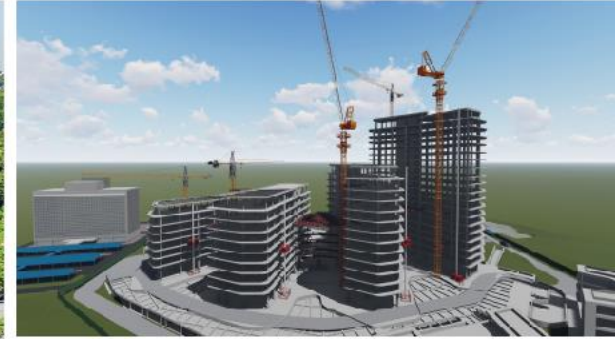


# Corporate Presentation

Q2 2022 Results Review Pack | 23 Aug 2022

**SUNWAY**<sup>®</sup>





## F inancials

2Q 2022 vs 2Q 2021

- **Revenue : 558m vs 375m ( ↑ 49%).** Higher as previous corresponding quarter was impacted by MCO 3.0 total lockdown.
- **PBT : 43m vs 9.5m ( ↑ 350%).** Higher profit as previous quarter was impacted by lockdown coupled with costs rationalization.
- **Outstanding Order Book :** RM 4.2 bil with RM 563.1 mil new orders secured (O/S as at Mar 22: RM 4.4 bil).
- **Active Tender Book :** RM 17.4bil.



