

14 February 2022

## ESG Diamonds In The Rough

### Our Best Investment Ideas

In this challenging environment – one characterised by continuous unpredictability over the COVID-19 pandemic – persistent pressures on tourism-exposed economies and being in an environment of high inflation, volatility and complexity, we have mined for and unearthed more diamonds in the rough. The investment ideas we provide are a selection of stocks chosen by our analysts while following this criteria:

- i. ROE of 15% or above;
- ii. 2022 net debt/shareholder funds of <0.7x;
- iii. Increasing margins in 2022 vs 2019 (pre-pandemic level);
- iv. Trading below their respective industry average multiples;
- v. ESG score being above their country medians.

The table is an overview of our 14 “diamonds”.

Our methodology uses a fundamental bottom-up analysis, coupled with RHB's on-the-ground insights. Our sector analysts provided their assessments of the average market multiples for the respective sectors that the companies operate in. As one of the criteria is “trading below the average market multiples”, it means these stocks are out of favour currently. In parallel, the list was further refined based on our assessments of each company's potential to grow margins without compromising on ROE, while having a low gearing level. In an environment of higher interest rates, companies with a high debt/equity ratio would be penalised more. We also took high inflation into account, as we considered only companies that have grown their margins.

**Environmental, Social and Governance (ESG) score as a major criteria.** Since mid-2021, we have assigned ESG scores to all companies under coverage, monitored these scores, and also integrated them into our valuations. We believe sustainable investment strategies will continue to deliver above-market returns. Overall, we estimate that a strong ESG score (we considered only companies with scores that are higher than or equal to their country medians), high ROEs, and superior earnings result in investments with robust long-term returns.

**Our findings this time have resulted in a list of 14 stocks shown below.** This list represents companies that our analysts believe can chart robust earnings growth, due to sector- or company-specific reasons. We have BUY recommendations on all these counters, and our conviction is evidenced by their potentially strong upside returns.

**This is a long-term strategy.** As it takes a while for coal to turn into diamonds, we consider that – given time – all the companies in the list below should show healthy absolute returns. The pages that follow describe why we consider these picks in our coverage universe to have such sterling characteristics, as classified by country.

Company Name	Rating	Target	% Upside (Downside)	P/E (x) Dec-22F	P/B (x) Dec-22F	ROAE (%) Dec-22F	Yield (%) Dec-22F
Arwana Citramulia	Buy	IDR1,350	62.7	10.3	3.5	36.2	-
Carlsberg Brewery	Buy	MYR24.60	22.3	22.6	35.5	158.2	4.4
Central Pattana	Buy	THB65.50	18.0	27.1	3.1	11.9	1.2
Frencken Group	Buy	SGD2.64	50.0	10.7	1.7	17.4	2.8
Guan Chong	Buy	MYR4.00	50.9	10.7	1.8	17.6	2.1
Heineken Malaysia	Buy	MYR25.80	28.7	19.6	17.1	87.4	5.0
Home Product Center	Buy	THB18.70	31.7	29.9	7.4	25.5	2.7
HRnetgroup	Buy	SGD0.93	20.8	11.7	2.0	18.4	5.1
Mayora Indah	Buy	IDR3,000	61.3	15.5	2.8	21.2	1.8
Press Metal	Buy	MYR8.50	34.9	21.0	8.4	45.3	2.0
Puradelta Lestari	Buy	IDR290	51.8	8.7	1.6	20.3	11.0
SKP Resources	Buy	MYR2.40	52.9	12.5	2.9	24.6	4.8
ST Engineering	Buy	SGD4.85	27.6	19.2	4.7	25.2	3.9
Sunway Construction	Buy	MYR1.81	20.6	13.8	2.6	19.8	3.6

Source: Company data, RHB (Data as of 9 Feb 2022)



“Rough diamonds may sometimes be mistaken for worthless pebbles”

Thomas Browne

### Some See Coal, We See Diamonds



Source: RHB

(Drawing by an 11 years old kid of one of our employees)

### Our five criteria used to unearth the diamonds:

1. ROEs of 15% or above;
2. 2022 Net debt\*/Shareholders' funds <0.7x  
\*Net Debt = ST debt + LT debt – Cash & equivalents
3. Increasing margins in 2022 vs 2019;
4. Trading below sector valuations;
5. ESG score above the country median

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### Analysts:

Alexander Chia  
+603 9280 8889  
[alexander.chia@rhbgroup.com](mailto:alexander.chia@rhbgroup.com)



Thailand Research  
+66 2088 9999  
[research.th.equity@rhbgroup.com](mailto:research.th.equity@rhbgroup.com)

Shekhar Jaiswal  
+65 6232 3894  
[shekhar.jaiswal@rhbgroup.com](mailto:shekhar.jaiswal@rhbgroup.com)



Indonesia Research Team  
+6221 5093 9888  
[rhb.id.research@rhbgroup.com](mailto:rhb.id.research@rhbgroup.com)

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## Our Findings

### Excellent performance of our previous diamonds

In our previous report on a similar theme, [Finding Diamonds In The Rough](#) from Jul 2020, based on four criteria, our findings resulted in the list of 13 companies shown in Figure 1. To reiterate, the criteria we used last time:

- i. ROEs of 15% or above;
- ii. Net debt/Shareholders' funds < 0.7x;
- iii. Increasing margins;
- iv. Trading below their respective industry average multiples;

Based on the highest price reached by a particular stock since we issued our last "Diamonds" report, we calculated the return without including any dividends. The results are shown in the table below with healthy absolute returns for all stocks, none of them being negative, although a volatile environment due to the COVID-19 pandemic. From our previous report, two stocks made the list again this time: Mayora Indah and ST Engineering. All the other rough diamonds we picked last time, became polished in the meantime.

**Figure 1: Diamonds we picked in mid-2020 and their performance**

Company	Ticker	Share price on 27 July 2020	Highest price reached	Date of highest price reached	Return
JHM Consolidation	JHMC MK	1.50	2.59	Feb 2021	73%
Kumpulan Powernet	KPB MK	0.73	2.80	Jan 2021	284%
Padini	PAD MK	2.15	3.30	Apr 2021	53%
Power Root	PWRT MK	2.07	2.24	Jan 2021	8%
Bangkok Chain Hospital	BCH TB	14.80	26.25	Jul 2021	77%
Land and Houses	LH TB	7.80	9.90	Jan 2022	27%
Osotspa	OSP TB	41.75	44.00	Jul 2020	5%
Gudang Garam	GGRM IJ	47,700	54,525	Aug 2020	14%
Indofood Sukses Makmur	INDF IJ	6,475	7,900	Sep 2020	22%
Kalbe Farma	KLBF IJ	1,570	1,760	Jan 2021	12%
Mayora	MYOR IJ	2,270	2,910	Dec 2020	28%
Surya Citra Media	SCMA IJ	250	500	Jan 2020	100%
ST Engineering	STE SP	3.28	4.04	Nov 2020	23%

Source: RHB, Bloomberg

### This year's criteria

The criteria we used this time were similar to the previous ones with one addition. This year we included the ESG score since we believe sustainable investment strategies will continue to deliver above-market returns. Overall, we estimate that a strong ESG score (we considered only companies with scores that are higher than or equal to their country medians), corroborated with high ROEs, and superior earnings result in investments with robust long-term returns.

- i. ROE of 15% or above;
- ii. 2022 net debt/shareholder funds of <0.7x;
- iii. Increasing margins in 2022 vs 2019 (pre-pandemic level);
- iv. Trading below their respective industry average multiples;
- v. ESG score equal to or above their country medians.

The pages that follow show a brief description of why we consider these companies have "diamond"-type characteristics, presented per each country in our coverage.

## Malaysia

Figure 2: Diamonds from Kuala Lumpur

Company	Ticker	ESG score	Target price	Share price	Mkt cap (USDm)	P/E (x)		P/BV (x)		EV/EBITDA (x)		ROAE (%)		Net margin (%)	
						FY22F	FY23F	FY22F	FY23F	FY22F	FY23F	FY22F	FY23F	FY22F	FY23F
Carlsberg Brewery	CAB MK	3.3	24.60	20.00	1,470	22.4	18.3	35.1	34.5	15.6	13.6	158.2	190.2	12.9	14.7
Guan Chong	GUAN MK	3.0	4.00	2.64	676	10.7	9.8	1.8	1.6	8.6	7.5	17.6	17.0	5.3	5.6
Heineken Malaysia	HEIM MK	3.3	25.80	20.12	1,448	19.5	17.7	17.0	16.8	14.4	13.1	87.0	95.0	14.1	14.7
Press Metal	PMAM MK	3.3	8.50	6.29	12,524	21.0	19.6	8.4	6.7	12.5	11.5	45.3	38.1	16.5	17.5
SKP Resources	SKP MK	3.0	2.40	1.53	597	11.4	10.7	2.7	2.5	6.9	6.2	25.3	24.5	6.6	6.8
Sunway Construction	SCGB MK	3.0	1.81	1.50	459	13.8	12.7	2.6	2.4	7.2	6.3	19.8	19.4	6.3	6.5

\*ESG country median **3.0**

Note: Data as at 28 Jan 2022;

\*The ESG country median score of 3.0 is based on ESG scores of all stocks under our coverage in Malaysia.

