

Sunway Construction Group (SCGB MK) Target MYR2b wins

Maintain HOLD with an unchanged MYR1.58 TP

SCGB is maintaining its MYR2b orderbook replenishment target for 2022 after securing MYR266m in 1Q22. While higher steel costs have dented margins especially at its precast ops in 1Q22, the co-sharing of cost mechanism will provide a support. We make no change to our earnings forecasts and TP which is based on 15x FY22E PER (-1SD of mean, reflecting higher material costs and orderbook risks).

MYR266m wins in 1Q22; MYR4.4b o/s orderbook

Jobs secured in 1Q22 totalled MYR266m (2021: MYR1.5b) while the outstanding orderbook was MYR4.4b end-Mar 2022 (end-2021: MYR4.8b). Of the MYR266m, MYR112m (42%) was piling works for the JB-SG RTS project and MYR128m (48%) was precast orders in SG. Active tender book was MYR2.4b end-Mar 2022. The internal job win target for 2022 is MYR2b; we have assumed the same. SCGB is eyeing KVMRT 3 civil works where tender for several packages has opened (to close in Aug 2022).

ICPH plant to be operational in 3Q22

SCGB's new integrated construction & prefabricated hub (ICPH) in SG is on schedule to be operational in Aug/Sep 2022, which would help in its orderbook replenishment. New precast jobs from SG fell to MYR52m in 2020 (2019: MYR162m) due to the pandemic, but were a strong MYR299m in 2021 and MYR128m in 1Q22. SG HDB's support scheme to co-share 50% of the hike in steel price for projects during the Jan 2021 to Jul 2022 period will help SCGB to re-coup some of the higher steel costs. The new ICPH plant costs SGD85m to build; new plant depreciation charges should be off-set by lower logistic cost from its two existing Johor plants.

Maintaining earnings forecasts

1Q22 net profit of MYR35m was up 71% YoY (due to MCO 2.0 in 1Q21), but down 47% QoQ. Construction margin was supported by final account for completed projects, while precast margin was impacted by higher steel bar prices. 1Q22 net profit was 25%/26% our/consensus FY22E - in line. We make no change to our forecasts which imply 21% net profit growth for FY22E, on the back of a stronger top-line / work momentum.

FYE Dec (MYR m)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	1,553	1,729	2,608	2,873	2,354
EBITDA	124	167	221	212	172
Core net profit	73	113	136	132	102
Core EPS (sen)	5.6	8.7	10.5	10.3	7.9
Core EPS growth (%)	(43.7)	54.7	20.6	(2.6)	(22.7)
Net DPS (sen)	4.0	5.3	7.0	7.0	5.0
Core P/E (x)	33.3	17.9	15.6	16.0	20.7
P/BV (x)	3.8	2.9	2.8	2.7	2.6
Net dividend yield (%)	2.1	3.4	4.3	4.3	3.0
ROAE (%)	11.6	16.9	18.8	17.3	12.7
ROAA (%)	3.7	6.0	6.0	4.5	3.4
EV/EBITDA (x)	20.4	13.0	10.8	12.3	15.7
Net gearing (%) (incl perps)	15.8	19.4	33.7	59.0	66.0
Consensus net profit	-	-	131	151	154
MKE vs. Consensus (%)	-	-	3.6	(12.4)	(33.6)

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HOLD

Share Price MYR 1.64

12m Price Target MYR 1.58 (+0%)

Previous Price Target MYR 1.58

Company Description

Sunway Construction Group offers integrated construction services and has precast concrete business in Singapore.

Statistics

52w high/low (MYR)	1.76/1.45
3m avg turnover (USDm)	0.1
Free float (%)	23.9
Issued shares (m)	1,293
Market capitalisation	MYR2.1B
	USD483M

Major shareholders:

major shareholders.	
Sunway Bhd.	54.4%
Active Equity Sdn. Bhd.	10.1%
Employees Provident Fund	9.2%

Price Performance



	-1M	-3M	-12M
Absolute (%)	2	6	(4)
Relative to index (%)	5	11	0

Source: FactSet

Abbreviation

JB-SG RTS = Johor Bahru-Singapore Rapid Transit System SG HDB = Singapore Housing Development Board MCO 2.0 = Movement Control Order 2.0 (13 Jan 2021 to 4 Mar 2021)

