

## **COMPANY RESULTS**

# **Sunway Construction (SCGB MK)**

4Q21: On Track For Recovery

SunCon's earnings came in above expectations at RM65.8m. This brought its 2021 earnings to RM113.3m, accounting for 155/140% of our and consensus' forecasts respectively. The positive earnings surprise was mainly due to the re-calibration of nearly-completed projects' margins. The potential rollout of the MRT3 project in 2022 could benefit SunCon given its participation in MRT1 and MRT2. Maintain HOLD with a higher target price of RM1.57.

#### **4Q21 RESULTS**

	4Q21	3Q21	qoq	yoy	2021	yoy
Year to 31 Dec	(RMm)	(RMm)	% chg	% chg	(RMm)	% chg
Revenue	626.6	272.1	130.3	(0.1)	1,729.2	11.4
Construction	579.9	255.8	126.7	(0.9)	1,606.2	10.4
Precast Concrete	46.7	16.3	187.1	10.7	122.9	26.2
EBIT	84.9	22.1	284.7	118.6	139.4	54.0
Construction	82.2	24.2	239.4	136.0	134.9	54.8
Precast Concrete	2.7	(2.2)	225.0	(32.6)	4.5	34.7
Pre-tax Profit	91.0	24.5	271.8	118.9	152.2	50.6
PATAMI	64.7	19.3	235.4	114.3	112.6	54.7
Core PATAMI	65.8	19.2	242.0	73.5	113.3	23.4
Margins (%)						
Construction	14.2	9.5	4.7	8.2	8.4	2.4
Precast Concrete	5.8	(13.2)	19.0	(3.7)	3.7	0.2
PBT	14.5	9.0	5.5	7.9	8.8	2.3
PATAMI	10.3	7.1	3.2	5.5	6.5	1.8

Source: Sunway Construction, UOB Kay Hian

### **RESULTS**

- 2021 earnings above expectations. Sunway Construction Group (SunCon) reported a core net profit of RM65.8m (+>100% qoq, +73.5% yoy) and revenue of RM626.6m (+>100% qoq, -0.1% yoy) in 4Q21. This brings the full-year 2021 core net profit to RM113.3m (+23.4% yoy), accounting for 155/140% of our/consensus' full-year forecasts. The positive variance was mainly attributed to the improvement in construction's margins (+4.7ppt qoq, +8.2ppt yoy) due to the re-calibration of margins for some of its nearly-completed projects.
- **Dividends.** SunCon has declared a dividend of RM0.04/share for 4Q21, bringing its full-year dividend to RM0.0525/share. Its sturdy balance sheet allows the group to maintain its payout track record of around 60% despite the pandemic-plagued year.

# **KEY FINANCIALS**

Year to 31 Dec (RMm)	2020	2021	2022F	2023F	2024F
Net turnover	1,553	1,729	2,276	2,452	2,196
EBITDA	124	167	175	195	163
Operating profit	91	139	157	169	151
Net profit (rep./act.)	73	113	127	143	132
Net profit (adj.)	92	113	127	143	132
EPS (sen)	7.1	8.8	9.9	11.0	10.2
PE (x)	20.8	16.8	15.8	14.1	14.5
P/B (x)	3.0	2.9	2.8	2.6	2.6
EV/EBITDA (x)	12.5	13.4	9.5	8.0	8.5
Dividend yield (%)	2.7	3.5	3.8	4.3	4.3
Net margin (%)	4.7	6.6	5.6	6.0	6.5
Net debt/(cash) to equity (%)	(53.3)	(50.4)	(51.4)	(52.2)	(55.2)
ROE (%)	11.6	17.0	18.4	19.2	19.1
Consensus net profit	-	-	133	142	-
UOBKH/Consensus (x)	-	-	0.95	1.00	-

Source: Sunway Construction , Bloomberg, UOB Kay Hian

# HOLD

# (Maintained)

Share Price RM1.48
Target Price RM1.57
Upside +6.1%
(Previous Target Price RM1.50)

#### COMPANY DESCRIPTION

A leading construction company in Malaysia.