## E ntitlements

Dividend Distribution

1<sup>st</sup> interim dividend for FYE 2022 at  
**3.00 cents**

**> 57% of 1H PATMI**

# OVERVIEW OF KEY FINANCIAL – FINANCIAL PERFORMANCE

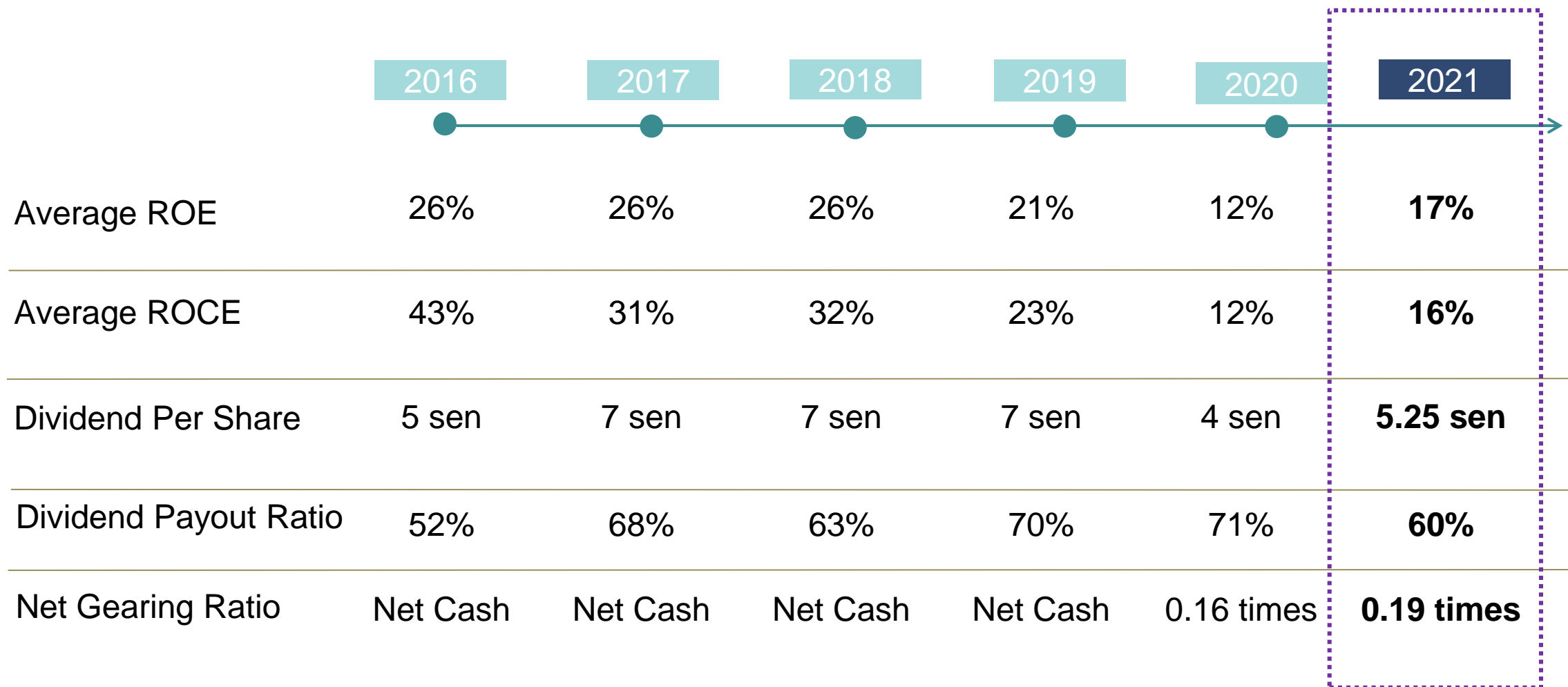
	2Q2022	1Q2022	YTD2022	4Q2021	3Q2021	2Q2021	1Q2021	YTD2021
	Unaudited RM mil	Unaudited RM mil	Unaudited RM mil	Unaudited RM mil	Unaudited RM mil	Unaudited RM mil	Unaudited RM mil	Audited RM mil
<b>Revenue</b>	<b>557.9</b>	<b>624.7</b>	<b>1,182.5</b>	<b>626.6</b>	<b>272.1</b>	<b>375.3</b>	<b>455.2</b>	<b>1,729.2</b>
<b>PBT</b>	<b>43.0</b>	<b>47.2</b>	<b>90.1</b>	<b>91.0</b>	<b>24.5</b>	<b>9.5</b>	<b>27.2</b>	<b>152.2</b>
<b>PBT %</b>	7.7%	7.6%	7.6%	14.5%	9.0%	2.5%	6.0%	8.8%
<b>PATMI</b>	<b>32.3</b>	<b>34.5</b>	<b>66.8</b>	<b>64.8</b>	<b>19.3</b>	<b>8.3</b>	<b>20.2</b>	<b>112.6</b>
<b>PATMI %</b>	5.8%	5.5%	5.7%	10.3%	7.1%	2.2%	4.4%	6.5%
<b>EPS* (sen)</b>	2.51	2.68	5.19	5.01	1.50	0.65	1.57	8.73

\* Based on weighted average number of shares

RM mil Unaudited	Q2 FY 2022		Q1 FY 2022		YTD Q2'2022		Q4 FY 2021		Q3 FY 2021		Q2 FY 2021		Q1 FY 2021		YTD Q4'2021	
	PBT	PATMI	PBT	PATMI	PBT	PATMI	PBT	PATMI	PBT	PATMI	PBT	PATMI	PBT	PATMI	PBT	PATMI
<b>Profit as Announced</b>	<b>43.0</b>	<b>32.3</b>	<b>47.2</b>	<b>34.5</b>	<b>90.1</b>	<b>66.8</b>	<b>91.0</b>	<b>64.8</b>	<b>24.5</b>	<b>19.3</b>	<b>9.5</b>	<b>8.3</b>	<b>27.2</b>	<b>20.2</b>	<b>152.2</b>	<b>112.6</b>
<b>Special Items:</b>																
Disposal (gain)/loss	(0.2)	(0.2)	(0.2)	(0.2)	(0.4)	(0.4)	(0.9)	(0.9)	(0.1)	(0.1)	(0.2)	(0.2)	(1.2)	(1.2)	(2.4)	(2.4)
Impairment (reversal)/prov	6.3	6.3	0.6	0.6	6.9	6.9	10.3	10.3	4.9	4.9	(0.0)	(0.0)	0.4	0.4	15.6	15.6
Write off (gain)/loss	(0.0)	(0.0)	-	-	(0.0)	(0.0)	(0.1)	(0.1)	(0.0)	(0.0)	-	-	0.0	0.0	(0.1)	(0.1)
Foreign exchange (gain)/loss	(0.3)	(0.3)	0.1	0.1	(0.2)	(0.2)	(0.1)	(0.1)	0.2	0.2	0.0	0.0	0.0	0.0	0.1	0.1
Fair value (gain)/loss	(0.5)	(0.5)	-	-	(0.5)	(0.5)	(0.1)	(0.1)	0.0	0.0	(0.0)	(0.0)	-	-	(0.1)	(0.1)
Accretion of financial (assets)/liabilities	0.0	0.0	0.5	0.5	0.5	0.5	0.5	0.5	0.4	0.4	(0.3)	(0.3)	0.9	0.9	1.5	1.5
Legal case provision	-	-	-	-	-	-	17.3	17.3	-	-	-	-	-	-	17.3	17.3
<b>Profit (Net of Special Items)</b>	<b>48.3</b>	<b>37.6</b>	<b>48.2</b>	<b>35.5</b>	<b>96.4</b>	<b>73.1</b>	<b>117.9</b>	<b>91.7</b>	<b>29.9</b>	<b>24.7</b>	<b>9.0</b>	<b>7.8</b>	<b>27.3</b>	<b>20.3</b>	<b>184.1</b>	<b>144.5</b>