Source: RHB, Bloomberg

### Carlsberg Brewery (CAB MK, BUY, TP: MYR24.60)

**Company description and ESG analysis.** Carlsberg Brewery (Carlsberg) is an established brewery that manufactures and distributes beers, stout and other malt-based beverages.

◆ Soong Wei Siang  
+603 9280 8865  
soong.wei.siang@rhbgroup.com

The company has an ESG score of 3.3:

- E:** Carlsberg continues to contribute to environmental sustainability by implementing a few initiatives such as zero carbon footprint and zero water waste, whilst also shifting its reliance to renewable energy. It has a reduce, reuse, recycle & rethink programme to minimise waste;
- S:** Promotes zero irresponsible drinking in its efforts to curb drink-driving and advocate responsible drinking. Carlsberg has put in place policies and frameworks to provide a conducive and safe working environment;
- G:** Carlsberg has applied and adopted the majority of the best practices of the Malaysian Code on Corporate Governance. However, independent directors comprise less than half of the board, while women comprise 30% of members.

**ROE: We forecast commendable ROEs of 129.3% and 158.2% for FY21-22** vs 102.5% in FY20. We believe earnings growth will be driven by consumption recovery and ASP increase.

**Indebtedness: FY22F net debt/equity at <0.1x.** The company's balance sheet is sturdy, thanks to healthy cash flow generation and a moderate capex requirement.

**Margins: We expect margins to improve moving forward,** driven by volume recovery and price increases that have been implemented.

**Trading on par with sector valuation** at 22x FY22F P/E vs 22x P/E for the Bursa Malaysia Consumer Product Index. We believe Carlsberg deserves to trade at a premium to the sector – given the inelastic demand for beer, generous dividend payout levels, and its established brands in key operating markets.

**Downside risks** to our recommendation include a resurgence of COVID-19 infections, and unfavourable regulatory/policy changes.

Figure 3: Carlsberg's sustainability journey via the Together Towards ZERO agenda

Figure 4: Brand campaigns carried out during 2021



#### Somersby Watermelon

- First introduced as limited-edition in Singapore, introduced as new variant in MY.
- Off-trade promotions including exclusive Shopee offer for merchandise.

#### Connor's In Cans

- Brand-new innovation incorporating nitrogen double-dosing for a draught experience from a can.
- Grew in packaged stout segment with premium offering in lieu of on-trade sales.

#### Bon Appetit Lah

- Partnerships with local and internationally-renowned chefs for French-Malaysian gastronomic recipe twists incorporating 1664 Blanc.
- Culmination in 2<sup>nd</sup> virtual consumer launch event.

Source: Company

Source: Company

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## Guan Chong (GUAN MK, BUY, TP: MYR4.00)

**Company description and ESG analysis.** Guan Chong is engaged in: i) The production of cocoa-derived food ingredients; ii) manufacturing, marketing, and promoting cocoa-related products; iii) marketing and promotion activities of chocolate-related products and confectionery; and iv) purchasing and distributing cocoa-derived food ingredients.

◆ Lee Meng Horng  
+603 9280 8866  
lee.meng.horng@rhbgroup.com

### The company has an ESG score of 3.0:

- i. **E:** GCB undertakes continuous efforts to conserve the environment and has adopted green practices across its operations. The company is an active member of a few key associations that promote cocoa sustainability;
- ii. **S:** Child labour and poverty among cocoa farmers are the key social issues in the chocolate industry and poses a significant risk on the sustainability of cocoa production. However, this is not within GCB's control and it has been supporting various sustainability programmes in its bean procurement processes;
- iii. **G:** Management is forthcoming with regards to the sharing of information with the market and is reachable by shareholders through its investor relations unit. Shareholders often have access to timely disclosures of material information and can exercise their voting rights during EGMs and AGMs.

**ROE: We forecast commendable ROEs of 17.6% and 17.0% in FY22 and FY23**, up from the estimated 13.1% in FY21. This is supported by GCB's organic earnings growth and capacity expansion in both the Ivory Coast and Europe. Note: The dip in ROE from FY18 onwards has everything to do with expanding the equity base from fund-raising and various ongoing expansions.

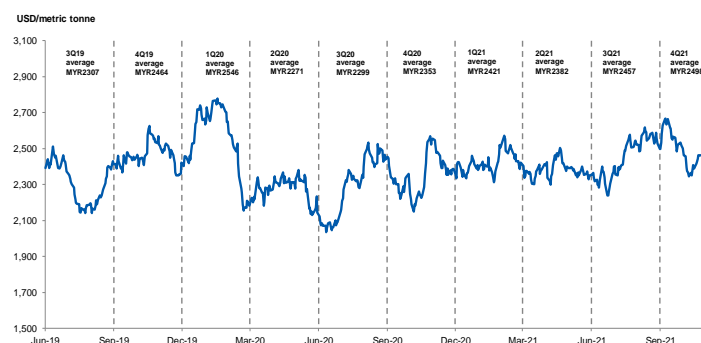
**Current net debt/equity is above 0.9x**, as the company was stockpiling some of the physical cocoa beans by taking advantages of favourable input prices, as well as to avoid any potential logistics disruptions. Excluding the working capital, GCB's net gearing would have been at below 0.4 despite the various ongoing expansion plans.

**Margins are expected to trend upwards** with higher selling prices – driven by stronger demand amid the global economic recovery and resumption in tourism activities. Additionally, expansions into the Ivory Coast and Europe will enable GCB to upsell its products and further improve the operating efficiency of its business, in our view, which is likely to drive growth.

**GCB is trading at an undemanding valuation** of 12x FY22F P/E vs 18x for the Bursa Malaysia Consumer Product Index and is at a discount to its international peers – this is despite being the fourth-largest cocoa grinder in the world and also a global supplier to major multinational corporation chocolate-making brands. We believe the growing chocolate consumption in Asia and de-commoditisation of cocoa powder products will continue to be a boon to the company. We also believe a P/E re-rating will ensue on the back of its consistent earnings base and potential margins expansion after spreading its wings into Europe.

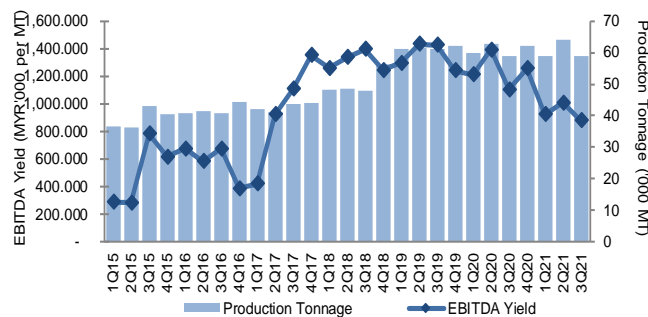
**Risks to our recommendation** include lower-than-expected sales, higher-than-expected input costs, and sharp fluctuations in raw material prices and FX.

Figure 5: Cocoa bean price trends



Source: Company data, RHB

Figure 6: EBITDA yields (based on production tonnage)



Source: Company data, RHB  
\*excludes SCHOKINAG

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## Heineken Malaysia (HEIM MK, BUY, TP: MYR25.80)

**Company description and ESG analysis.** Heineken Malaysia (Heineken) produces, packages, markets and distributes beer under the Guinness Stout, Anchor Special Beer, Anchor Pilsner Beer, Lion Stout, Anchor Beer, Anchor Ice Beer, Tiger Beer, Heineken Beer, Anglia Shandy, and Malta brands.

◆ Soong Wei Siang  
+603 9280 8865  
[soong.wei.siang@rhbgroup.com](mailto:soong.wei.siang@rhbgroup.com)

### The company has an ESG score of 3.3:

- i. **E:** Heineken continues to contribute to environmental sustainability by implementing a few initiatives to reduce its greenhouse gas emissions and reliance on natural resources. It continues to manage waste responsibly, by investing in recycling and upcycling initiatives through licensed waste management vendors;
- ii. **S:** It has a good policy to enhance the awareness of health and safety among stakeholders, and has put in place a framework that ensures a safe and conducive working environment for its staff. In addition, Heineken is committed to advocating responsible consumption amongst Malaysians;
- iii. **G:** It has applied and adopted the majority of the best practices of the Malaysian Code on Corporate Governance. However, independent directors comprise less than half of the board. It has a 57:43 male:female ratio at this level.

**ROE: We forecast commendable ROEs of 65.4% and 87.4% for FY21-22** vs 41.5% in FY20. We believe earnings growth will be driven by the recovery in consumption and ASP increases.

