

**MEDIA RELEASE**

**10 February 2017**

## **FINANCIAL RESULTS ANNOUNCEMENT**

### **WESTPORTS HANDLED RECORD CONTAINER VOLUME OF 9.95M TEUS IN 2016**

#### **Key Highlights:**

- Container operations achieved another record-breaking year by handling a throughput growth of 10% to 9.95 million TEUs in 2016. The volume of transshipment containers improved while gateway containers ended the year with a more positive growth momentum.
- The Container Terminal 8 (“CT8”) Phase 1 expansion was completed in mid-2016. The latest CT8 Phase 2 expansion is on schedule, and the additional 300-metre wharf facility is expected to be completed by mid-2017. By then, Westports would have taken delivery of additional Ship-To-Shore Cranes and also Rubber Tyred Gantry Cranes. Together with the added wharf facility, these additional Terminal Operating Equipment would enhance Westports’ total container handling capacity to 12.5 million TEUs per annum.
- The latest facility expansion, the Container Terminal 9 (“CT9”) Phase 1, commenced in the latter part of 2016 due to high utilisation of existing container terminal facilities at Westports. The CT9 expansion will entail the construction of a 600-metre wharf and additional Terminal Operating Equipment such as Ship-To-Shore Cranes and additional efficient Rubber Tyred Gantry Cranes. The CT9 Phase 1 are expected to be completed by the end of 2017.
- Global Ports Forum has awarded to Westports the ‘Port / Terminal of the Year – South East Asia 2017’ for its achievements and valuable contributions to the global ports and container terminals industry as the Company continued with its focus on operational excellence for its shipping clients. At the same gala award held recently in Dubai, the Executive Chairman of Westports, Tan Sri Datuk G. Gnanalingam, received the ‘Life Time Achievement in Port / Terminal Industry’. He secured the concession and started Westports in 1994, and with his entrepreneurial leadership, built and led Westports to emerge as the busiest container terminal in Malaysia, handling 9.95 million TEUs in 2016.

**Kuala Lumpur, 10 February 2017**

Westports Holdings Berhad (“Westports” or the “Group”) has announced its financial results for the year of 2016. Operational revenue improved by 14% to RM1.8 billion from the previous year as both the container and conventional operations contributed to the Group’s improved financial performance.

Westports’ achieved another milestone by handling a record container volume of 9.95 million TEUs in 2016, which was an improvement of 10% over the previous year’s 9.05m TEUs, which was also a record volume then.

The continued strong growth of transshipment containers underpinned the record-breaking momentum as Westports support, especially, regional trading requirements. Gateway volume complemented by achieving much-improved growth in the latter part of the year as Westports continued to facilitate domestic economic activities with the volume of laden export containers increasing by 6% in 2016 while laden import containers were growing more moderately by 1%. Westports accounted for 76% of the total containers that were handled at Port Klang in 2016.

Conventional throughput in 2016 increased by 15% to 11.8 million tonnes as Westports handled a higher volume of dry bulk commodities such as sugar, imported grains and fertiliser. Break bulk tonnages coming through the port, such as steel products and project cargoes, for domestic applications and economic activities have also increased. Bunker operations meanwhile contributed to the improved throughput at the liquid bulk facility.

Ruben Emir Gnanalingam, the Chief Executive Officer of Westports, commented, “Our record-breaking financial and operational performance is gratifying, and it reflected the results of our relentless commitment towards accommodating growing requirements from our customers. Over the course of 2016, Westports has also benefited from shipping clients’ ad-hoc handling requirements as they introduced larger vessels into their existing container shipping services. The record container volume handled and active terminal utilisation of the recently completed CT8 Phase 1 facilitated the need to commence with CT9 Phase 1 expansion to meet the future requirements of our shipping customers and also raise the overall terminal handling capacity at Port Klang. The CT9 Phase 1 expansion will entail the construction of an additional 600-metre wharf and new Terminal Operating Equipment such as Ship-To-Shore Cranes and Rubber Tyred Gantry Cranes”.



“Westports has grown tremendously over the last two decades by supporting our shipping clients’ regional transshipment requirements and facilitating domestic economic activities. The impending realignment in the container shipping industry this year will result in a lesser number of but significantly larger alliances. As these larger alliances optimise their network and services, they would also optimise their port of calls and services. Westports has always been a supply-driven terminal and to service these bigger alliances; we trust that our added terminal handling capacity would be able to meet their requirements when their vessels call at Westports”.

Ruben added that, “The recognition by Global Ports Forum, with its acclaimed award, of Westports for being the ‘Port / Terminal of the Year – South East Asia 2017’ is an added endorsement from the industry for our relentless focus on operational excellence as we continue fulfilling our vision of being an immensely successful gateway port for Malaysia and also being a transshipment hub especially for the South East Asia region. It is also with much gratitude that during the same gala award in Dubai, the Global Ports Forum has conferred the Executive Chairman of Westports, Tan Sri Datuk G. Gnanalingam, the ‘Life Time Achievement in Port / Terminal Industry’. His entrepreneurial leadership has built and led Westports to emerge as the busiest container terminal in Malaysia”.

### **About Westports Holdings Berhad**

Westports Holdings Berhad was listed on the Main Market of Bursa Malaysia Securities Berhad on 18 October 2013 and is the largest listed port operator in Malaysia.

Westports is strategically located in Port Klang along the Straits of Malacca. The Company is involved in container and conventional cargo handling as well as providing a wide range of port services, including marine, rental and other ancillary services.

## **Important notice**

Kindly read this media release alongside with the announcement released to Bursa Malaysia dated 10 February 2017 for a comprehensive understanding of Westports' financial results.

This document contains certain forward-looking statements with respect to Westports' financial condition, results of operations and business, and management's strategy, plans and objectives of Westports. These statements include without limitation, those that express forecasts, expectations and projections such as forecasts, expectations and projections in relation to new products and services, revenue, profit, cash flow, operational metrics etc.

These statements (and all other forward-looking statements, contained in this document) are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond Westports' control, are difficult to predict and could cause actual results to differ materially from those expressed or implied or forecast in the forward-looking statements.

All forward-looking statements in this document are based on information known to Westports on the date hereof. Westports undertakes no obligation publicly to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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