



TH PLANTATIONS BERHAD



# **Quarterly Report for the Fourth Quarter ended 31 December 2021**

**22 February 2022**

# TODAY'S AGENDA

- 01 Financial Highlight
- 02 Operational performance
- 03 Business updates

# Financial Highlights

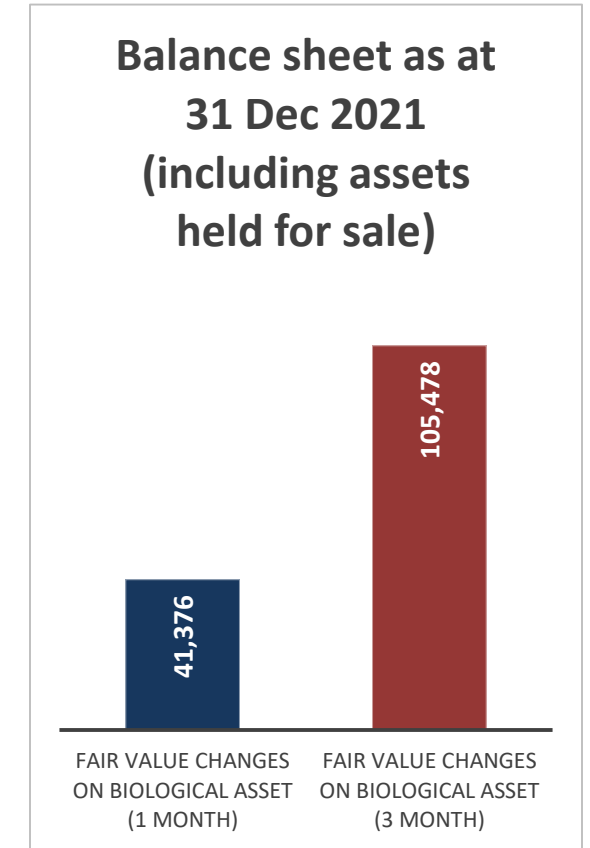
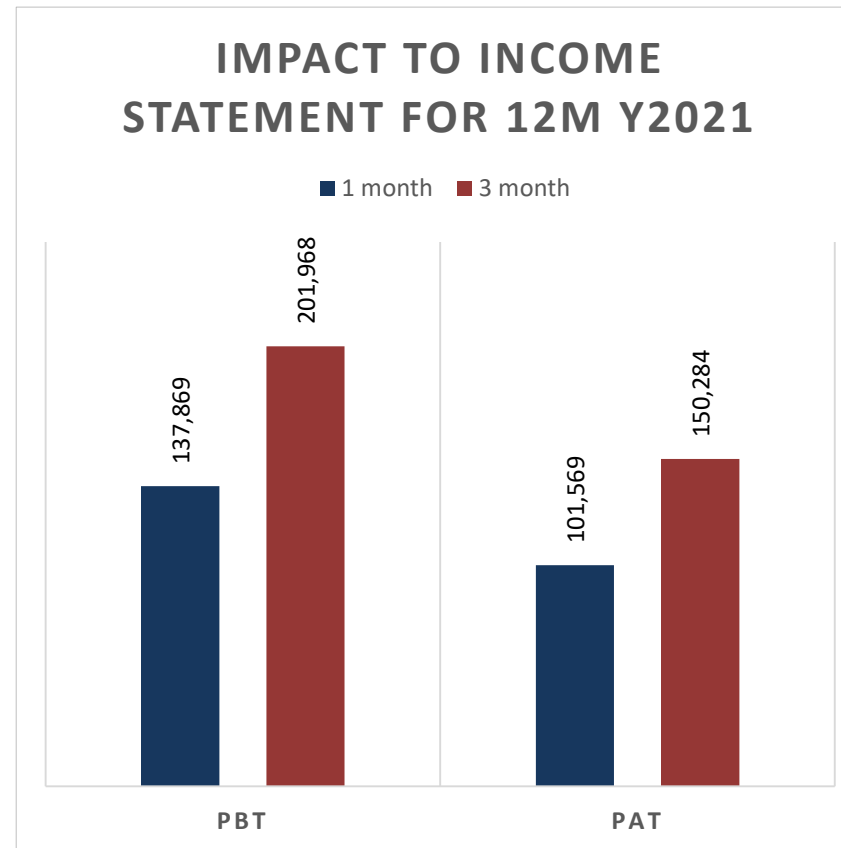
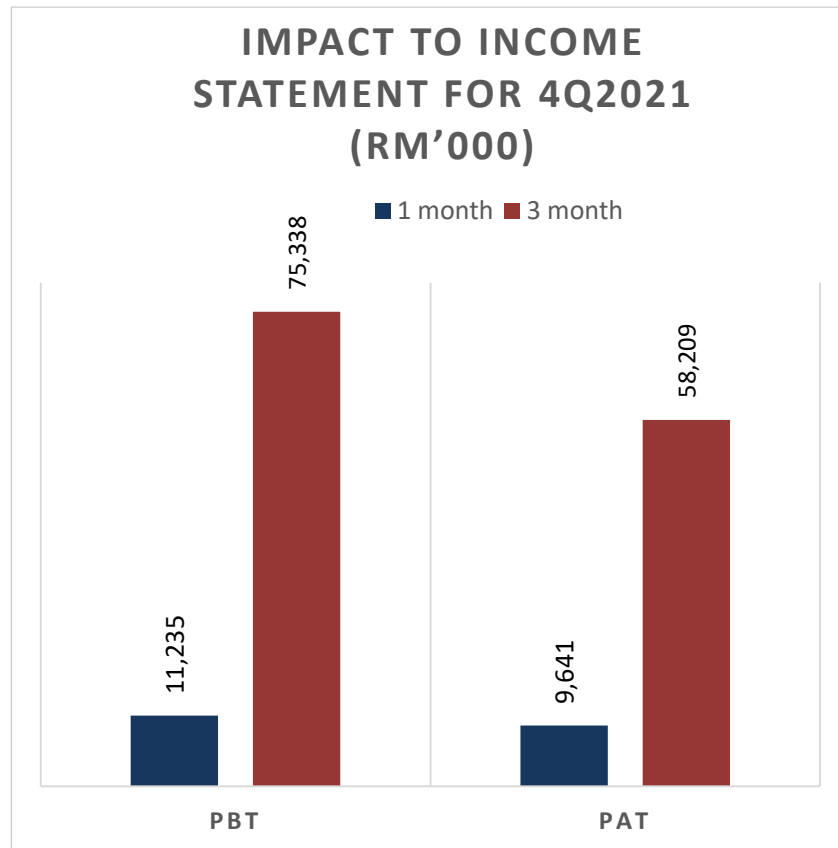
Net profit increase by 270% in Q4 FY2021 due to higher prevailing palm oil prices