FV (gain)/loss inclusive hedging and retention FV

## Balance Sheet Ratios



Note: In FYE 2020, following the reassessment of the Group's investment in its wholesales funds, it was determined that its placement are in substance structured entities under its control / significant control and as such has been treated as subsidiary / associate. The above figures have been restated to reflect this accounting treatment.

# CONSTRUCTION SEGMENT REVIEW

<u>Construction</u>	<u>Q2 22</u>	<u>Q1 22</u>	<u>YTD Q2 22</u>	<u>Q4 21</u>	<u>Q3 21</u>	<u>Q2 21</u>	<u>Q1 21</u>	<u>YTD Q4 21</u>
Revenue (RM'mil)	523.0	587.8	1,110.7	579.9	255.8	349.3	421.3	1,606.3
PBT (RM'mil)	41.1	46.2	87.2	88.7	26.9	9.5	23.7	148.8
PBT Margin	7.9%	7.9%	7.9%	15.3%	10.5%	2.7%	5.6%	9.3%

**Revenue** → Reported revenue of RM523.0 million and profit before tax of RM41.1 million compared to revenue of RM349.3 million and profit before tax of RM9.5 million in the corresponding quarter of the preceding financial year. Higher revenue was due to normalization of works to full capacity as the corresponding quarter of the preceding financial year was affected by MCO 3.0 lockdown where there were inactivity in June 2021 and subsequently only essential projects approved by MITI were allowed to operate at 60% productivity.

**PBT** → As a results of the lockdown coupled with extensive costs rationalization, lower profitability were recorded in the corresponding quarter of the preceding financial year.

**Prospect** → SunCon's outstanding order book now stands at RM4.2 billion (Dec 2021 : RM4.8 billion) with RM563.1 million new order secured up to June 2022. The Malaysian economy grew by 8.9% in the second quarter of 2022 (1Q 2022: 5.0%), boosted by expansion in domestic demand and resilient exports. The construction sector grew by 2.4% in the second quarter of 2022 (1Q2022: -6.2%), its first positive growth since the second quarter of 2021. Bank Negara Malaysia (BNM) forecasted the full year growth for 2022 would likely be the upper end of the previously forecast range of 5.3% to 6.3%, as the Malaysian economy is projected to continue to recover in the second half of 2022 albeit at a more moderate pace amid global headwinds. As we ease into the endemic phase with the relaxation of social restrictions, pent up demand in domestic activities as well as resumption of international travel, we see an improvement in the outlook of the construction sector. On the domestic front, Mass Rapid Transit Corporation Sdn Bhd (MRT Corp) has released the much-awaited tender for MRT Line 3 on the 8th June 2022. The tender for Civil Main Contractor (CMC) 1 will close on 30 August 2022 while the CMC 2 and 3 will close on 30 September 2022. On top of that, the pre-qualification tender is currently on-going for the Bayan Lepas LRT as part of the Penang Transport Master Plan. Apart from the mega infrastructure projects, the increased demand in e-commerce, cloud computing and microchips has given rise to the need for more semi-conductor factories, warehouses and data centres. These news flows have presented a positive sentiment within the construction sector in Malaysia despite earlier news on lack of foreign workers as well as escalation in raw material prices. On foreign workers, SunCon has managed to obtain a quota for 400 Indonesian workers from the Ministry of Human Resources in June 2022 and we expect the first group of workers of about 100 workers to arrive by early September. As for the commodity prices, steel bar prices have also tapered down to approximately RM 2,700/MT in July 2022 from the high of approximately RM 3,500/MT in March 2022 along with other commodities such as copper.