NRP P1, P4 = National Recovery Plan Phase 1, Phase 4

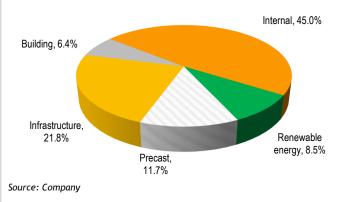


Maybank Investment Bank

Value Proposition

- Malaysia's largest pure play construction group with an established brandname having commenced operations in 1981 with a cumulative revenue of MYR30b.
- Operates on a fully integrated business model with 6 core ops: (i) building construction; (ii) civil/infrastructure, (iii) foundation & geotechnics; (iv) mechanical, electrical & plumbing; (v) precast concrete (two existing plants in Johor, 3rd under construction in SG [operational 2H22] supplying IBS components largely to SG); (vi) renewable energy.
- Completed special purpose building projects include KL Convention Centre, Sunway Shopping Mall; completed civil projects include SILK, MEX, SKVE, BRT, KVMRT and KVLRT.
- Experienced senior management team and support from the Sunway Group add onto its value proposition.

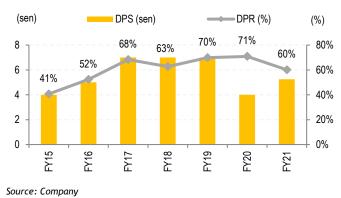
MYR4.4b outstanding orderbook as of 31 Mar 2022



Financial Metrics

- Two main earning growth drivers are rising orderbook and higher margins which may come from value engineering.
- ROEs of >20% since its relisting in 2015 were above peers, but this suffered a set-back in FY20/FY21 due to work disruption from Malaysia's movement restrictions.
- Balance sheet is strong with a low net gearing of 18% as of 31 Mar 2022.
- DPR is a minimum 35% of PATMI; since its relisting (on 28 Jul 2015), SCGB had paid up to 71% (FY20).

Dividends



Price Drivers



Source: Company, Maybank IBG Research

- Secured work packages under KVMRT 2 and KVLRT 3; outstanding orderbook reached another high of MYR6.1b as of end-2017.
- 2. Post GE14 (9 May 2018) concerns, as the new Government sought to review the cost of major infra projects awarded during the previous Government.
- 3. Malaysia's Movement Control Order (MCO) from 18 Mar 2020 led to work disruption at all of SCGB's projects.
- 4. MCO 2.0 from 13 Jan 2021.
- 5. More economic activities re-opened in states under National Recovery Plan Phase 1 (from 16 Aug 2021).

Swing Factors

Upside

- Larger-than-expected orderbook replenishment could lift sentiment on the stock although the earnings impact will only be felt in full at least a year later.
- Significant margin expansion for its existing orderbook coming from value engineering breakthrough.
- Government's policy reaffirmation on higher usage of IBS in construction as a long-term plan to reduce the country's over-reliance on foreign labour; this will be positive for SCGB's precast concrete business.

Downside

- Slower-than-expected work progress at existing projects will affect the timing of earnings recognition.
- High COVID-19 cases could disrupt work pace again.
- The timing of mega infrastructure project roll-outs by the Government could affect orderbook replenishment.
- At the precast segment, significant increase in steel prices and stiffer competition could affect margins.

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Risk Rating & Score ¹	26.3 (Medium)
Score Momentum ²	-3.2
Last Updated	13 Oct 2021
Controversy Score ³ (Updated: 5 Dec 2021)	1 - Business ethics incidents

Business Model & Industry Issues

- As an industry leader, SCGB has built a track record in GBI-certified buildings and it also offers renewable energy services. SCGB has started measuring and reporting on key "E" parameters water & energy use, carbon emission on per unit revenue basis, in 2020.
- On labour matters, SCGB complies with Act 446, which extends to CLQ/workers accommodation of its business partners. To mitigate bribery & corruption risks, its Anti-Bribery and Corruption Policy and Anti-Money Laundering Policy were rolled out in 2020.
- Overall, SCGB's ESG risks are manageable, in our view. As SCGB continues to build on these efforts, its value proposition and investment case should strengthen further.