**Indebtedness: FY22F net debt/equity at <0.3x.** Heineken's balance sheet is sturdy, thanks to its healthy cash flow generation and moderate capex requirement.

**Margins: We expect margins to improve moving forward,** driven by volume recovery and price increases that have been implemented.

**Trading below sector valuation** at 19x FY22F P/E vs 22x P/E for the Bursa Malaysia Consumer Product Index. We believe its current valuation is undemanding and has not taken into account the recovery prospects.

**Downside risks** to our recommendation include a resurgence of COVID-19 infections, and unfavourable regulatory/policy changes.

**Figure 7: Heineken's performance in protecting the environment**



Source: Company

**Figure 8: Key focus areas of Heineken Global's sustainability strategy**



Source: Company

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## Press Metal (PMAH MK, BUY, TP: MYR8.50)

Press Metal is ASEAN's largest aluminium producer, with smelting plants in Mukah and Samalaju in Sarawak, which have an annual combined capacity of 1.08mMT. The group's aluminium ingots are approved by the London Metal Exchange as a high-grade primary aluminium product. PMAH belongs to the first quartile of the aluminium cost curve, given its access to affordable and stable hydro-based power generation. PMAH is also an integrated producer, with its downstream extrusion operations in Malaysia and China.

◆ Sean Chew  
+603-9280 8801  
sean.chew@rhbgroup.com

### The company has an ESG score of 3.3.

- i. **E:** PMAH's carbon footprint ranks amongst the best in the global aluminium industry, thanks to its access to hydropower – possibly boosting its long-term upside, on the burgeoning market potential for low-carbon aluminium. The group has also committed itself to carbon neutrality targets by 2050.
- ii. **S:** Continuous efforts are made to improve its employees' safety and welfare, alongside consistent engagement programmes with the local community. The group is also committed to ensure strict compliance with relevant local labour laws and ordinances.
- iii. **G:** Comprised of nine board members – four are independent non-executive directors and one-third are female, embodying the recommendation by the Malaysia Code of Corporate Governance. Additionally, there are good levels of transparency afforded by the group's reporting framework, and management's regular dialogue with the market.

**We forecast commendable ROEs of 45% in FY22F vs 12% in FY20.** We believe earnings growth will be driven by the full contribution from its Phase 3 Samalaju plant, which effectively adds 42% in production capacity to capture the decade-high aluminium prices. Prices are expected to remain elevated, given the favourable supply-demand dynamics arising from China's twin policy mandate (energy intensity and decarbonisation), which would lead to slower plant restarts and capacity growth.

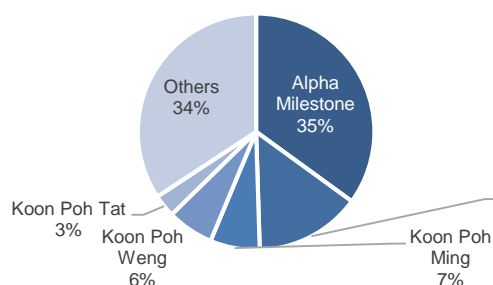
Over the longer term, we believe global demand for aluminium has experienced a structural shift, given the rising demand for its lightweight benefits to reduce fuel consumption in traditional ICE vehicles, and usage in EV. Separately, aluminium is required for the construction of solar plants, the frontrunner in the movement of renewable energy adoption.

**FY22F net debt/equity <0.4x vs 0.9x in FY20.** After the completion of its Phase 3 Samalaju plant, we do not foresee any major capex requirements in the next few years. With strong cash flow expected in FY22F, we believe this frees up options for management to undertake further debt deleveraging, or to pursue future inorganic growth.

**Trading below historical average.** PMAH is currently trading at 20x FY22F P/E, below its 5-year historical average of 24x. We believe current levels have yet to fully account for the earnings expansion arising from the latest capacity addition and strong aluminium price environment.

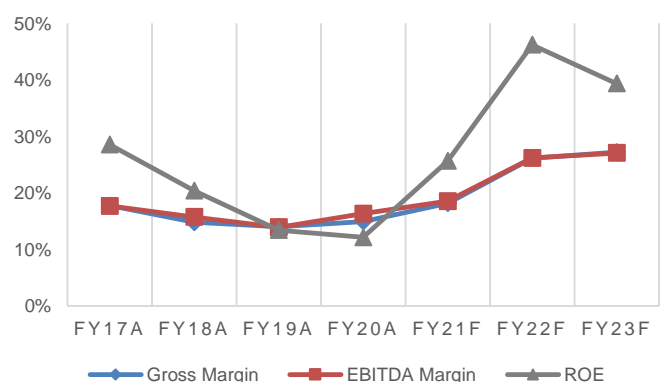
**Risks to our recommendation** include lower-than-expected aluminium prices and a spike in alumina/carbon anode costs.

Figure 9: Shareholding structure



Source: Bloomberg, RHB

Figure 10: Profitability margins and ROE profiles



Source: RHB

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## SKP Resources (SKP MK, BUY, TP: MYR2.40)

**Company description and ESG analysis.** SKP Resources manufactures plastic parts and components, as well as precision and engineering plastic parts. It also has operations in precision mold-making, on top of the design and modification of molds.

◆ Soong Wei Siang  
+603 9280 8865  
[soong.wei.siang@rhbgroup.com](mailto:soong.wei.siang@rhbgroup.com)

**The company has an ESG score of 3.0:**

- i. **E:** SKP Resources is exploring ways to reduce greenhouse gas emissions, and venturing into technology that could help reduce the consumption of natural energy. The group has policies in place to manage waste as well as increasing production efficiency;
- ii. **S:** Good policy to enhance the awareness of health and safety amongst its stakeholders. It is also putting in place a framework that ensures a safe and conducive working environment for its staff;
- iii. **G:** SKP Resources has applied and adopted the majority of the best practices of the Malaysian Code on Corporate Governance, with independent directors making up 60% of the board. However, we note the lack of diversity at the director level, as female representative is less than 30% of the total.

**ROE: We forecast commendable ROEs of 22.3% and 25.3% for FY22-23** vs 19.5% in FY21. We believe earnings growth will be driven by robust order flows and sustainable margin expansion.

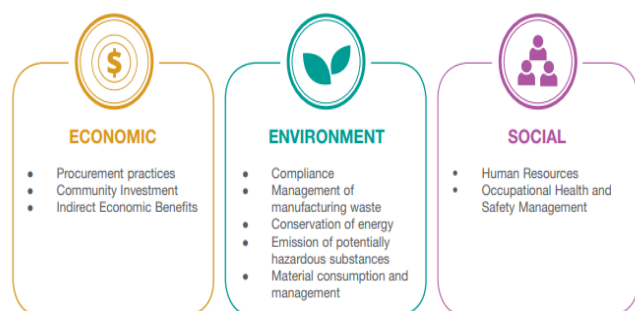
**Indebtedness: FY22F net cash.** The sturdy balance sheet will allow SKP Resources the room to expand its capacity to meet rising demand.

**Margins: We expect margins to improve moving forward,** driven by higher economies of scale and internalisation whereby more components will be manufactured in-house

**Trading below sector average** at 11x FY22F P/E vs 14x P/E for the Bursa Malaysia Industrial Production Index, while its close peer VS Industry (VSI MK, BUY, TP: MYR1.85) is trading at 13x P/E FY23F. We believe SKP Resources' valuation is attractive – in view of its exciting earnings growth, as well as its potential of securing new customers to bolster its orderbook and diversify the revenue streams.

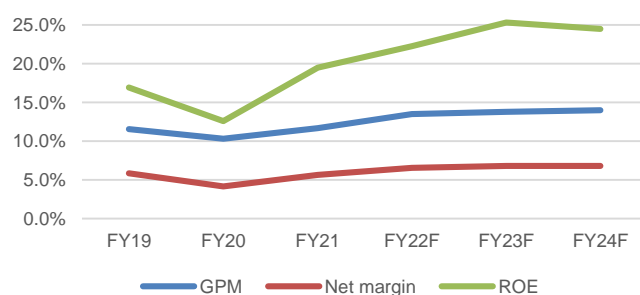
**Downside risks to our recommendation** include major supply chain/labour supply disruptions and delays in construction progress of the new plant.

**Figure 11: SKP Resources' sustainability focus**



Source: Company

**Figure 12: Margins and ROE trends**



Source: RHB

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## Sunway Construction Group (SCGB MK, BUY, TP: MYR1.81)

**Company description and ESG analysis.** Sunway Construction Group is one of Malaysia's largest construction companies. Apart from civil & infrastructure construction services, the company also provides the more specialised: i) Foundation & geotechnical engineering and ii) mechanical, electrical & plumbing or MEP services. Additionally, it runs highly profitable precast concrete product manufacturing operations here and in Singapore. Aside from fulfilling local requirements, SCGB also largely supplies hose concrete products for Housing & Development Board or HDB projects in the island republic.