## PRECAST SEGMENT REVIEW

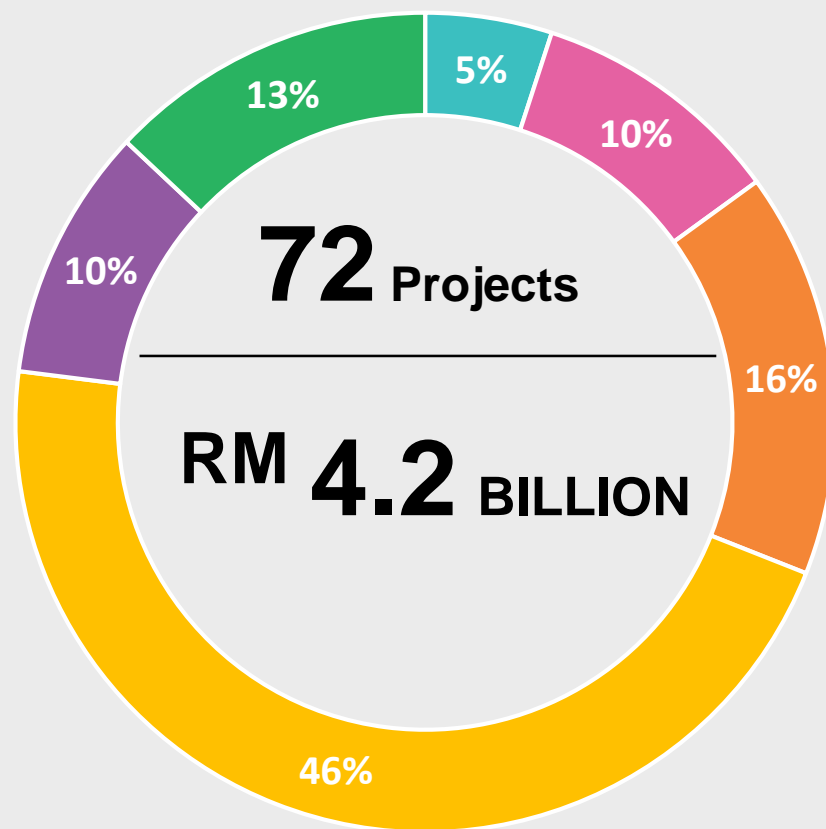
<u>Precast Concrete</u>	<u>Q2 22</u>	<u>Q1 22</u>	<u>YTD Q2 22</u>	<u>Q4 21</u>	<u>Q3 21</u>	<u>Q2 21</u>	<u>Q1 21</u>	<u>YTD Q4 21</u>
Revenue (RM'mil)	34.9	36.9	71.8	46.7	16.3	26.0	33.9	122.9
PBT (RM'mil)	1.9	1.0	2.9	2.3	(2.4)	(0.0)	3.5	3.4
PBT Margin	5.4%	2.7%	4.0%	4.9%	-14.7%	-0.1%	10.3%	2.8%

**Revenue** → Reported revenue of RM34.9 million with profit before tax of RM1.9 million compared to revenue of RM26.0 million and breakeven in the corresponding quarter of the preceding financial year. Turnover for current quarter was higher as the corresponding quarter of preceding financial year was also affected by total lockdown in the month of June 2021 where our 2 precast plants were not permitted to operate by MITI.

**PBT** → Culminating from non activity in June 2021, profitability in the corresponding quarter of the preceding financial year was at breakeven due to the fixed overheads incurred.