	Quarter Ended 31 December			12M Ended 31 December		
	FY2021	FY2020	YOY	FY2021	FY2020	YOY
<i>in RM'mn</i>						
<b>Revenue</b>	<b>248</b>	<b>145</b>	<b>71%</b>	<b>761</b>	<b>555</b>	<b>37%</b>
<b>Fair value change on biological assets</b>	<b>(57)</b>	<b>(29)</b>	<b>(95%)</b>	<b>(14)</b>	<b>4</b>	<b>(433%)</b>
<b>Fair value change on forestry</b>	<b>7</b>	<b>6</b>	<b>31%</b>	<b>7</b>	<b>6</b>	<b>31%</b>
<b>Gross profit</b>	<b>45</b>	<b>17</b>	<b>172%</b>	<b>253</b>	<b>177</b>	<b>43%</b>
<b>Profit before Tax</b>	<b>11</b>	<b>6</b>	<b>96%</b>	<b>138</b>	<b>54</b>	<b>153%</b>
<b>Profit after Tax</b>	<b>10</b>	<b>3</b>	<b>202%</b>	<b>102</b>	<b>27</b>	<b>270%</b>
<b>PATAMI</b>	<b>2</b>	<b>2</b>	<b>15%</b>	<b>70</b>	<b>14</b>	<b>402%</b>

# Change in estimate

During the quarter, the Group has revised the estimate in relation to the timing of the biological transformation of the FFB to be in line with industry practice. The Group has accrued for the oil content in the three (3) months prior to the harvesting in the prior year. During the financial year ended 31 December 2021, the Group has accrued for the oil content in one (1) month prior to the harvesting.

