

MEDIA RELEASE

20 July 2017

FINANCIAL RESULTS ANNOUNCEMENT

**WESTPORTS HANDLED CONTAINER VOLUME
OF 4.7M TEUS IN 6-MONTH OF 2017**

Key Highlights:

- Container operations handled a throughput of 4.7 million TEUs in the 6-month period ended 30th June 2017. Gateway containers, which reflect domestic economic activities, increased by 5% over the previous corresponding period.
- Container Terminal 8 (“CT8”) Phase 2 with an additional 300-metre wharf has been completed and is expected to be commissioned into service soon. With the deliveries of new Terminal Operating Equipment, the total terminal container handling capacity would then be enhanced to 12.5 million TEUs per annum.
- The Container Terminal 9 (“CT9”) Phase 1 is in progress, and the expansion will entail the construction of a 600-metre wharf which is expected to be completed by the end of 2017.

Kuala Lumpur, 20 July 2017

Westports Holdings Berhad (“Westports” or the “Group”) announced its financial results for the 6-month period ended on 30th June 2017 (“6M2017”). The Group achieved an operational revenue of RM860 million and the container operations remained as the most prominent revenue contributor. Comparing between the 2nd Quarter of 2017 with the 1st Quarter of 2017, container volume eased by 9% but profit for the period improved by 6% to RM148.8 million due to lower effective tax rate arising from the capitalisation of ongoing container terminal expansion.



Container operations handled 4.7 million TEUs in 6M2017. The Intra-Asia segment constituted more than half of the total containers handled, and this segment saw a favourable growth of 7%. Westports continued to facilitate domestic economic activities as the gateway volume increased by 5% in 6M2017. However, due to the ongoing changes in the container shipping industry, which saw the formation of new global alliances and re-constituted service offerings and port of calls, as well as mergers and acquisitions, the total transshipment containers handled were lesser at 3.3 million TEUs. As for conventional cargoes, Westports handled 5.4 million tonnes of throughput with higher volume recorded in the dry bulk segment.

Ruben Emir Gnanalingam, the Chief Executive Officer of Westports, shared, “The container shipping industry is going through an unprecedented recalibration and realignment processes with the formation and transition towards new global alliances as well as the recently completed and ongoing mergers and acquisitions activities. At Westports, we experienced the transition from the phasing-out of Ocean 3 services to the gradual phasing-in of Ocean Alliance services. We have also secured a service from THE Alliance. The industry’s recent and ongoing mergers and acquisitions could also affect our container volume handled, especially of transshipment boxes, as the enlarged and merged entity, may select to re-assess their service offerings and port of calls. Due to all these ongoing changes, we expect our container throughput to be lower for this year when compared to the previous year”.

Ruben highlighted that, “After the well-above average rate of utilization rate in the previous year, the more modest volume has facilitated much greater flexibility in our terminal operations as well as improved service levels and productivity. In the meantime, the facilities expansion at CT8 and CT9 and also new Terminal Operating Equipment would raise Westports total handling capacity. These factors will enhance Westports’ overall competitiveness and establish the foundation for future growth”.

About Westports Holdings Berhad

Westports Holdings Berhad was listed on the Main Market of Bursa Malaysia Securities Berhad on 18 October 2013 and is the largest listed port operator in Malaysia.

Westports is strategically located in Port Klang along the Straits of Malacca. The Company is involved in container and conventional cargo handling as well as providing a wide range of port services, including marine, rental and other ancillary services.



Important notice

Kindly read this media release alongside with the announcement released to Bursa Malaysia dated 20 July 2017 for a comprehensive understanding of Westports' financial results.

This document contains certain forward-looking statements with respect to Westports' financial condition, results of operations and business, and management's strategy, plans and objectives of Westports. These statements include without limitation, those that express forecasts, expectations and projections such as forecasts, expectations and projections in relation to new products and services, revenue, profit, cash flow, operational metrics etc.

These statements (and all other forward-looking statements, contained in this document) are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond Westports' control, are difficult to predict and could cause actual results to differ materially from those expressed or implied or forecast in the forward-looking statements.

All forward-looking statements in this document are based on information known to Westports on the date hereof. Westports undertakes no obligation publicly to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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