**Prospect** → The Singapore economy contracted slightly by 0.2% on a quarter on quarter basis in the second quarter of 2022 after posting an expansion of 0.8% in the first quarter. The construction sector grew by 0.9% quarter on quarter in second quarter of 2022, moderating from the 3.5% growth in the first quarter. The Housing and Development Board (HDB) launched 3,953 and 4,583 flats for sale on February 2022 and May 2022 respectively, and is estimated to launch another 4,900 new flats in August 2022. HDB plans to launch up to 23,000 new Build-to-Order (BTO) flats each year for 2022-2023 as it ramps up supply to meet strong housing demand from Singaporeans. This mark a 35% increase from 2021's figure (2021 : 17,109 units, 2020: 16,752 units, 2019: 15,491 units, 2018: 15,811 units). Singapore HDB flats comprised of more than 90% of our precast segment sales and our prospect is largely dependent on these launches. With the ICPH plant scheduled to be in operations by 2H 2022, SunCon foresees that our precast segment will contribute more to the group's financials in the near future.

# SOLID DIVERSIFIED ORDER BOOK - SUMMARY



Target NEW order book → FYE 2022 : RM2b

	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
New Order	1.5b	2.3b	1.8b	1.6b	4.0b	2.7b	2.6b	0.8b	2.9b	1.9b
Outstanding Order Book	4.8b	5.1b	5.2b	5.2b	6.6b	4.8b	3.8b	3.0b	3.2b	4.2b

# SOLID DIVERSIFIED ORDER BOOK – DETAILED

AS AT JUNE-22 (RM MIL)	COMPLETION	CONTRACT SUM	O/S ORDERBOOK		AS AT JUNE-22 (RM MIL)	COMPLETION	CONTRACT SUM	O/S ORDERBOOK	
<b>BUILDING</b>			211	5%	<b>INTERNAL - SUNWAY GROUP</b>			1,959	46%
PUTRAJAYA PARCEL F	Maintenance	1,610	5		SMC 4 + VO	3Q 2023	612	205	
TNB HQ CAMPUS (PH 2)	3Q 2022	781	116		SUNWAY SERENE	4Q 2022	413	41	
PETRONAS LEADERSHIP CENTRE (PLC)	Completed	305	25		SUNWAY BELFIELD	4Q 2024	403	332	
IOI MALL (MEP)	3Q 2022	68	7		SUNWAY VELOCITY 2	4Q 2022	352	51	
OXLEY TOWER (MEP)	4Q 2024	68	52		SOUTH QUAY CP2 - SUPERSTRUCTURE	3Q 2024	557	551	
<b>PNB118 PKG A&amp;B (MEP)</b>	<b>3Q 2022</b>	<b>8</b>	<b>6</b>		SUNWAY CARNIVAL MALL EXT.	3Q 2022	286	23	
<b>INFRASTRUCTURE/PILING</b>			405	10%	SUNWAY VELOCITY 2B	4Q 2023	253	208	
LRT 3 : PACKAGE GS07-08	4Q 2022	1,295	87		SMC DAMANSARA	3Q 2023	240	213	
SENTUL WEST MRTUG ST. (MEP)	3Q 2022	57	3		SMC SEBERANG JAYA	3Q 2022	196	9	
CHAN SOW LIN MRTUG ST. (MEP)	3Q 2022	54	2		SMC IPOH	1Q 2024	150	136	
JALAN TAMBUN, IPOH	4Q 2022	14	12		SW INTERNATIONAL SCHOOL (SIS)	4Q 2022	140	20	
BANGSAR RISING - PILING	3Q 2022	5	4		SOUTH QUAY CP2 - PILING	4Q 2022	198	19	
<b>TASCO</b>	<b>3Q 2022</b>	<b>9</b>		#	SUNWAY VELOCITY 3C4	3Q 2022	100	55	
<b>LRT 3 : GS06 (Piling)</b>	<b>2Q 2022</b>	<b>1</b>		#	SUNWAY HOTEL RENOVATION	3Q 2022	81	11	
<b>RTS LINK PACKAGE P2A</b>	<b>2Q 2025</b>	<b>112</b>	<b>104</b>		BIG BOX OFFICE	3Q 2022	51	14	
<b>KB - Kuala Krai BR1-BR7 (Piling)</b>	<b>4Q 2022</b>	<b>2</b>	<b>2</b>		BUTTERWORTH-KULIM EXPRESSWAY	3Q 2022	4	2	
<b>LRT 3 : GS06</b>	<b>3Q 2023</b>	<b>191</b>	<b>191</b>		DRAINAGE WORKS	4Q 2022	1	1	
<b>INDIA</b>			687	16%	<b>WELLNESS ROAD &amp; DRAIN</b>	<b>3Q 2022</b>	<b>1</b>	<b>1</b>	
THORAPALLI - JITTANDAHALLI (TJ)	4Q 2023	508	458		<b>SMC IPOH VO</b>	<b>1Q 2024</b>	<b>67</b>	<b>67</b>	
MEENSURUTTI - CHIDAMBARAN (MC)	3Q 2023	315	228		<b>GRAND TOTAL @ JUN 2022</b>		<b>10,628</b>	<b>4,229</b>	
<b>SUSTAINABLE ENERGY</b>			438	10%	<b>RED : SECURED IN 2022</b>		<b>563</b>	<b>544</b>	
SOLAR - EXTERNAL	Various	414	392		<i># Completion during the year</i>				
<b>NEW ORDER 2022 - EXTERNAL</b>	<b>Various</b>	<b>38</b>	<b>38</b>						
<b>NEW ORDER 2022 - INTERNAL</b>	<b>Various</b>	<b>8</b>	<b>8</b>						
<b>SINGAPORE</b>			530	13%					
PRECAST	Various	531	402						
<b>NEW ORDER 2022 - EXTERNAL</b>	<b>Various</b>	<b>128</b>	<b>128</b>						