◆ Adam bin Mohamed Rahim  
+603 9280 8682  
adam.mohamed.rahim@rhbgroup.com

### The company has an ESG score of 3.0:

- i. **E:** Implemented rooftop solar panels at its Sunway Precast Industries plant at Senai, Johor, to reduce the carbon emissions of site operations. With this, 98.6MWh of energy can be consumed via solar generation at this Senai plant, avoiding 57.7 tonnes of carbon emissions;
- ii. **S:** The group ensures the safety and health of all its employees, and public areas surrounding the construction sites, via various training and safety programmes. For instance, the number of employees participating in trainings reached 1,781 in FY20 – this is a substantial increase vis-à-vis 728 employees in FY19;
- iii. **G:** 57.1% of its board members are independent with full disclosures on director remunerations – including salaries and bonuses. SCGB has an in-house investor relations team. Accessibility to this team is excellent and it mostly helps deal with investor queries.

**We forecast a commendable ROE of 19.8% in FY22 vs 14.6% in FY20.** We believe earnings growth in FY22 will be mainly driven by higher progress billings from projects, namely the Tenaga Nasional headquarters campus, Light Rail Transit Line 3, and the Petronas Leadership Centre. Aside from that, its precast segment has a sizeable outstanding orderbook of MYR504m as at 3Q21, which should translate into better utilisation of SCGB's precast plants in FY22.

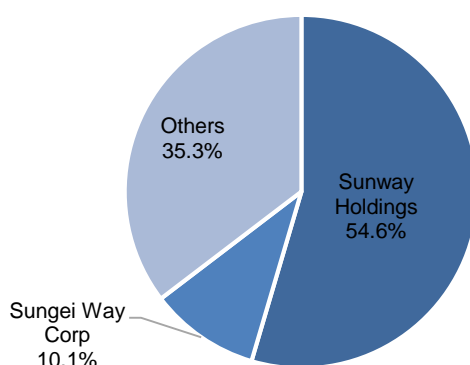
**FY22F net debt/equity unchanged at 0.2x vs FY19.** Following the expected completion of its Integrated Construction Precast Hub or ICPH in Pulau Punggol in 3Q22, we do not expect any major capex requirements over the next few years. The group's minimal debt position could give ample room to gear up for more jobs in future.

**We expect net profit margins to improve moving forward to reach 6.3% in FY22 vs 5.6% in FY20.** This is attributable to the visible pipeline of projects from SCGB's parent company and India, which should further help in orderbook replenishment and earnings visibility. Overall, the group has demonstrated its ability to win big contracts by securing c.MYR1.5bn in new jobs over the past year, bringing its total outstanding orderbook to c.MYR5.4bn – this represents an orderbook/revenue cover of c.3x.

**Trading below its historical average.** SCGB is currently trading at 13x FY22F P/E, ie below its 5-year historical average of 22x, which is rather undemanding.

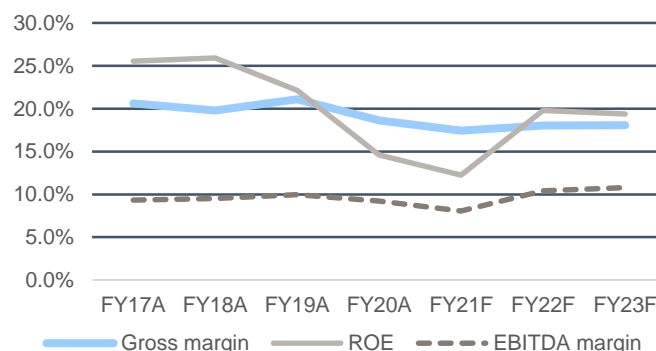
**Risks to our recommendation** include a failure to secure new contracts, prolonged downturns in the retail and property markets, higher-than-expected operating costs, and longer-than-expected delays in the rollout of mega infrastructure projects.

Figure 13: Shareholding structure



Source: Company data, RHB

Figure 14: Profitability margins and ROE profiles



Source: Company data, RHB



## Thailand

Figure 15: Diamonds from Bangkok

Company	Ticker	ESG score	Target	Share price	Market cap (USDm)	P/E (x)		P/BV (x)		EV/EBITDA (x)		ROAE (%)		Net margin (%)	
						FY22F	FY23F	FY22F	FY23F	FY22F	FY23F	FY22F	FY23F	FY22F	FY23F
Central Pattana	CPN TB	3.4	65.50	53.50	7,158.0	26.2	21.1	3.0	2.7	13.0	11.0	11.9	13.6	27.3	28.7
Home Product Center	HMPRO TB	3.7	18.70	14.00	5,510.0	29.5	26.6	7.3	6.8	16.1	14.8	25.5	26.4	10.0	10.5

\*ESG country median 3.2

Note: Data as at 28 Jan 2022; \*The ESG country median score of 3.2 is based on ESG scores of all stocks under our coverage in Thailand.

Source: RHB, Bloomberg

### Central Pattana (CPN TB, BUY, TP: THB65.50)

**Company description and ESG analysis.** Central Pattana is Thailand's biggest retail property developer. Its portfolio consists of 53 retail malls, 10 office buildings, two hotels, and 19 residential projects. Its key operations are in Thailand, but it has a regional expansion in Malaysia. CPN also invests in retail and office REITs, as well as property funds – it acts as a property manager for such funds.

◆ Thailand Research  
+66 2088 9999  
[research.th.equity@rhbgroup.com](mailto:research.th.equity@rhbgroup.com)

#### The company has an ESG score of 3.4:

- E:** It designs project landscapes to best harmonise with a city and original ecosystem, and applies Green Building guidelines to retail mall development. It is also increasing the consumption of alternative resources – eg solar energy and reused water – and focuses on the reduction of landfills and greenhouse gas emissions;
- S:** CPN applies the Center of Life strategy to develop retail malls into various lifestyle destinations for socialising, finding inspiration, and relaxing with families;
- G:** It is the only property development company from Thailand part of the Dow Jones Sustainability World Index from 2018 to 2021. It has also been part of the Dow Jones Sustainability Emerging Markets Index for eight consecutive years (2014-2021).

**ROE: We forecast an upturn in ROEs of at least 11.9% and 13.6% in FY22 and FY23** vs 10.2% in FY21. We expect a strong core earnings growth of c.91% this year and 24% next year, to be driven by rental income revival, stronger residential sales, and improving operating leverage that may boost profit margins. Although our criteria were for an ROE of at least 15%, we allowed CPN in as the company is evolving into a developer of integrated mixed-use precincts that may sustain growth over the next five years. This includes more than 10 unannounced new mall projects to be launched. The company will also resume international expansion with 3-6 new provincial hotels (focusing on local tourists) and 5-8 residential projects annually in major cities.

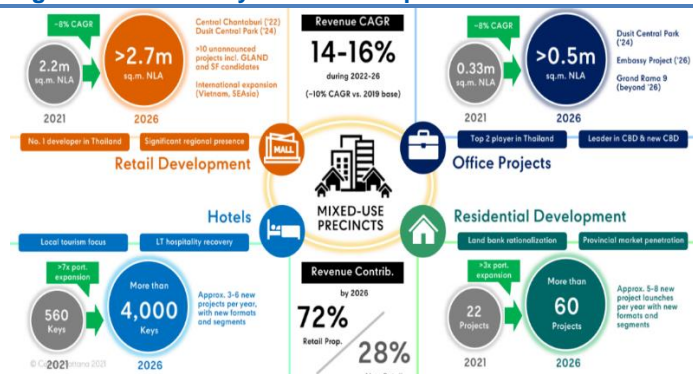
**Indebtedness: 2022 Net Debt/Equity of 0.5x.** Total 5-year capex is THB118bn with room for debt financing based on a 1.7x net D/E covenant threshold and our expected 0.6x as at end 2021. Earnings which are expected to turn to 91% growth in 2022 vs a low base the previous year may support the equity base and lower interest-bearing debts.

**Margins: We expect margins to improve moving forward,** driven by a possible recovery of average occupancy rates and tenant mix at its malls – this may support same-store rental rate growth and lead to higher economies of scale in terms of operations.

**Undemanding valuation.** CPN is trading at 26x FY22F P/E or -0.5SD to its 5-year historical mean. We believe a revival in out-of-home activities among Thai locals after the pandemic alleviates may act as a stock catalyst.

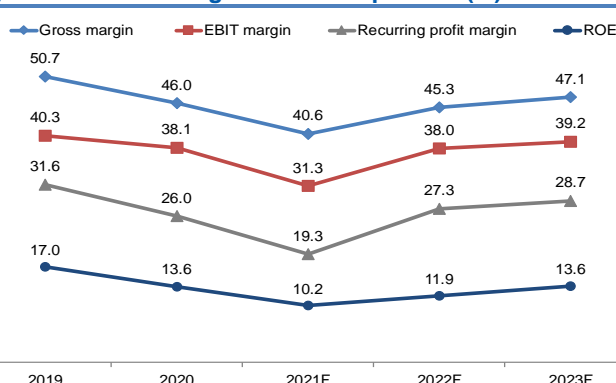
**Risk to our recommendation** include delays in the opening of new projects.