Material E issues

- SCGB has built a track record in designing Green Building Index (GBI)-certified buildings with 4 completed and 3 ongoing projects. It offers renewable (solar) energy services and has participated in the tender of Large Scale Solar (LSS) projects.
- SCGB started reporting on the following parameters (on per unit revenue basis) in 2020: (i) Water Use Intensity (WUI; 253m³/MYRm); (ii) Energy Use Intensity (EUI; 3.08 MWh/MYRm); (iii) Carbon Emission Intensity (CEI; 98 tCO2e/MYRm). It targets to lower WUI and CEI by 10% by 2030 (with 2020 as base year), while target for EUI has yet to be established.
- In Jan 2021, SCGB signed up as an official supporter of the Task Force on Climate-Related Financial Disclosures (TCFD).
- SCGB achieved zero environmental compounds and fines in 2020. All its project sites are certified with ISO 14001:2015 Environmental Management System since 2018, ensuring strict implementation and monitoring.
- In Nov 2020, SCGB ceased to be a FTSE4Good Index constituent after 5 consecutive years as it fell out of the FTSE Index series for not passing the liquidity screening.

Material S issues

- Women made up just 16% of SCGB's workforce in 2020 due to the nature of its operations (women made up 31% at the executive level, 5% at the non-executive level). Pay equity was however balanced at 1.00 (women): 0.99 (men).
- Employees' training was an avg. 15.9 hours per employee in 2020 (total MYR289k); SCGB targets 40 hours by 2030.
- All of SCGB's workplaces are ISO 45001/OHSAS 18001
 Occupational Health and Safety Management System certified.
- SCGB complies with Act 446 Workers' Minimum Standards of Housing and Amenities (Amendment) Act 2019 - fully enforced in Sep 2020. This extends to CLQ/workers accommodation of its business partners.
- To mitigate COVID-19 infection risk at worksites, >12,500 tests were conducted on its workforce and that of its business partners in Jun-Dec 2020.
- SCGB contributed MYR250k to the National Disaster Relief Fund and MYR280k to the Jeffrey Cheah Foundation in 2020 to support the foundation's aim of quality education; this was in addition to its other community outreach efforts.

Key G metrics and issues

- SCGB's Board comprises 8 Directors of which 7 are Non-Executive (incl. Chairman). 5 (or 63%) are Independent; each has not served a cumulative term of >9 years. SCGB's Constitution provides for 1/3 of its Board to retire by rotation by each AGM but eligible for re-election.
- There are presently 2 women on SCGB's Board (25% representation), slightly short of the 30% requirement.
- SCGB provides detailed disclosure on renumeration of its directors but not of its top senior management. In FY20, remuneration to directors (including alternate director) was 2.9% of pretax profit.
- SCGB has been audited by BDO PLT since FY15, at least.
- An Anti-Bribery and Corruption Policy was rolled out in Jan 2020 to all staff and business associates. Also, SCGB had in 2020 established an Anti-Money Laundering Policy, which is linked to its pre-existing Code of Conduct & Business Ethics, and Whistleblowing Policy & Procedures.
- Transactions with related parties within the Sunway Group have been on terms and conditions not materially different from those with unrelated parties, based on our screening of its FY15-FY20 annual reports.

1Risk Rating & Score - derived by Sustainalytics and assesses the company's exposure to unmanaged ESG risks. Scores range between 0 - 50 in order of increasing severity with low/high scores & ratings representing negligible/significant risk to the company's enterprise value, respectively, from ESG-driven financial impacts. 2Score Momentum - indicates changes to the company's score since the last update - a negative integer indicates a company's improving risk score; a positive integer indicates a deterioration. 3Controversy Score - reported periodically by Sustainalytics in the event of material ESG-related incident(s), with the impact severity scores of these events ranging from Category 0-5 (0 - no reports; 1 - negligible risks; ...; 5 - poses serious risks & indicative of potential structural deficiencies at the company).