# SOLID DIVERSIFIED ORDER BOOK – DETAILED

Projects (2022 new awards)	Client	Duration	Contract Sum (RM'mil)
Hougang N1C14 - PPSC project (390DU)	Chang Hua Construction Pte Ltd	Feb 23-April 24	80.7
Fit-out works for Menara Merdeka 118 (Electrical) - Pkg A	Black Point Associates (M) Sdn Bhd	Dec21-Aug22	3.8
Fit-out works for Menara Merdeka 118 (Electrical) - Pkg B	D'Yakin Creation Sdn Bhd	Dec21-Aug22	3.8
TASCO (Piling)	Kajima (Malaysia) Sdn Bhd	Jan22-May22	8.7
Roof top Solar	Sunway Property & Facility Mgmt & Sunway Lagoon	Oct-22	7.8
RTS Link Package P2A (ICQ Complex) - Piling	Adil Permata Sdn Bhd	Jan 22-June 25	111.5
LRT3 GS06 (piling)	RKR Bina Sdn Bhd	31-Mar-22	1.2
Yishun N3C27 - PPVC	LBD Engineering Pte Ltd	Dec 22 - Dec 24	47.1
Wellness Road & Drain	Sunway Resort Hotel & Spa	Mar 22 - Jun22	0.9
<b>Secured in 1Q 2022</b>			<b>265.6</b>
SMC Ipoh VO	Sunway Medical Centre Ipoh Sdn Bhd	Oct 21-Jan 24	67.0
Solar	Various	Various	2.9
CP2 District Cooling System (DCS)	Engie Services Malaysia Sdn Bhd	May22-Apr25	34.8
KB - Kuala Krai BR1-BR7 (Piling)	Asianmax Corporation Sdn Bhd	Aug22-Nov22	2.1
LRT3 GS06	Setia Utama LRT3 Sdn Bhd	Aug22-Sep22	190.7
<b>Secured in 2Q 2022</b>			<b>297.5</b>
<b>TOTAL AS AT 2Q 2022</b>			<b>563.1</b>

Target NEW order book → FYE 2022 : RM2b

## New order

2021: 1.5b; 2020 : 2.3b; 2019 : 1.8b; 2018 : 1.6b, 2017 : 4.0b, 2016 : 2.7b, 2015 : 2.6b, 2014 : 0.8b, 2013 : 2.9b, 2012 : 1.9b