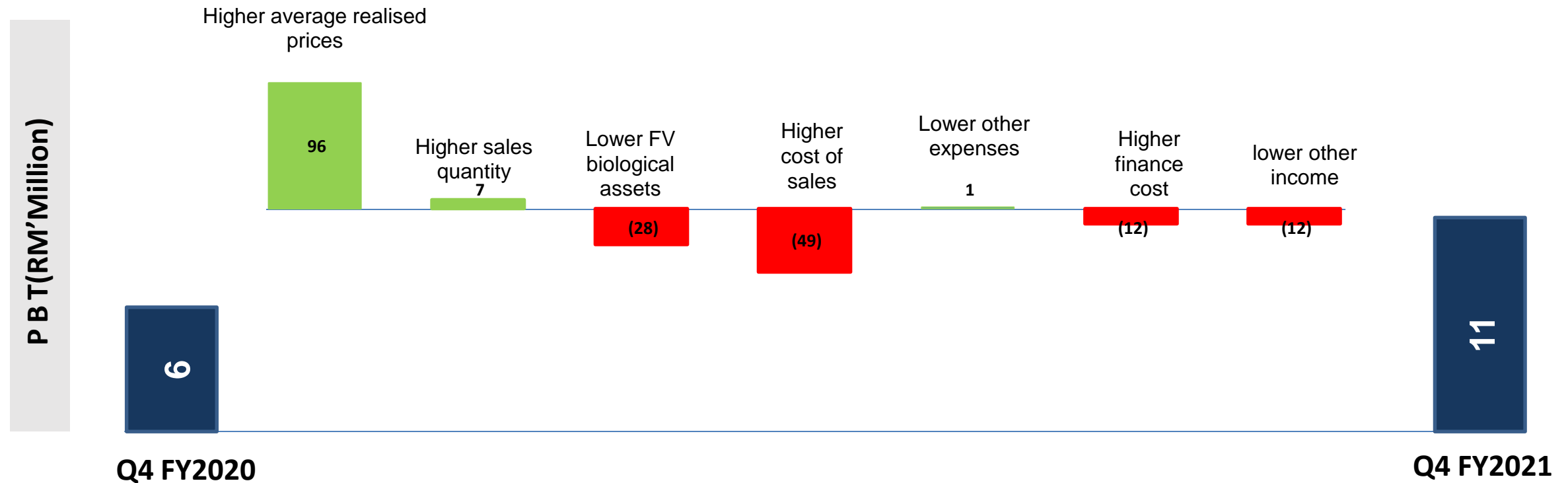
The impact to the profit and loss and balance sheet for the current quarter and the financial year based on the current year and prior year treatment on biological assets are as follows:



# Profit Before Tax (PBT)

The Group recorded a higher PBT of RM11.24 million, an increase of 95.63% from RM5.74 million reported in the corresponding quarter ended 31 December 2020, mainly contributed by higher revenue.