Figure 16: CPN's 5-year business plan



Source: Company data, RHB

Figure 17: Profit margins and ROE profiles (%)



Source: Company data, RHB

## Home Product Center (HMPRO TB, BUY, TP: THB18.70)

**Company description and ESG analysis.** Home Product Center is Thailand's biggest home improvement retailer, providing a complete range of services related to construction, refurbishment, renovation, and improvement of buildings. This is through a 1-stop shopping store format under the HomePro and Mega Home trade names. As of 2021, it has 108 stores in Thailand and seven in Malaysia.

◆ Thailand Research  
+66 2088 9999  
[research.th.equity@rhbgroup.com](mailto:research.th.equity@rhbgroup.com)

**The company has an ESG score of 3.7:**

- i. **E:** HMPRO has set an operating framework to tackle environmental issues throughout the supply chain. Renewable energy usage and zero waste progress are at 25% and 94% of its 2030 goals. The company offers Eco Choice products to customers, which currently contribute c.40% of its sales mix;
- ii. **S:** The company prioritises the development of employees to gain knowledge and improve, and ensures the welfare of its associates and their families' living wages. It strengthens business growth through partnership with suppliers and promotes sustainability management. HMPRO also offers customers health and safety products, and services, eg elderly care;
- iii. **G:** It firmly upholds and complies with the principles of good corporate governance. It ensures shareholders' rights and constantly holds meetings with investors. HMPRO has been a member of the Dow Jones Sustainability Emerging Markets Index for five consecutive years (2017-2021).

**ROE: We forecast commendable ROEs of 25.5% and 26.4% in FY22 and FY23 vs 23.2% in FY21.** We expect the key supports for HMPRO's resilient core profit growth (19% in 2022 and 11% in 2023) to include; i) Strong performance rebounds for stores in tourism-led cities on improved demand (in preparation for the return of foreign visitors), ii) the new housing market that is set to grow 5% countrywide in value terms in 2022 (2021: -10%), iii) recurring income recovery in terms of mall occupancy rates and smaller rental rate discounts given to tenants, and iv) potential ramping up launches of new stores to five pa over 2022-2023 from two in 2021.

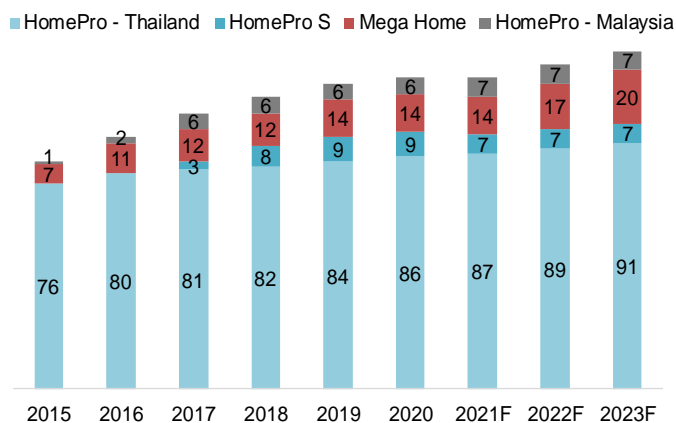
**Indebtedness: 2022 net debt/equity of less than 0.2x.** We think HMPRO's strong net profit growth over the next two years may support debt repayments and shareholders' equity hikes. With the projected capex of c.THb5bn pa, its net D/E ratio may still be far below the covenant threshold of 2.5x, implying enormous room for further business expansion in the long term.

**Margins: We expect margins to improve moving forward,** driven by higher contributions from high-GPM private label products and physical store sales – the latter offers stronger profit margins vs online platforms. Meanwhile, improving recurring income may enhance EBIT margins and NPMs. With possible inflation, we still expect HMPRO – as a discretionary retailer – to pass through costs and maintain its margins.

**Trading below sector valuation** at 30x FY22F P/E vs 32x for the SET Commerce Sector Index. The stock is also trading at -0.5SD to its 5-year historical mean P/E.

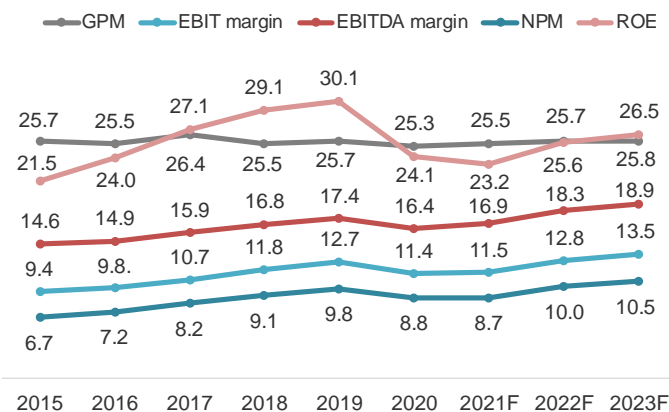
**Risks to our recommendation** include a delay in new stores, inflation, and oil price hikes that may affect purchasing power and logistics costs. Other risks: Slower-than-expected physical store sales and recurring income recovery.

**Figure 18: HMPRO's store breakdown by formats**



Source: Company data, RHB

**Figure 19: Profit margins and ROE profiles (%)**



Source: Company data, RHB

## Singapore

Figure 20: Diamonds from Singapore

Company	Ticker	ESG score	Target price	Share price	Market cap (USDm)	P/E (x)		P/BV (x)		EV/EBITDA (x)		ROAE (%)		Net margin (%)	
						FY22	FY23	FY22	FY23	FY22	FY23	FY22	FY23	FY22	FY23
Frencken Group	FRKN SP	3.0	2.64	1.79	568	9.7	9.2	1.6	1.4	5.0	4.4	17.4	16.2	8.2	8.3
HRnet Group	HRNET SP	3.0	0.93	0.78	582	11.5	11.0	2.0	1.8	4.3	3.7	18.4	17.6	11.0	11.0
ST Engineering	STE SP	3.4	4.85	3.73	8,628	18.5	17.3	4.6	4.3	11.4	10.6	25.2	25.5	7.7	7.7

\*ESG country median **3.0**

Note: Data as at 28 Jan 2022; \*The ESG country median score of 3.0 is based on ESG scores of all stocks under our coverage in Singapore.

Source: RHB, Bloomberg

### Frencken Group (FRKM SP, BUY, TP: SGD2.64)

Frencken is a global integrated technology solutions group, which serves world-class multinational corporations in the automotive, healthcare, industrial, life sciences, and semiconductor industries.

◆ Jarick Seet  
+65 6320 0810  
jarick.seet@rhbgroup.com

#### The group has an ESG score of 3.0:

- E:** Frencken is working on expanding the market share of its proprietary and niche eco-physical vapour deposition or PVD technology, which is an environmentally friendly surface coating process vis-à-vis conventional methods;
- S:** The group has also taken steps to support local communities and help keep frontliners safe. Although there was a severe shortage of masks in the early days of the pandemic, its people worked tirelessly to secure more than 30,000 masks – these were then donated to frontliners and hospitals in Malaysia, Europe, and the US;
- G:** In addition to a robust corporate governance structure, an internal control system is in place to ensure proper and ethical conduct. These include policies in areas such as personal data protection, anti-corruption, anti-money laundering and counter terrorism financing, conflict of interest, business continuity, insider dealing, enterprise risk management, and outsourcing.

**ROE: We forecast commendable ROEs of 17.4% and 16.2% in FY22 and FY23 vs 17% in FY21 estimates.** We believe earnings growth will be driven by robust demand, as both Frencken's semiconductor and medical divisions should continue to see strong growth in the next two years. We believe the acquisition of Avimac will open a pathway for the group to access new technologies and potentially build a nascent business pillar in the aerospace industry. In addition, the acquisition of Avimac could be a springboard to penetrate the commercial aerospace engineering industry, given the latter's established customer base, certified manufacturing facilities, and forthcoming programmes.

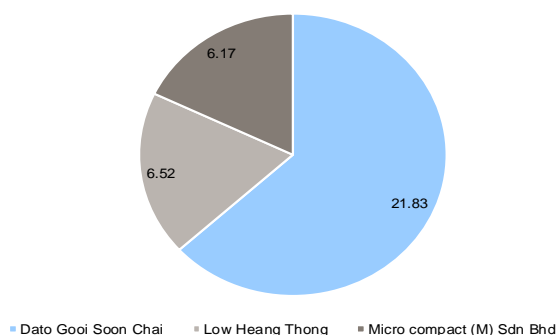
**Indebtedness: 2022 net cash.** Frencken has maintained a sound financial position with net cash of SGD66.8m as at 30 Sep 2021. Management has always operated prudently.