## STOCK DATA

GICS sector	Industrials
Bloomberg ticker:	SCGB MK
Shares issued (m):	1,289.4
Market cap (RMm):	1,908.3
Market cap (US\$m):	456.0
3-mth avg daily t'over (US\$m):	0.1

#### Price Performance (%)

52-week high/low			RM1.87/RM1.45		
1mth	3mth	6mth	1yr	YTD	
1.4	(5.7)	(8.1)	(8.1)	(5.1)	
Major S	hareholde	rs		%	
Sunway I	Berhad			54.4	
Employe	es Provident	Fund		9.2	
FY22 NA	V/Share (RM	1)		0.55	
FY22 Ne	t Cash/Share	(RM)		0.28	

## PRICE CHART



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- Construction's operating margin continues to improve in 4Q21 at 14.2% (+4.7ppt qoq, +8.2ppt yoy). SunCon's construction arm reported a higher PBT of RM148.8m (+50.6% yoy) on revenue of RM1.6b (+10.4% yoy) in 2021 due to accelerated progress billings on the back of resumption of construction activities after the easing of lockdown. Productivity levels at sites had reached the pre-pandemic levels. Construction PBT margins in 2021 inched up 2.5ppt yoy to 9.3% due to higher recognition of projects' final account as some of nearly-completed projects' margins were re-calibrated after better visibility and certainty of the projects' costs. We expect margins to remain around this level in the coming quarters.
- Precast: Gradual recovery. 2021 PBT profit was RM3.4m (+26% yoy) on revenue of RM122.9m (+26% yoy). The rejuvenation of economic activities in both Malaysia and Singapore after the easing of nationwide lockdowns has helped to improve both revenue and profit in 2021. However, PBT margin remained at around 2.8% as the division continued to be impacted by higher steel bar prices which increased by over 28% yoy.

#### STOCK IMPACT

- SunCon has exceeded our orderbook replenishment target of RM1b after securing RM1.5b (vs SunCon's target of RM2b) of new contracts in 2021 despite the pandemic. The group remains cautiously optimistic on its orderbook replenishment prospects in 2022. The group is eyeing: a) local infrastructure and building contracts (both private and public sectors) like PFI projects; b) overseas projects such as in India and the ASEAN region; c) internal contracts from Sunway, such as hospitals and high-rise residential projects, among others; and d) sustainability energy sector. The group's outstanding orderbook now stands at RM4.8b (2.5x of revenue cover). With the economic reopening, we believe SunCon will be able to replenish its orderbook by RM2b in 2022.
- MRT3: SunCon is among the potential beneficiaries. Prolonged lockdown and amendments to the project's details have pushed back MRT3's rollout timeline, from the earlier projection of 4Q21. Nevertheless, positive development on the project this year should bode well for SunCon. Being a part of the MRT1 and MRT2 projects and its strong execution track record, SunCon is among the frontrunners to secure the railway jobs.
- Construction material cost (eg steel at RM3,000/tonne as of mid-Feb 21 vs RM2,350/tonne in the same period last year) remains elevated, which could lead to thinning margins and is another cause for concern. SunCon sources for its construction materials through Sunway Group by purchasing the materials in bulk to minimise the impact of high construction materials cost.

## **EARNINGS REVISION/RISK**

• We adjust 2022 earnings upwards by 6% to reflect the higher-than-expected earnings during this quarter. We are keeping our assumption of an annual orderbook replenishment of RM2b for 2022-23.

# VALUATION/RECOMMENDATION

Maintain HOLD with a higher target price of RM1.57, implying 15.9x 2022F PE. SunCon
is ascribed with a higher-than-peers' PE multiple in view of its solid fundamentals and
earnings visibility, underpinned by its ability to clinch a balanced mix of external and internal
construction projects.

#### **ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG) UPDATES**

• Environ	mental				
	-SunCon measured the release of emissions, biodiversity impact, waste disposal, pollution resulting from site operations to devise mitigation strategies.				
<ul> <li>Social</li> </ul>					
	-SunCon works together with local authorities and communities to ensure that the projects it implements are planned holistically and sustainably.				
Governa	ance				
	-Complies with Malaysian Code on Corporate Governance which requires independent directors (four out of seven) to comprise the majority of the board.				

## Thursday, 24 February 2022

#### **OUTSTANDING ORDERBOOK AS OF 31 DEC 21**

Projects	(RMm)
LRT 3	196
Tenaga HQ Campus (Phase 2)	294
PETRONAS Leadership Centre	49
India Highway	818
Others	565
Total External (A)	1,868
Sunway Medical Centre - Phase 4 + VO	329
Sunway Belfield	361
Sunway Serene	86
Sunway Velocity 2 (Plot A)	115
Sunway Velocity 2 (Plot B)	225
Sunway Carnival Mall	42
South Quay CP2	558
Others	731
Total Internal (B)	2,428
Precast Concrete (C)	456
Grand Total (A+B+C)	4,751
C CC	