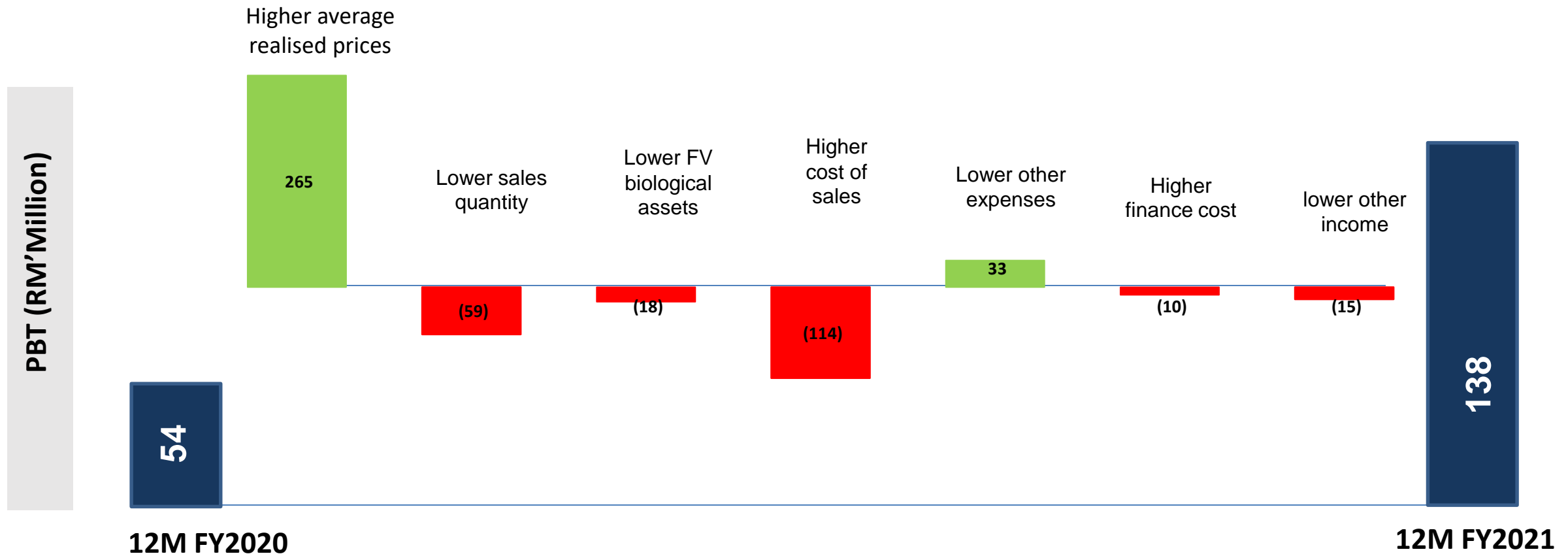
## Q4 FY2021 vs Q4 FY2020



# Profit Before Tax (PBT)

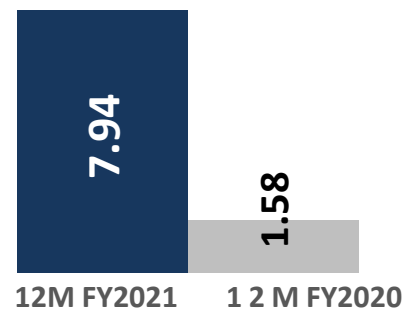
The Group recorded a higher PBT of RM137.87 million, an increase of 153.15% from RM54.46 million in the preceding period, primarily attributed to higher revenue.

12M FY2021 vs 12M FY2020

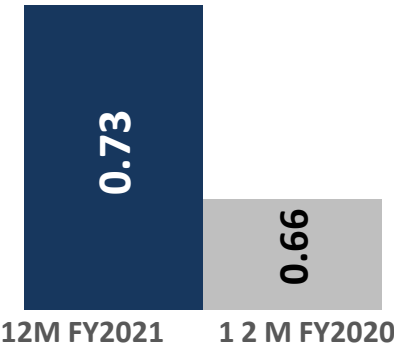


# Key financial ratio

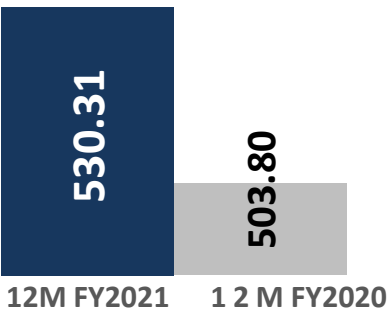
EPS (sen)



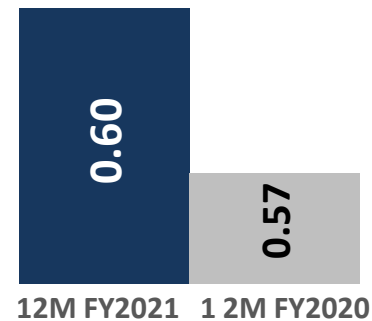
NA/ share (RM)



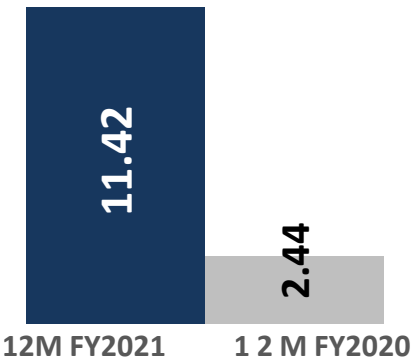
Market cap (RM'M)



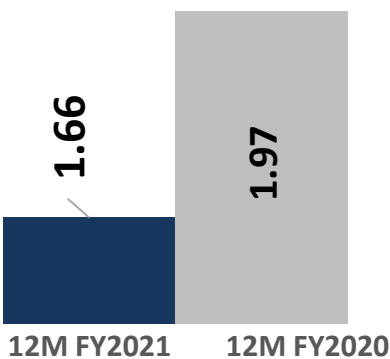
Market price/share (sen)



