  | 50.3  | 44.2   | 209.5 | 76.2    | 122.1   | 60.3  |
| Total            | 272.1 | 557.9 | 469.3 | (15.9) | 72.5  | 1.102.5 | 1.651.8 | 49.8  |

Fig 3: Segmental PBT breakdown

| Segment          | 3Q21  | 2Q22 | 3Q22 | QoQ    | YoY   | 9M21 | 9M22  | YoY   |
|------------------|-------|------|------|--------|-------|------|-------|-------|
|                  |       |      |      | % chg  | % chg |      |       | % chg |
| Construction     | 26.9  | 41.1 | 35.1 | (14.7) | 30.3  | 60.1 | 122.3 | 103.7 |
| Precast concrete | (2.4) | 1.9  | 2.5  | 34.7   | NA    | 1.2  | 5.4   | 358.5 |
| Total            | 24.5  | 43.0 | 37.6 | (12.5) | 53.6  | 61.2 | 127.8 | 108.6 |

Fig 4: Segmental PBT margin

| Segment          | 3Q21   | 2Q22 | 3Q22 | QoQ<br>ppt chq | YoY<br>ppt cha | 9M21 | 9M22 | YoY<br>ppt chq |
|------------------|--------|------|------|----------------|----------------|------|------|----------------|
| Construction     | 10.5   | 7.9  | 8.4  | 0.5            | (2.1)          | 5.9  | 8.0  | 2.1            |
| Precast concrete | (14.9) | 5.4  | 5.0  | (0.4)          | NA             | 1.6  | 4.4  | 2.9            |
| Total            | 9.0    | 7.7  | 8.0  | 0.3            | (1.0)          | 5.6  | 7.7  | 2.2            |

Source: Affin Hwang, Company





Fig 5: RNAV and target price

| Segments  | Stake (%) | Value<br>(RMm) |
|---|-----------|----------------|
| Construction @ PER 16x sustainable earnings of RM130m     | 100       | 2,080          |
| Pre-cast concrete @ PER 16x sustainable earnings of RM20m | 100       | 320            |
| Investment in Singapore IPPH JV @ book value              | 50        | 44             |
| Net cash/(debt)   |           | 334            |
| RNAV  |           | 2,779          |
| No. of shares (m)   |           | 1,291          |
| RNAV/share (RM)   |           | 2.15           |
| Target price @ 10% discount to RNAV/share                 |           | 1.94           |

Source: Affin Hwang, Company



## Important Disclosures and Disclaimer

#### **Equity Rating Structure and Definitions**

BUY Total return is expected to exceed +10% over a 12-month period

HOLD Total return is expected to be between -5% and +10% over a 12-month period

SELL Total return is expected to be below -5% over a 12-month period

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The total expected return is defined as the percentage upside/downside to our target price plus the net dividend yield over the next 12 months.

**OVERWEIGHT** Industry, as defined by the analyst's coverage universe, is expected to outperform the KLCI benchmark over the next 12 months

NEUTRAL Industry, as defined by the analyst's coverage universe, is expected to perform inline with the KLCI benchmark over the next 12 months

UNDERWEIGHT Industry, as defined by the analyst's coverage universe is expected to under-perform the KLCI benchmark over the next 12 months

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