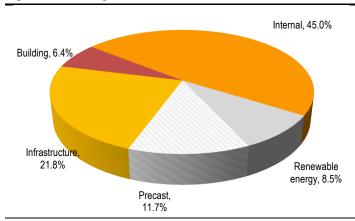


Fig 1: Outstanding orderbook of MYR4.44b @ 31 Mar 2022

As at 31 Mar 2022	Completion	Contract value (MYR m)	Outstanding (MYR m)	
<u>Infrastructure</u>				
LRT 3: Package GS07-08	4Q22	1,295	137	
Sentul West Station (MEP)	2Q22	57	4	
KVMRT 2, Chan Sow Lin underground station	2Q22	54	6	
(MEP)	_			
Tamil Nadu Highway (Thorapalil Agraharam-	4Q23	508	488	
Jittandahalli, of NH-844)				
Tamil Nadu Highway (Meensurutti-Chidambarm,	3Q23	315	266	
of NH-227)				
Jln Tambun, Ipoh	4Q22	14	11	
Bangsar Rising (piling)	3Q22	5	5	
TASCO #	3Q22	9	8	
RTS: Package P2A (piling) #	2Q25	112	112	
LRT3: GS06 #	2Q22	1	1	
		•		
<u>Building</u>				
Putrajaya Parcel F	Maintenance	1,610	11	
TNB HQ Campus	3Q22	781	19	
Petronas Learning Centre	Completed	305	28	
Oxley Tower (MEP)	4Q24	68	52	
IOI Mall (MEP)	1Q22	68	8	
PNB 118 (MEP) #	3Q22	8	7	
Internal				
Sunway Medical Centre 4 (2 towers) + VO	3Q23	612	265	
Sunway Serene - Kelana Jaya Condo	4Q22	413	61	
Service apartments at Jln Belfield	4Q24	403	346	
	4Q22	352	80	
Sunway Velocity Two				
Sunway South Quay - CP2 (superstructure)	3Q24	557	555	
Sunway Carnival 2 Extension - PDP contract	2Q22	286	28	
Sunway Velocity Two - 2 blocks of service	4Q23	253	213	
apartments	1000	2.40	222	
Sunway Damansara Medical Centre	1Q23	240	222	
SMC Seberang Jaya	2Q22	196	44	
SMC Ipoh	1Q24	150	142	
Sunway International School	4Q22	140	51	
Sunway South Key - CP2 (piling)	2Q22	198	45	
Sunway Velocity 3C4	3Q22	100	30	
Sunway Hotel renovation	3Q22	81	24	
Big Box Office	3Q22	51	28	
Butterworth-Kulim Expressway	2Q22	4	2	
Drainage works	4Q22	1	1	
Wellness road & drain #	2Q22	1	1	
Renewable energy				
Renewable energy - external	=	414	397	
Renewable energy - external Renewable energy - internal	-	4	1	
Renewable energy - internal #	-	8	8	
Proceed				
Precast Secured pre 2022		E0.4	427	
Secured pre 2022 New order in 1Q22 #	-	584 128	427 128	
•				
Total		10,384	4,441	

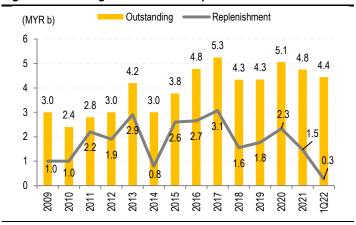
[#] Secured in 2022 YTD - MYR266m; Source: Company

Fig 2: Outstanding orderbook of MYR4.4b @ 31 Mar 2022



Source: Company data, Maybank IBG Research (chart)

Fig 3: Outstanding orderbook vs. replenishment



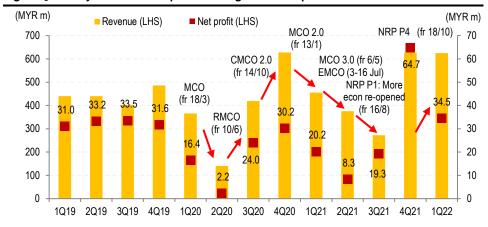
Note: Including precast, adjusted for revised value of LRT3 project; Source: Company data, Maybank IBG Research (chart)

Fig 4: Results summary

rig 4. Results sulfillary			Quarterly		
FY Dec (MYR m)	1Q22	1Q21	% YoY	4Q21	% QoQ
Revenue	624.7	455.2	37.2	626.6	(0.3)
EBIT	42.9	26.1	64.5	84.9	(49.4)
Net interest inc/(exp)	1.1	(0.8)	NM	(0.0)	NM
Assoc, JV profits	3.2	2.0	60.1	6.2	(48.7)
Pre-tax profit	47.2	27.2	73.1	91.0	(48.2)
Tax	(11.5)	(6.9)	66.3	(26.0)	(55.7)
Minority Interests	(1.1)	(0.1)	1,435.6	(0.3)	326.2
Net profit	34.5	20.2	70.5	64.7	(46.7)
EPS (sen)	2.68	1.57	70.7	5.02	(46.6)
DPS (sen)	-	-	NM	4.00	NM
	1Q22	1Q21	+/- ppt	4Q21	+/- ppt
EBIT margin (%)	6.9	5. <i>7</i>	1.1	13.5	(6.7)
Pretax margin (%)	7.6	6.0	1.6	14.5	(7.0)
Tax rate (%)	24.4	25.5	(1.0)	28.6	(4.1)
Revenue	1Q22	1Q21	% YoY	4Q21	% QoQ
Construction	587.8	421.3	39.5	579.9	1.4
Precast concrete	36.9	33.9	8.9	46.7	(21.0)
Total	624.7	455.2	37.2	626.6	(0.3)
<u>EBIT</u>					
Construction	41.5	22.3	85.8	82.2	(49.5)
Precast concrete	1.4	3.8	(62.4)	2.7	(47.4)
Total	42.9	26.1	64.5	84.9	(49.4)
EBIT margin (%)	1Q22	1Q21	+/- ppt	4Q21	+/- ppt
Construction	7.1	5.3	1.8	14.2	(7.1)
Precast concrete	3.8	11.1	(7.3)	5.8	(1.9)
Total	6.9	5.7	1.1	13.5	(6. <i>7</i>)