Return on equity (%)



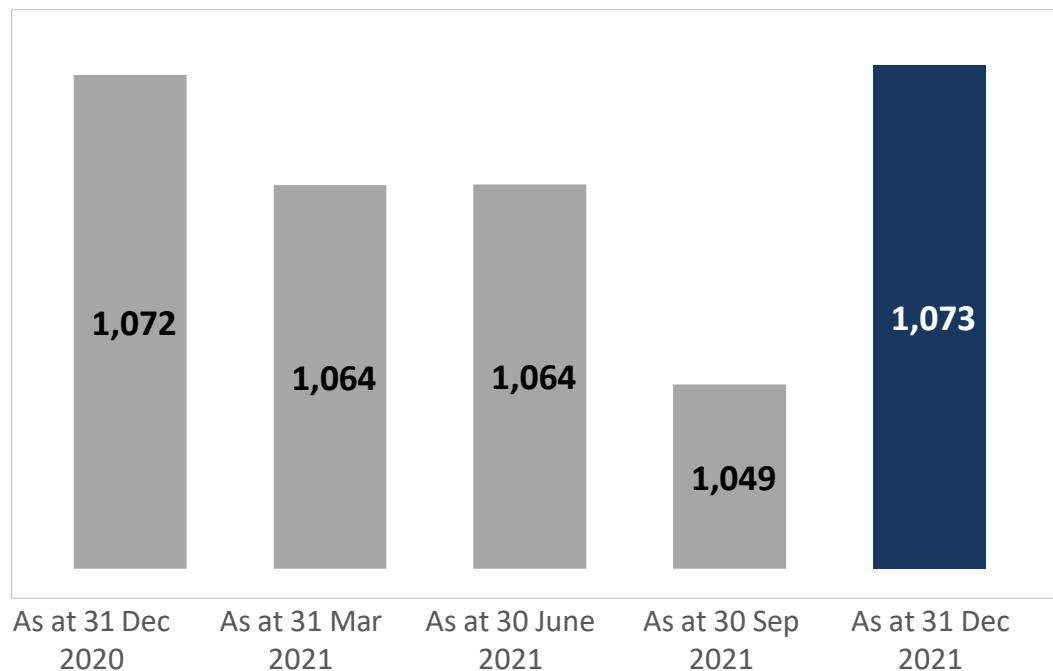
Current asset ratio (times)



# Borrowings & Gearing Ratio



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## FOURTH QUARTER ENDED 31 DECEMBER 2021

**+RM63.52mn**

NET CASH GENERATED  
FROM OPERATING  
ACTIVITIES

**-RM79.53mn**

NET CASH USED IN  
INVESTING ACTIVITIES

**RM191.97mn**

NET CASH GENERATED  
FROM FINANCING  
ACTIVITIES

Net Borrowings as of 31 December 2021 increased compared to 30 September 2021 mainly due to a decrease in cash and bank balances amounting to RM17 million.

Net gearing (times)	1.36	1.22	1.19	1.12	1.22
RM'Mil					
Borrowings	1,159	1,154	1,447	1,365	1,372
Cash and cash equivalents	87	90	383	316	299
Net Borrowings	1,072	1,064	1,064	1,049	1,073



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# Operational performance

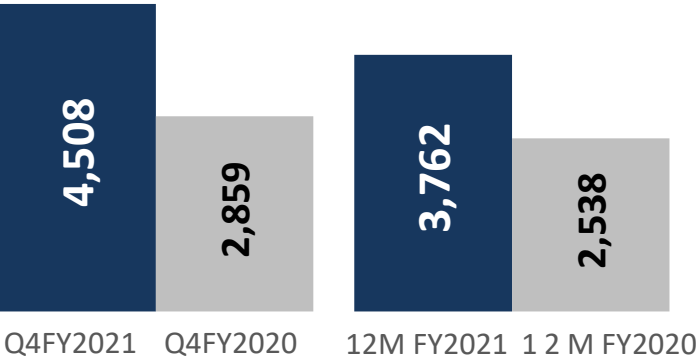
## AVERAGE REALISED PRICES

Average realised prices (RM/MT)	Q4 FY2021	12M FY2021
CPO	4,508	3,762
PK	3,581	2,768
FFB	1,075	842