**Margins: To continue holding steady around 16-17%** and margins will be dependent on its product mix during the year, but we expect gross margins to hold steadily close to 17% for the next two years. This is due to higher sales, which improve operating leverage, as well as steadier margins from its robust semi-conductor segment.

**The stock is trading below sector valuation** at 12.5x FY21F P/E vs 15x against its peers in Singapore. The sizeable discount can be attributed to the group's relatively smaller market cap and profit base – but we do believe this gap has been slowly closing YoY.

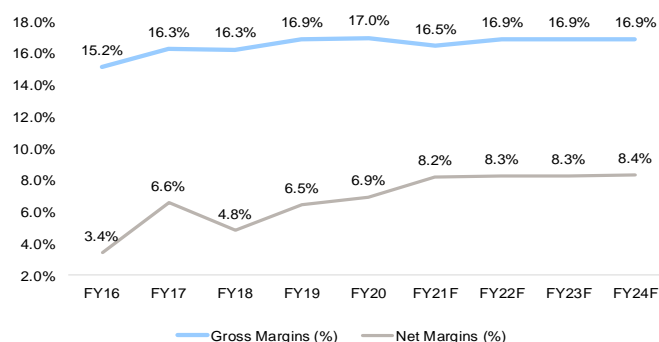
**Risks** include lower-than-expected sales and higher-than-expected input costs.

Figure 21: Shareholder Statistics (%)



Source: Company data, RHB

Figure 22: Gross and Net Margins (%)



Source: Company data, RHB

## HRnetGroup (HRNET SP, BUY, TP: SGD0.93)

**Group description and ESG analysis.** HRnetGroup is the largest Asia-based recruitment agency in Asia Pacific ex-Japan when compared to other key players with presences in this region. The group operates 11 brands in 10 Asian growth cities, namely Singapore (its headquarters), Kuala Lumpur, Bangkok, Hong Kong, Taipei, Guangzhou, Shanghai, Beijing, Tokyo, and Seoul. HRNET provides professional recruitment, flexible staffing, and other human resources or HR services (eg payroll, training, etc) to over 2,000 clients from 30 diversified sectors, such as financial institutions, retail & consumer, IT, and telecommunications, among others.

◆ Jarick Seet  
+65 6320 0810  
[jarick.seet@rhbgroup.com](mailto:jarick.seet@rhbgroup.com)

### The group has an ESG score of 3.0:

- i. **E:** HRNET is engaged as an external consultant to assist in conducting a materiality assessment of the E factor (as well as S and G factors), which is relevant to its operations;
- ii. **S:** The group embraces gender diversity with key positions in management filled with a good mix of both genders. HRNET is committed towards promoting diversity and equal opportunity, both within its own workplace and amongst the group's clients;
- iii. **G:** HRNET has not had any material data security or privacy issues over the past few years. Its board comprises six independent and three non-executive directors while Group CEO Sim Joo Siang is an executive director.

**ROE: We forecast commendable ROEs of 18.4% in FY21 and FY22 vs 14.2% in FY20.** We believe earnings growth will be driven by a robust recovery in the recruitment sector, as well as higher wages and increased operating leverage. HRnetGroup's flexible staffing business received a major boost from multiple governments, as there was increased demand for manpower needed to work at vaccination and swab-testing centres. The group's professional recruitment business rebounded on higher salaries paid, as companies now required more niche workers to fit the roles or profiles they are looking for. Such firms were now willing to pay more to secure such talent.

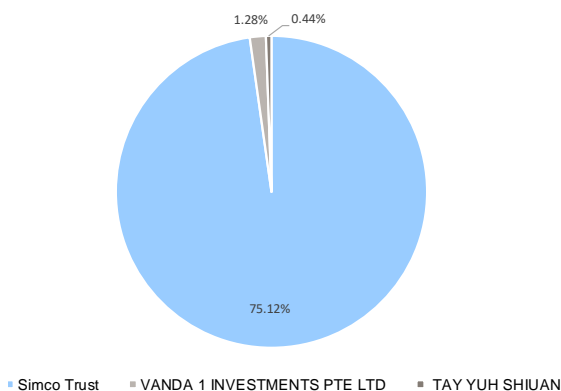
**Indebtedness: Net cash balance sheet.** HRnetGroup has always advocated prudent cash management and maintained a net cash balance sheet since listing despite making several acquisitions. The group has also generated positive cash flows since listing.

**Margins: We expect margins to improve moving forward,** as we expect both professional and flexible staffing to rebound to levels stronger than what we initially anticipated for FY21. Margins will also improve due to higher value per placement, as well as an increased revenue base with operating leverage. We believe HRnetGroup is a decent proxy to the global economic recovery, and will enjoy a great FY21-22.

**The stock is trading below sector valuations** at 13.3x FY21F P/E vs 25x against global peers. We believe the sizeable discount can be attributed to the group's relatively smaller market cap and profit base.

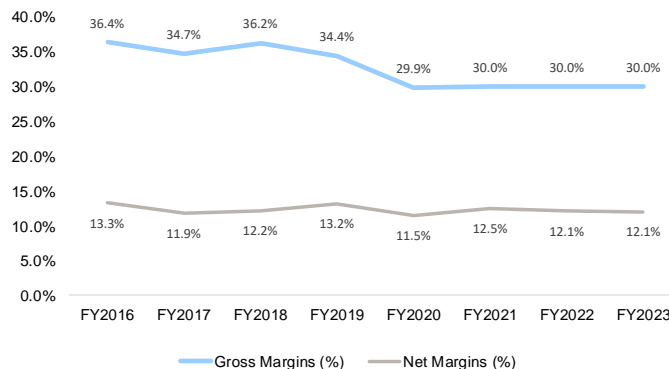
**Risks to our recommendation** include an economic downturn or worsening of the COVID-19 pandemic.

Figure 23: Shareholding structure (%)



Source: RHB, Bloomberg

Figure 24: Gross and net margins (%)



Source: Company data, RHB

## ST Engineering (STE SP, BUY, TP: SGD4.85)

**A diversified and defensive business group.** ST Engineering is an integrated engineering group in the Aerospace, Electronics, Land Systems, and Marine. In Jan 2021, STE reorganised its business into Commercial and Defence & Public Security clusters, replacing the sector-structure of Aerospace, Electronics, Land Systems and Marine. STE is a component stock of the FTSE Straits Times Index, MSCI Singapore and SGX Sustainability Leaders Index.

◆ Shekhar Jaiswal  
+65 6232 3894  
shekhar.jaiswal@rhbgroup.com

**STE's ESG score is above the country median.** The company has an ESG score of 3.40, which is higher than the country median score of 3.00.

- i. **E:** In 2020, it reported a 44% reduction in GHG emissions vs 2010, and recycled 54% of 11,700 tonnes of material and waste generated.
- ii. **S:** In 2020, it delivered SGD6.7bn in economic contributions, despite challenging business conditions. STE continued operations as an essential service provider across its global geographies, providing work for local companies in its supply chain, and delivering to its customers.
- iii. **G:** Despite having exposure to the defence business, STE does not design, produce or sell anti-personnel mines, cluster munitions, white phosphorus munitions, and their related key components. STE's board comprises of 11 directors, of which seven are independent (63%) and two are female (20%).

**ROE: We forecast commendable ROEs of 25.2% and 25.5% in FY22F and FY23F** vs 23.6% in FY21F and 23.1% in FY20. We expect STE to deliver 8% net profit CAGR during FY20-FY23F. This profit growth will be partially supported by a gradual expansion in its net profit margin. In addition to the boost to its margins, STE's ROE improvement will also be driven by enhancements in its asset turnover. STE's asset turnover should improve to 0.82x in FY23F from 0.75x in FY20.

**Indebtedness: STE's net debt/equity to remain below 0.7x.** STE has seen a sharp rise in debt levels in last few years, as it has undertaken multiple debt-funded acquisitions. However, given its ability to generate strong positive free cash flow, we remain fairly confident of its ability to report elevated levels of cash balance and/or gradually pare down its debt levels. We expect STE's net debt to equity to gradually decline to 0.23x by FY23F from 0.76x in FY19. Our estimates do not incorporate the TransCore acquisition, which will be debt-funded and is expected to be completed by end 1Q22.

**Margins: Gradual improvement in margins as businesses return to some sort of normalcy.** We remain confident of STE's earnings recovery over the next 12 months, as rising immunisation across the world will allow countries to gradually bring more businesses back to normal. STE's earnings recovery would come from continuing improvements in its commercial aerospace business – supported by higher airframe maintenance, repair, and operations or MRO work, and a ramp up in passenger-to-freighter or P2F conversions. We also expect STE's past acquisitions to contribute positively towards the profit recovery.

**Trading below historical valuation.** STE is currently trading at 18.5x FY22F P/E amidst expectation of strong profit growth in FY22F. This compares with its historical 5-year average P/E of 19.9x.