Source: Company, Maybank IBG Research (tabulation)

Fig 5: Quarterly revenue and profit during COVID-19 pandemic



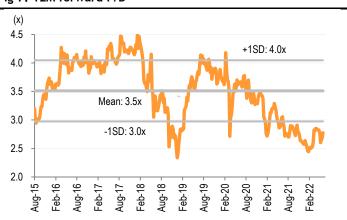
Source: Company data, Maybank IBG Research (chart)

Fig 6: 12M forward PER



Source: Company data, Maybank IBG Research

Fig 7: 12M forward P/B



Source: Company data, Maybank IBG Research



FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Metrics					
P/E (reported) (x)	32.6	19.0	15.6	16.0	20.7
Core P/E (x)	33.3	17.9	15.6	16.0	20.7
P/BV (x)	3.8	2.9	2.8	2.7	2.6
P/NTA (x)	3.8	2.9	2.8	2.7	2.6
Net dividend yield (%)	2.1	3.4	4.3	4.3	3.0
FCF yield (%)	3.5	10.3	11.5	8.1	nm
EV/EBITDA (x)	20.4	13.0	10.8	12.3	15.7
EV/EBIT (x)	27.9	15.6	12.2	14.2	19.1
INCOME STATEMENT (MVR)					
INCOME STATEMENT (MYR m) Revenue	1,552.7	1,729.2	2,608.1	2,872.9	2,354.2
EBITDA	124.0	166.8	220.5	2,872.9	171.5
Depreciation	(33.4)	(27.4)	(24.9) 195.6	(27.8)	(30.8) 140.7
EBIT	90.5	139.4		184.1	
Net interest income /(exp)	0.9	(0.4)	(7.4)	(10.6)	(8.9)
Associates & JV	10.1	13.3	5.0	5.0	5.0
Exceptionals	0.0	0.0	0.0	0.0	0.0
Pretax profit	101.5	152.2	193.2	178.5	136.8
Income tax	(27.8)	(41.5)	(57.4)	(46.3)	(34.5)
Minorities	(0.9)	1.8	0.0	0.0	0.0
Reported net profit	72.8	112.6	135.8	132.2	102.2
Core net profit	72.8	112.6	135.8	132.2	102.2
BALANCE SHEET (MYR m)					
Cash & Short Term Investments	200.1	98.8	231.3	313.2	232.5
Accounts receivable	904.9	660.9	1,005.5	1,093.6	936.7
Inventory	34.3	46.2	74.8	83.9	68.0
Property, Plant & Equip (net)	107.3	124.7	138.8	154.2	158.6
Intangible assets	0.1	0.1	0.1	0.1	0.1
Investment in Associates & JVs	488.9	723.5	728.5	733.5	738.5
Other assets	170.5	210.1	481.8	781.8	781.8
Total assets	1,906.1	1,864.2	2,660.9	3,160.2	2,916.3
ST interest bearing debt	233.7	92.5	92.5	92.5	92.5
Accounts payable	940.0	876.0	1,376.2	1,533.6	1,251.8
LT interest bearing debt	67.2	145.4	395.4	695.4	695.4
Other liabilities	27.0	34.0	35.0	35.0	35.0
Total Liabilities	1,267.5	1,147.4	1,898.6	2,356.0	2,074.3
Shareholders Equity	636.9	699.1	744.6	786.6	824.4
Minority Interest	1.7	17.6	17.6	17.6	17.6
Total shareholder equity	638.6	716.8	762.3	804.2	842.0
Total liabilities and equity	1,906.1	1,864.2	2,660.9	3,160.2	2,916.3
CASH FLOW (MYR m)	404.5	452.2	403.3	470 5	434.0
Pretax profit	101.5	152.2	193.2	178.5	136.8
Depreciation & amortisation	33.4	27.4	24.9	27.8	30.8
Adj net interest (income)/exp	1.4	0.1	(7.4)	(10.6)	(8.9)
Change in working capital	(23.7)	83.1	126.9	60.2	(109.0)
Cash taxes paid	(28.8)	(26.6)	(57.4)	(46.3)	(34.5)
Other operating cash flow	4.0	2.1	2.4	5.6	3.9
Cash flow from operations	87.8	238.3	282.6	215.2	19.1
Capex	(1.9)	(31.5)	(39.1)	(43.1)	(35.3)
Free cash flow	85.9	206.8	243.4	172.1	(16.2)
Dividends paid	(61.2)	(51.6)	(90.3)	(90.3)	(64.5)
Change in Debt	12.0	(70.1)	250.0	300.0	0.0
Other invest/financing cash flow	(266.7)	(138.7)	(270.7)	(300.0)	0.0
Net cash flow	(230.0)	(53.6)	132.5	81.9	(80.7)