### CPO (RM/MT)

+58% YoY

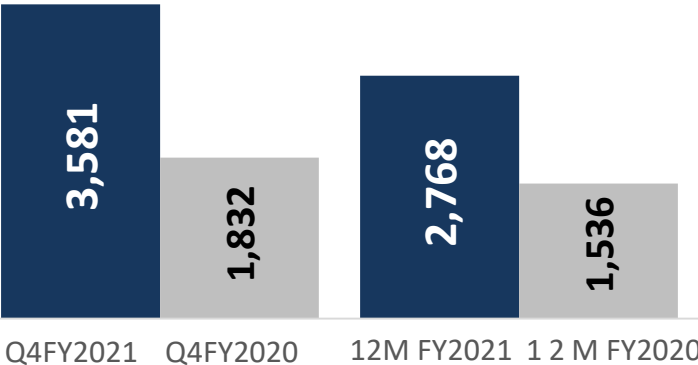
+48% YoY



### PK (RM/MT)

+95% YoY

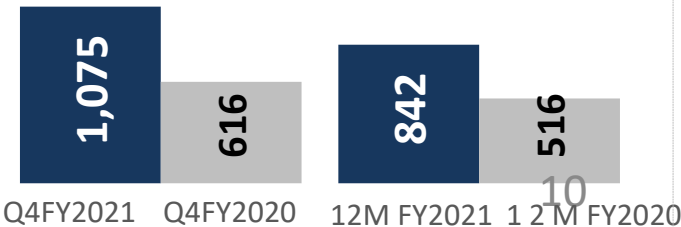
+80% YoY



### FFB (RM/MT)

+75% YoY

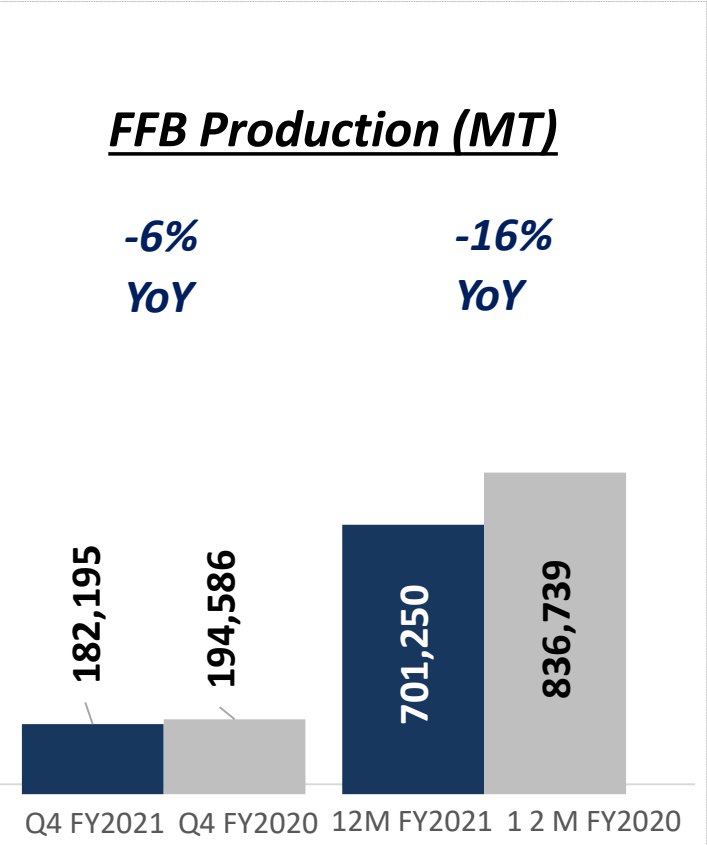
+63% YoY



# Operational Performance

Lower FFB production by 16% compared to the same period last year mainly driven by lower crop production in Sarawak.