## Outstanding Order book

2021: 4.8b; 2020 : 5.1b 2019 : 5.2b; 2018 : 5.2b, 2017 : 6.6b, 2016 : 4.8b, 2015 : 3.8b, 2014 : 3.0b, 2013 : 3.2b, 2012 : 4.1b

## TNB HQ Campus Phase 2, Bangsar

- Contract Value : RM781 million (13.6 acres)
- Client : Tenaga Nasional Berhad
- Completion : 3Q 2022



## Belfield Residence, Sunway

- Contract Value : RM403 million
- Completion : 4Q 2024



## CP2 mixed commercial, Sunway

- Contract Value : RM756 million
- Completion : 3Q 2024



## Sunway Serene, Petaling Jaya

- Contract Value : RM413 million
- Completion : 4Q 2022



## Sunway Velocity 2 Plot B

- Contract Value : RM 253 million
- Completion : 4Q 2023



### Proposed Construction of:-

- Phase 2A – 2-Storey Retail, 8-Storey Podium Carpark & 1-Storey Basement Carpark
- Phase 2B & 2C – 2 Blocks of 39-Storey Serviced Apartments

## Sunway Medical 4 - Extension

- VO: RM162 million
- Completion : 3Q 2023

### Main Building Works:-

- Tower D – Hospital Suites 180 new Outpatient Specialist Consultation Suites across the 3 blocks and 474 units of Senior Living residences
- Tower E – Hospital Block - dedicated Women's Tower
- Tower F – Hospital Block - dedicated Children's Tower



## ◀ Sunway Carnival Mall Extension

- Gross floor area to 1.45 million sq ft from the current 780,000 sq ft
- Net lettable area (NLA) from around 500,000 sq ft to 830,000 sq ft.