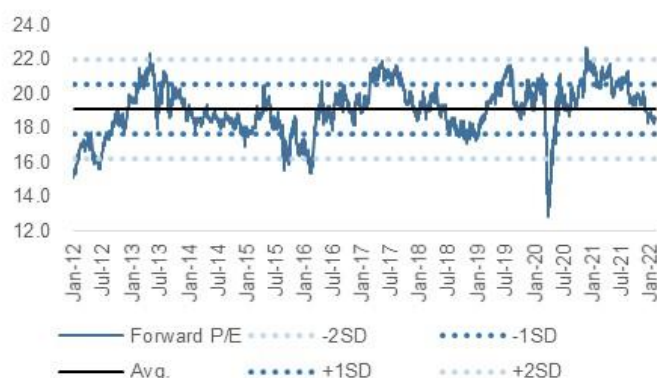
**Risks to our recommendation** include slower-than-expected recovery in the commercial aerospace business, lower-than-expected contribution from its already completed acquisitions, and a significant rise in operating and debt costs.

**Figure 25: Orderbook is at an all-time high of SGD18.2bn**



Source: Company data, RHB

**Figure 26: STE's 12-month forward P/E**



Source: Bloomberg, RHB

## Indonesia

Figure 27: Diamonds from Jakarta

Company	Ticker	ESG score	Target	Share price	Market cap (USDm)	P/E (x)		P/BV (x)		EV/EBITDA (x)		ROAE (%)		Net margin (%)	
						FY22F	FY23F	FY22F	FY23F	FY22F	FY23F	FY22F	FY23F	FY22F	FY23F
Arwana Citramulia	ARNA IJ	3.3	1,350.00	860.00	439	10.7	10.0	3.6	3.2	6.4	5.8	36.2	34.2	22.1	22.5
Mayora Indah	MYOR IJ	3.1	3,000.00	1,890.00	2,937	15.7	13.9	2.9	2.5	9.3	8.2	21.2	19.3	9.2	8.9
Puradelta Lestari	DMAS IJ	3.2	290.00	188.00	630	8.5	7.9	1.6	1.5	7.3	6.9	20.3	21.6	50.0	53.1

\*ESG country median 3.0

Note: Data as at 28 Jan 2022

\*The ESG country median score of 3.0 is based on ESG scores of all stocks under our coverage in Indonesia.

Source: RHB, Bloomberg

### Arwana Citramulia (ARNA, BUY, TP: IDR1,350)

**Company description and ESG analysis.** Arwana Citramulia is a ceramic tiles producer targeting the low- to middle-income segment, with an annual capacity of 64m sqm. ARNA operates two plants in Western Java, two in Eastern Java, and one in South Sumatra. The diversified locations of its plants enable ARNA to have lower transportation and logistic costs than its peers.

◆ Indonesia Research Team  
+6221 5093 9888  
[rhb.id.research@rhbgroup.com](mailto:rhb.id.research@rhbgroup.com)

The company has an ESG score of 3.30 (out of 4).

- i. **E:** ARNA has been awarded for its green industry over the last eight years. Its manufacturing facilities are certified for ISO 14001:2015 (environmental management systems). The company's production processes mainly use gas-fired kilns, which emit lower levels of greenhouse gases. It has consistently lowered gas consumption to improve operating efficiency, as well as cut down its carbon emissions.
- ii. **S:** Corporate social responsibility activities include renovations of schools and homes, blood donations, and free medical treatments. ARNA also prioritises locals when hiring workers. There have been no media reports on any conflicts between the company and the local communities.
- iii. **G:** Its good corporate governance is supported by audit and remuneration committees. It has good transparency, business ethics, and discloses information about its business activities.

**ROE: Equity-returns significantly improved in the last five years (FY21F: 33% vs FY16: 10%).** This was mainly driven by wider EBIT margins, thanks to improved production and operational efficiencies, as well as a better sales mix. Despite slower economic growth in 2021, ARNA indicated strong FY21F sales volumes, which is estimated to increase 11.4% YoY to 67.7m sqm, breaking its previous record. In 2022, the company aims for sales to grow 6% YoY to 71.8m sqm, driven by strong demand for its top ceramic tile products, which have a higher sales price and better GPM.

Figure 28: Improved efficiency, which boosted EBIT margins, is the key to ARNA's robust equity returns

Dupont analysis	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21F	FY22F	FY23F
ROE (%)	21%	29%	35%	31%	8%	10%	12%	15%	19%	26%	33%	36%	34%
Tax burden (x)	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.8	0.8	0.8	0.8
Interest burden (x)	0.9	0.9	0.9	1.0	0.9	0.9	0.9	1.0	1.0	1.0	1.0	1.0	1.0
EBIT margin (%)	16.1%	20.6%	24.3%	21.6%	8.5%	8.9%	10.6%	11.1%	13.1%	18.8%	24.1%	27.7%	27.9%
Asset turnover (x)	1.1	1.2	1.2	1.3	0.9	1.0	1.1	1.2	1.2	1.1	1.3	1.2	1.2
Leverage (x)	1.9	1.7	1.7	1.5	1.6	1.7	1.6	1.6	1.6	1.6	1.4	1.4	1.3

Source: Company data, RHB

**Indebtedness: ARNA is in a net cash position.** Given its strong cashflow, ARNA finances its plant expansions via internal cash flow. The company has almost zero debt – current debts are merely short-term loans to finance short-term working capital. Cash flow from its efficient operations is much higher than its required capital expenditure, and hence, the company is able to disburse large amounts of dividend payout.

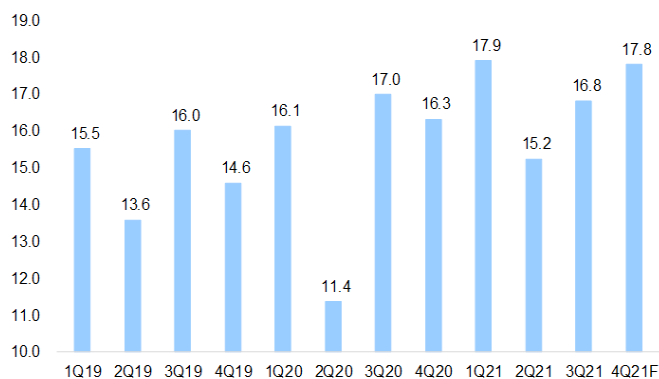
**Margins: Widened EBIT margin was driven by improved operational efficiencies.** ARNA's continuously lower gas consumption per unit production is the key to its improved efficiency. Gas consumption per sqm declined by 9% in 2021. In 2022, ARNA targets to lower its production cost per sqm by 4%, driven by 6% lower gas consumption per sqm YoY. In addition, higher utilised production capacity – which may reach 100% utilisation this year – should lower manufacturing cost per unit.

14 February 2022

**Trading below sector valuation** at 10.9-10.1x FY22-23F P/Es, much lower than the average of its Indonesia building materials peers, which are trading at 17.6x-14.8x FY22-23F P/Es.

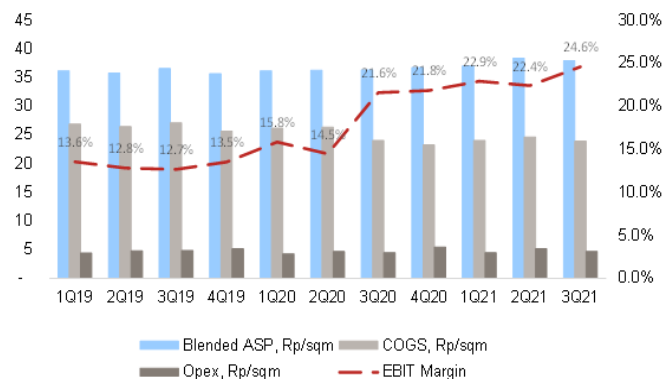
**Risks to our recommendation** include a weakening IDR and rising competition.

**Figure 29: Despite slower economic growth during the pandemic, ARNA's quarterly sales have consistently increased (m sqm)**



Source: Company data, RHB

**Figure 30: Widened EBIT margin was driven by lower COGS/sqm and Opex/sqm**



Source: Company data, RHB

## Mayora Indah (MYOR IJ, BUY, TP: IDR3,000)

**Company description and ESG analysis.** Mayora Indah (MYOR) mainly manufactures biscuits, candies, wafers, chocolates, coffee and health food. The company was established in 1977, and was listed on the Indonesia Stock Exchange in 1990. Since then, it has grown its market and reach to span across five continents.