## FFB PRODUCTION



FFB production (MT)	Q4 FY2021	Q4 FY2020	12M FY2021	12M FY2020
Peninsular	56,335	56,519	208,067	236,612
Sabah	36,583	32,266	128,264	133,318
Sarawak	89,194	105,485	364,836	464,831
Indonesia	83	316	83	1,978
Total	182,195	194,586	701,250	836,739

**Peninsular:** Lower FFB production for estates in Peninsular mainly due to lower crop trend.

**Sabah:** Lower crop in Sabah mainly due to Cyclic effect affecting all estates in Sabah in 1Q2021.

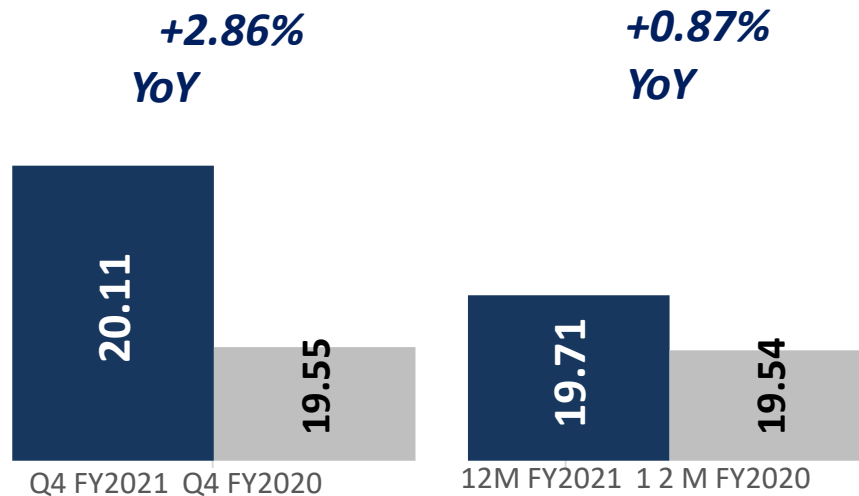
**Sarawak:** Lower FFB production in Sarawak mainly due to shortage of harvesters and lamented weather pattern during Q12021.

## Operational Performance

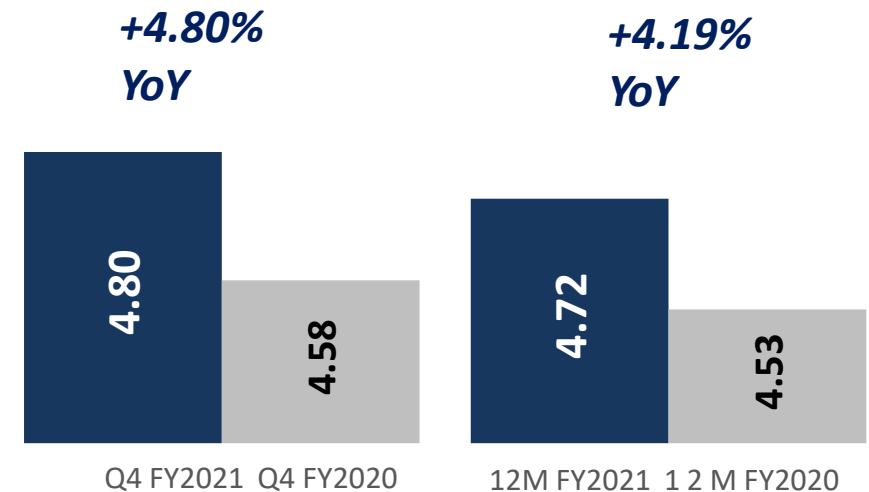
Due to favorable weather conditions, OER continues to improve, allowing for timely crop recovery and better crop quality.

### CPO & PK EXTRACTION RATE

#### CPO extraction (%)



#### PK extraction(%)



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## CPO Outlook

CPO price is expected to be in the range of RM3,500/MT-RM5,750/MT, averaging RM4,400/ MT for 2022.

## Operational

### Labour shortage

- Current harvesters' ratio is at 1:39, there is a shortage of approximately 1,269 harvesters based on the idle ratio of 1:20.
- Introduction of the mechanisation program to mitigate the labour shortage problem.

### Replanting

- In 2021, we completed the replanting program for the total area of 500 ha in Sabah with the palm age of 27 -29 years old.