Completed in June 2022

## Sunway Medical, Seberang Jaya ▶

- 180-bed hospital with a six-bed intensive care unit

Opening 3Q 2022

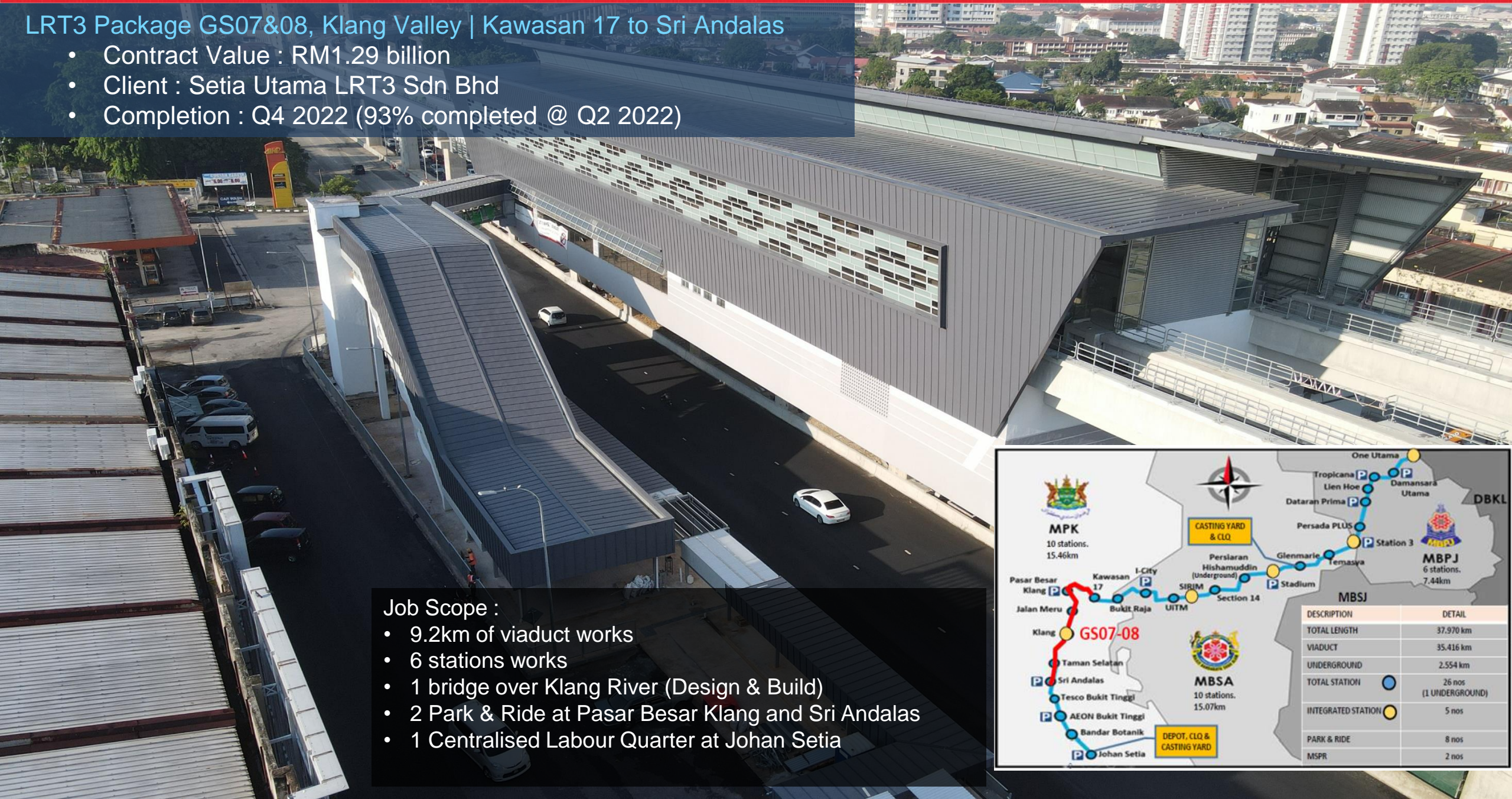




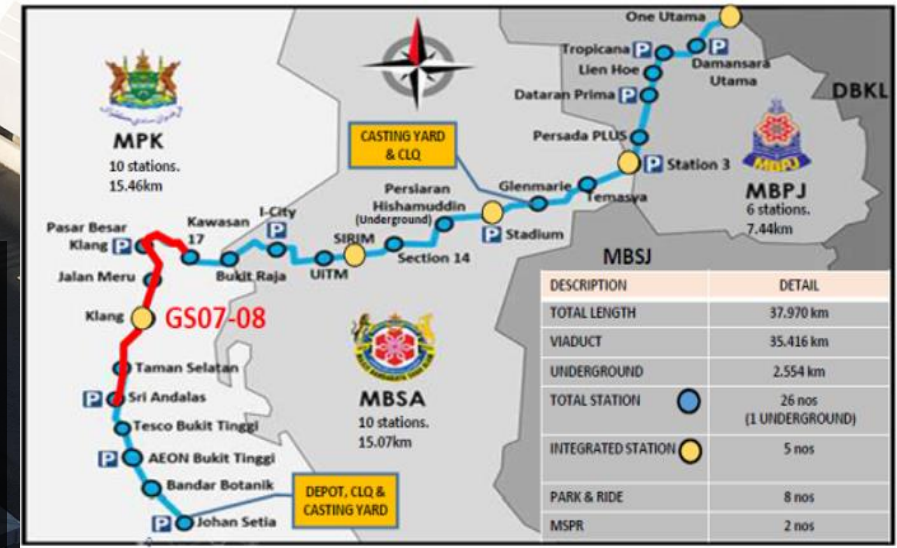
# PROJECT HIGHLIGHTS – On-Going Projects : Infrastructure

## LRT3 Package GS07&08, Klang Valley | Kawasan 17 to Sri Andalas

- Contract Value : RM1.29 billion
- Client : Setia Utama LRT3 Sdn Bhd
- Completion : Q4 2022 (93% completed @ Q2 2022)



- Job Scope :**
- 9.2km of viaduct works
  - 6 stations works
  - 1 bridge over Klang River (Design & Build)
  - 2 Park & Ride at Pasar Besar Klang and Sri Andalas
  - 1 Centralised Labour Quarter at Johan Setia





**THANK YOU**

**Next quarter announcement on 23 August 2022**