FYE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Key Ratios					
Growth ratios (%)					
Revenue growth	(12.2)	11.4	50.8	10.2	(18.1)
EBITDA growth	(31.6)	34.6	32.2	(3.9)	(19.0)
EBIT growth	(35.8)	54.0	40.3	(5.9)	(23.6)
Pretax growth	(35.7)	50.0	26.9	(7.6)	(23.4)
Reported net profit growth	(43.7)	54.7	20.6	(2.6)	(22.7)
Core net profit growth	(43.7)	54.7	20.6	(2.6)	(22.7)
Profitability ratios (%)					
EBITDA margin	8.0	9.6	8.5	7.4	7.3
EBIT margin	5.8	8.1	7.5	6.4	6.0
Pretax profit margin	6.5	8.8	7.4	6.2	5.8
Payout ratio	70.9	60.1	66.5	68.3	63.1
DuPont analysis					
Net profit margin (%)	4.7	6.5	5.2	4.6	4.3
Revenue/Assets (x)	0.8	0.9	1.0	0.9	0.8
Assets/Equity (x)	3.0	2.7	3.6	4.0	3.5
ROAE (%)	11.6	16.9	18.8	17.3	12.7
ROAA (%)	3.7	6.0	6.0	4.5	3.4
Liquidity & Efficiency					
Cash conversion cycle	(42.1)	(62.9)	(56.1)	(65.4)	(77.5)
Days receivable outstanding	203.4	163.0	115.0	131.5	155.2
Days inventory outstanding	8.3	10.5	9.7	11.4	13.4
Days payables outstanding	253.8	236.3	180.9	208.3	246.2
Dividend cover (x)	1.4	1.7	1.5	1.5	1.6
Current ratio (x)	1.1	1.0	1.0	1.0	1.1
Leverage & Expense Analysis					
Asset/Liability (x)	1.5	1.6	1.4	1.3	1.4
Net gearing (%) (incl perps)	15.8	19.4	33.7	59.0	66.0
Net gearing (%) (excl. perps)	15.8	19.4	33.7	59.0	66.0
Net interest cover (x)	na	nm	26.4	17.4	15.8
Debt/EBITDA (x)	2.4	1.4	2.2	3.7	4.6
Capex/revenue (%)	0.1	1.8	1.5	1.5	1.5
Net debt/ (net cash)	100.8	139.1	256.6	474.8	555.4

Source: Company; Maybank IBG Research

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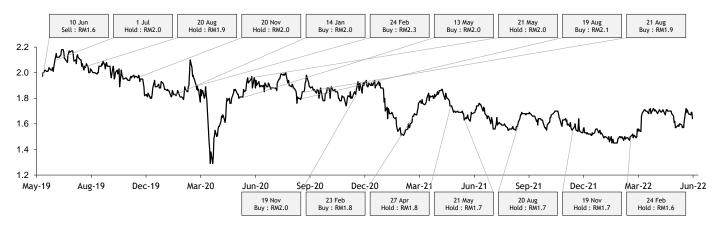
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----- Sunway Construction Group

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