# APPENDIX

# Summary of Operational Statistics

As at 31 December 2021



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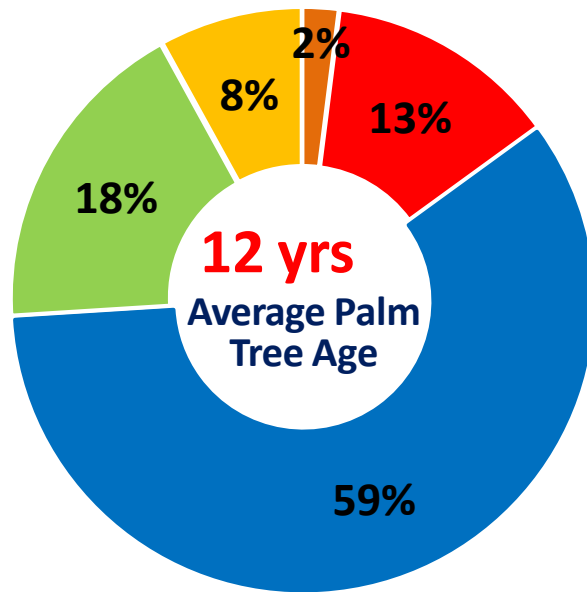
	4Q FY2021	4Q FY2020	YoY	12M FY2021	12M FY2020	YoY
FFB Production (MT)	182,195	194,586	-6%	701,250	836,739	-16%
FFB Yield per mature ha (MT/Ha)	3.47	3.83	-9%	13.36	16.46	-19%
FFP processed	207,410	191,047	9%	779,436	868,696	-10%
CPO Production (MT)	41,708	37,359	12%	153,603	169,748	-10%
PK Production (MT)	9,951	8,743	14%	36,773	39,385	-7%
CPO Extraction Rate (%)	20.11	19.55	+2.86%	19.71	19.54	+0.87%
PK Extraction Rate (%)	4.80	4.58	+4.80%	4.72	4.53	+4.19%
Average CPO Selling Price (RM/MT)	4,508	2,859	+58%	3,762	2,538	+48%
Average PK Selling Price (RM/MT)	3,581	1,832	+95%	2,768	1,536	+80%
Average FFB Selling Price (RM/MT)	1,075	616	+75%	842	516	+63%



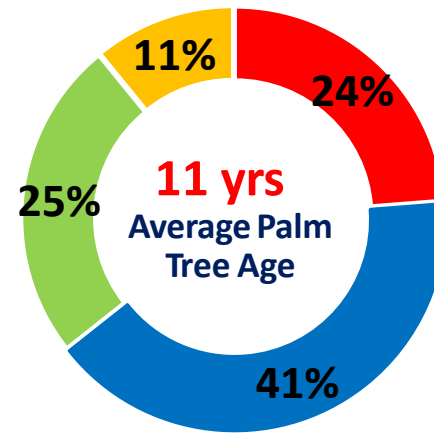
# Breakdown of Age Profile

As at 31 December 2021

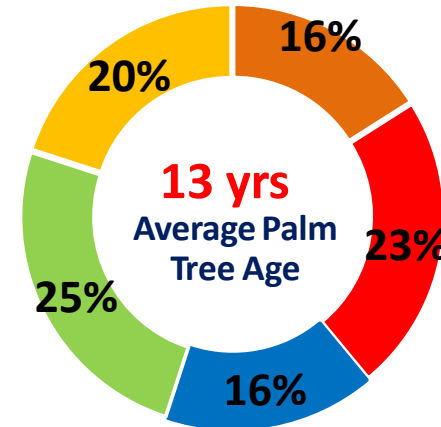
## GROUP



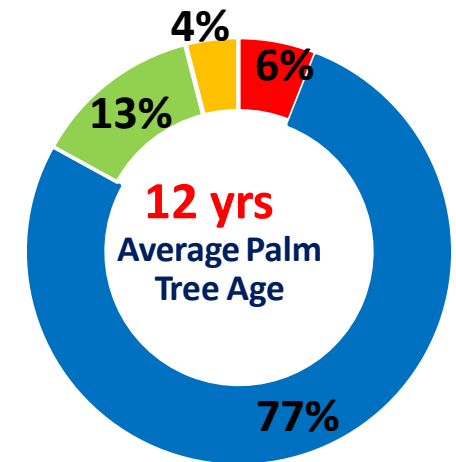
## PENINSULAR



## SABAH



## SARAWAK



- 26-30 (very old mature)
- 19-25 (old mature)
- 9-18 (Prime mature)
- 4-8 (Young mature)
- 1-3 (Immature)

# THANK YOU

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