◆ Indonesia Research Team  
+6221 5093 9888  
[rhb.id.research@rhbgroup.com](mailto:rhb.id.research@rhbgroup.com)

**The company has an ESG score of 3.1:**

- E:** MYOR complies with regulations by implementing UKL-UPL or Environmental Management and Monitoring Programmes. It also has a letter of consent for its environmental management plan, and liquid waste disposal permits from the Ministry of Industry;
- S:** Community empowerment within the vicinity of MYOR's business operations is conducted by providing locals with opportunities to join the company as employees. MYOR also provides education about hygiene and healthy living to the surrounding communities;
- G:** MYOR's governance system features the separation of duties and authority for decision-makers, to ensure that business decisions are efficient, free from conflict of interest, and are productive and equitable to all stakeholders. The relationship between the shareholders, Board of Directors, and Board of Commissioners is one based on trust – since shareholders believe that the latter two perform their functions, duties, and undertake authority in the best way possible.

**ROE: We forecast commendable ROEs of 21.2% and 19.3% for FY22 and FY23** vs 19% in FY21E. Earnings growth should be driven by recovering margins, as well as robust demand for confectionery products, amidst the reopening of both domestic and export markets.

MYOR's large capex cycle ended in 2021, and its current utilisation rate is able support volume growth for the next two years. We should be able to see further upside to our ROE forecast and operational efficiencies, supporting long-term earnings growth.

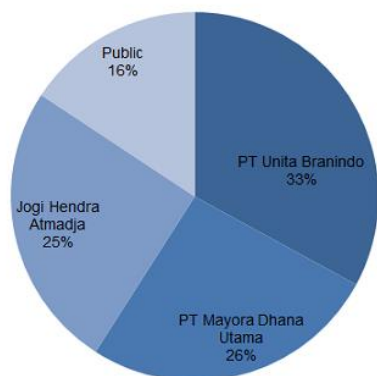
**Indebtedness: Net cash position in 2022F.** Limited capex forecasts should enable the company to achieve a net cash position, as it generates IDR2trn in 2022F FCF.

**Margins: We expect margins to improve moving forward,** driven by a 4-5% ASP hike implemented in Nov 2021 to start passing on higher raw material prices to consumers. The pick-up in sales volume should deleverage fixed operational costs, especially on its new factory in the Philippines and new facilities in its factories in Indonesia. We are still conservatively forecasting GPM to be below 2019-2020 levels, with 2022F EPS growth still at 27% YoY.

**Trading at a premium to the sector valuation** at 17x FY22F P/E vs 12x for the IDX consumer non-cyclical index. We believe the sizeable premium is justified, with the company's superior growth potential (27% YoY in 22F vs the index's 5.9% YoY).

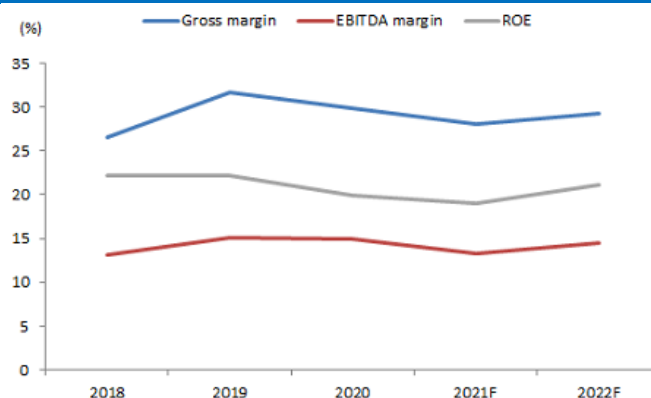
**Risks to our recommendation** include higher-than-expected raw materials and containership costs, worse-than-expected economic implications of a zero-COVID-19 policy and the Evergrande crisis on China's economy (MYOR's largest export market – c.30% of revenue).

**Figure 31: Shareholding structure**



Source: Company data, RHB

**Figure 32: Chart margins and ROE profiles**



Source: Company data, RHB

## Puradelta Lestari (DMAS IJ, BUY, TP: IDR290)

**Company description and ESG analysis.** Puradelta Lestari is an industrial estate developer. The company sells industrial estates, residential properties, and commercial land, mostly in the Bekasi area. DMAS' total available landbank as of Sep 2021 stood at 1,186ha from about 3,185ha previously.

**The company has an ESG score of 3.2:**

- i. **E:** It continues to maintain environmental quality and minimises the impact to the environment from its business activities. DMAS has established a nursery to ensure area reforestation. Additionally, the company operates clean water treatment facilities to ensure water supply quality for customers and waste water treatment facilities;
- ii. **S:** DMAS operates a team that contributes to the development of communities near its area of operations and makes various efforts to improve the health and welfare of the surrounding community, as well as help building social infrastructure such as schools, places of worship, and transportation network;
- iii. **G:** DMAS's boards of commissioners and directors are guided by the principles of transparency, accountability, responsibility, independency, and fairness – this is to ensure the sustainability of the company's business and taking thorough consideration of the interests of all its stakeholders.

**ROE: We forecast ROEs of above 20%, with 20.4% and 21.6% in FY22 and FY23.** We believe earnings growth will be driven by better operational margins through operational efficiency. DMAS is also consistent in terms of dividend distribution. We expect future yields to hover between 9% and 10%. With a healthy cash balance and zero debts, we expect the company to continue paying high dividends to its shareholders.

**Strong cash generation.** DMAS' cash flow remains strong – it is in a net cash of IDR1.25trn as of 9M21. Capex is also relatively manageable. The company has an opportunity to expand southwards of its current area – this area is still available – with an approximate capex of IDR100-150bn pa.

**Possible data centres to follow as potential tenants.** There were 70ha of land inquiries in 2021. The breakup: i) Data centres (40ha), ii) auto sector (20ha), and other industries (10ha). Data centre inquiries have increased because the technology sector is developing quite rapidly. Additionally, government regulations require data centres to establish presences in Indonesia. DMAS is well prepared to meet the data centre demand for 2022, with state electric company Perusahaan Listrik Negara's premium services and ready-in-place fibre-optic connections. Data centres also provide higher ASPs at IDR3m per sq m. By comparison, the industrial segment's ASPs is about IDR2.2m per sq m.

◆ Indonesia Research Team  
+6221 5093 9888  
[rhb.id.research@rhbgroup.com](mailto:rhb.id.research@rhbgroup.com)

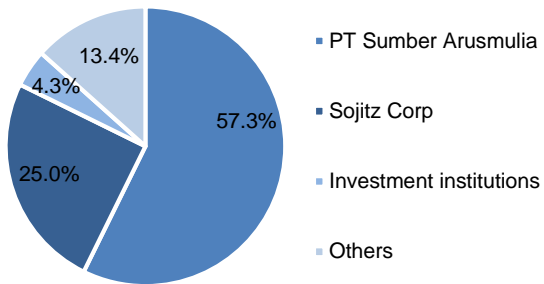


14 February 2022

**Trading at a 71% discount to NAV.** DMAS is currently heavily discounted towards its NAV, while we assign a discount 58% and apply a 4% ESG premium to our RNAV to arrive at our TP of IDR290. We believe the heavy discount is attributed to the company's uncertainty with regards to industrial sales, as well as its relatively small market cap and profit base.

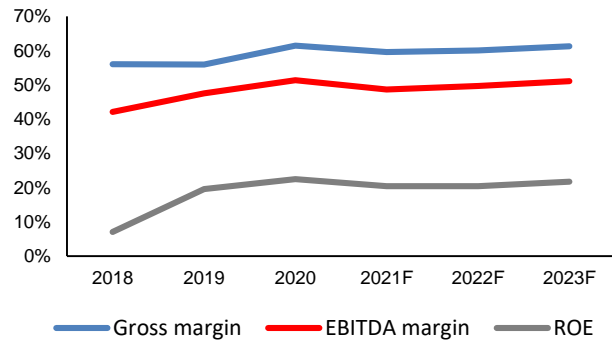
**Risks to our recommendation** include lower-than-expected industrial take up rate, low foreign direct investments into Indonesia, and unfavourable government regulations.

**Figure 33: Shareholding structure**



Source: Company data, RHB

**Figure 34: Chart margins and ROE profiles**



Source: RHB

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<b>Trading Buy:</b>	Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain
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#### KUALA LUMPUR

**RHB Investment Bank Bhd**  
Level 3A, Tower One, RHB Centre  
Jalan Tun Razak  
Kuala Lumpur 50400  
Malaysia  
Tel : +603 9280 8888  
Fax : +603 9200 2216

#### JAKARTA

**PT RHB Sekuritas Indonesia**  
Revenue Tower, 11th Floor, District 8 - SCBD  
Jl. Jendral Sudirman Kav 52-53  
Jakarta 12190  
Indonesia  
Tel : +6221 509 39 888  
Fax : +6221 509 39 777

#### BANGKOK

**RHB Securities (Thailand) PCL**  
10th Floor, Sathorn Square Office Tower  
98, North Sathorn Road, Silom  
Bangrak, Bangkok 10500  
Thailand  
Tel: +66 2088 9999  
Fax :+66 2088 9799

#### SINGAPORE

**RHB Bank Berhad (Singapore branch)**  
90 Cecil Street  
#04-00 RHB Bank Building  
Singapore 069531  
Fax: +65 6509 0470