Source: SunCon

## ORDER BOOK REPLENISHMENT ASSUMPTION

(RMm)	2022F	2023F	2024F
Construction	2,000	2,000	1,500
Precast Concrete	250	250	250

Source: UOB Kay Hian

#### **SEGMENTAL FORECASTS**

(RMm)	2022F	2023F	2024F
Revenue	2,276	2,452	2,196
Construction	2,078	2,229	1,958
Precast Concrete	198	223	238
Operating profit	157	169	151
Construction	154	165	147
Precast Concrete	3	4	4

Source: UOB Kay Hian

## **VALUATION**

(RMm)	Value (RMm)	Remarks
126	1,690	13x PE
340	340	
	2,030	
	1,289	
	lm	plied PE (x)
	1.57	15.9
	126	(RMm) (RMm)  126 1,690  340 340 2,030 1,289

Source: SunCon, UOB Kay Hian



Thursday, 24 February 2022

PROFIT & LOSS					<b>BALANCE SHEET</b>				
Year to 31 Dec (RMm)	2021	2022F	2023F	2024F	Year to 31 Dec (RMm)	2021	2022F	2023F	2024F
Net turnover	1,729	2,276	2,452	2,196	Fixed assets	107	108	95	98
EBITDA	167	175	195	163	Other LT assets	56	65	73	82
Deprec. & amort.	27	26	26	26	Cash/ST investment	640	612	632	658
EBIT	139	157	169	151	Other current assets	1,102	1,307	1,502	1,594
Total other non-operating income	4	0	0	0	Total assets	1,906	2,092	2,302	2,431
Associate contributions	9	9	9	9	ST debt	234	214	204	194
Net interest income/(expense)	0	1	1	2	Other current liabilities	961	1,142	1,313	1,395
Pre-tax profit	152	159	179	162	LT debt	67	62	62	62
Тах	(41)	(30)	(34)	(30)	Other LT liabilities	6	6	6	6
Minorities	(2)	(1)	(1)	(1)	Shareholders' equity	637	666	713	770
Net profit	113	127	143	132	Minority interest	2	2	4	5
Net profit (adj.)	113	127	143	132	Total liabilities & equity	1,906	2,092	2,302	2,431
CASH FLOW					KEY METRICS				
Year to 31 Dec (RMm)	2021	2022F	2023F	2024F	Year to 31 Dec (%)	2021	2022F	2023F	2024F
Operating	99	121	138	136	Profitability				
Pre-tax profit	152	159	179	162	EBITDA margin	8.0	6.2	7.7	8.5
Tax	(41)	(30)	(34)	(30)	Pre-tax margin	6.5	5.2	6.9	7.8
Deprec. & amort.	27	26	26	26	Net margin	6.6	5.6	6.0	6.5
Working capital changes	(29)	(24)	(23)	(11)	ROA	3.8	3.6	5.4	6.0
Non-cash items	(9)	(9)	(9)	(9)	ROE	17.0	18.4	19.2	19.1
Other operating cashflows	(1)	(1)	(1)	(2)					
Investing	(173)	(30)	(12)	(30)	Growth				
Capex (growth)	(34)	(30)	(12)	(30)	EBITDA	(31.6)	(7.1)	42.0	17.9
Investments	7	(9)	(9)	(9)	Pre-tax profit	(35.8)	(5.6)	54.7	19.6
Proceeds from sale of assets	3	0	0	0	Net profit	(43.7)	(0.1)	63.1	19.3
Others	183	9	9	9	Net profit (adj.)	(31.1)	(20.8)	63.1	19.3
Financing	(122)	(68)	(80)	(93)	EPS	(31.0)	(20.8)	63.1	19.3
Dividend payments	(52)	(44)	(71)	(85)		(=,	(==:-)		
Issue of shares	0	0	0	0	Leverage				
Proceeds from borrowings	0	(5)	0	0	Debt to total capital	32.0	29.2	27.1	24.8
Others/interest paid	(70)	(19)	(9)	(8)	Debt to equity	47.2	41.4	37.3	33.2
Net cash inflow (outflow)	(57)	(29)	21	25	Net debt/(cash) to equity	(50.4)	(51.4)	(52.2)	(55.2)
Beginning cash & cash equivalent	118	640	612	632	not dobbloasily to equity	(30.4)	(J1.4)	(32.2)	(33.2)
Changes due to forex impact	0	0	0	0					
		/40		150					

658

640

612

Ending cash & cash equivalent



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